

*The William
& Flora
Hewlett
Foundation*

1989

A N N U A L R E P O R T

*The William
& Flora
Hewlett
Foundation*

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Statement of Purpose



The Hewlett Foundation, incorporated as a private foundation in the State of California in 1966, was established by the Palo Alto industrialist William R. Hewlett, his late wife, Flora Lamson Hewlett, and their eldest son, Walter B. Hewlett. The Foundation's broad purpose, as stated in the articles of incorporation, is to promote the well-being of mankind by supporting selected activities of a charitable, religious, scientific, literary, or educational nature, as well as organizations or institutions engaged in such activities.

To date the Foundation has concentrated its resources on activities in the performing arts; education, particularly at the university and college level; population issues; environmental issues; and conflict resolution. Some subareas of interest to the Foundation are listed in the program descriptions that follow. Special projects outside these broad areas may from time to time be approved by the Board of Directors. Although the Hewlett Foundation is a national foundation, with no geographic limit stipulated in its charter, a proportion of disburseable funds has been earmarked for projects in the San Francisco Bay Area.

The Foundation has a strong commitment to the voluntary, nonprofit sector. It will therefore assist efforts to improve the financial base and efficiency of organizations and institutions in this category. Proposals that show promise of stimulating private philanthropy are particularly welcome.

In its grantmaking decisions as well as in its interests and activities, the Hewlett Foundation is wholly independent of the Hewlett-Packard Company and the Hewlett-Packard Company Foundation.

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President's Statement



ur annual report of 1977 has in it the following sentences: "Our goal has been to define programs and establish objectives that show promise of realizing the aspiration of the founders: to promote the well-being of mankind. We began from the assumption that making ours an effective democratic society, *a society whose institutions work*, is essential to human welfare not only in the United States but throughout the world."

The aspiration expressed has been a consistent one for us. It has led to the Foundation's disposition toward institution-building, general support grants. It has influenced our choices regarding the kinds of institutions with which we have concerned ourselves: schools, colleges, and universities; community development organizations; cultural organizations; and public policy institutions. It has stimulated us to help those involved with important and serious social problems, such as homelessness, environmental degradation, structural unemployment among minority youth, unwanted teenage pregnancy, and the need for family planning.

As the quotation indicates, there are both domestic and international reasons for being concerned about the effectiveness of the institutions of our society. At home we must solve our internal social problems for our own sake, in the interests of our citizens whose needs are not being met. It is important for our collective and individual self-respect that we deal more effectively with such troubling problems as homelessness, drug use, crime, unwanted teenage pregnancy, the growing discrepancy between the rich and the poor, and the diminished health of the family as a social structure.

Internationally, our usefulness as a model for other countries is at stake. This is particularly so in our relationship to the countries of Eastern Europe that have elected to find alternatives to communism. For people who have lived all of their

lives with repression, with central planning, with restricted freedom of expression and political participation, it is important to see evidence that a commitment to freedom and democratic participation brings with it the capacity to provide health care, useful employment, shelter, a clean and sustainable environment, and freedom from want. It is clear that the countries of Eastern Europe now face formidable economic problems. The transition is certain to be difficult, but it will surely not be made easier if the United States is failing at home in significant and highly visible ways.

In our relations with other countries, the imperative for us to have a society that meets the needs and aspirations of its people extends beyond our being a model. The emerging democracies in Eastern Europe, indeed the Soviet Union itself, and the developing countries of Latin America, Asia and Africa, need the kind of help that only an effective United States can provide. These countries can be helped by our knowledge, our technological resources, and our financial help. None of these is likely to be available to them in sufficient amounts unless we are economically, socially, and politically healthy.

One of the characteristics of our domestic problems is that they are interrelated. A seamless web of concern enmeshes them, from teenage pregnancy to prenatal care, from preschool programs to improving schools, from strengthening the family to prevention of drug abuse. Almost every significant problem is related to every other one, either as a symptom of a more basic problem, a causal factor, or a consequence of some more fundamental condition.

There are reasons to believe that the complexity and interrelatedness of these problems have debilitating effects on our efforts to deal with them. They can impose a kind of weariness. Their magnitude discourages small-scale efforts. We are told that the issues are enormously complicated and that our efforts are trivial in comparison. Discouraged and fatigued, we are often inclined to abandon our efforts and to turn these problems over to others.

We must, as individuals and as foundations, resist *both the fatigue and the disposition to delegate*. We must remind ourselves that, complex as the problems are and distant as the total solution may be, we can take some action that will be helpful. We must encourage ourselves to address these problems with the resources available to us.

The phenomenon of complexity has other implications for foundations. We, too, have a strong tendency to deal with individual problems as though they are separate from others. We should increase our readiness to support complex approaches to complex problems. Given the phenomenon of interrelatedness, it is important to decrease the separation of agencies that work on different aspects of the same set of problems. Schools and social agencies that deal with family issues work in relative isolation. A family in trouble finds itself going from one agency to another or to four or five simultaneously, without any contact among the agencies themselves. Only recently have we begun to think of useful systems for delivery of social services. We must seek out and support efforts to demonstrate that works fostering cooperation need support. Not only must we reduce extraneous obstacles to partnerships, we must increase the search for these partnerships, understanding at the outset that success will depend upon sensitive collaboration. Foundations must themselves stimulate and encourage the search for partners on the part of applicants and grantees and be willing to experiment with the support of new cooperative arrangements among agencies. An expressed interest in supporting systems of delivery will undoubtedly stimulate potentially valuable experiments.

The magnitude, complexity, and interrelatedness of our society's serious problems also make the development of partnerships among foundations themselves more important. Cooperative effort among foundations is, of course, not a new

idea; there are excellent examples of the cumulative effect of planned cooperation. One such example has combined the efforts of nine foundations to assist major research university libraries in developing a bibliographic system that will enormously increase the effectiveness of the nation's entire library system. In a more recent and more immediate illustration, northern California foundations cooperated to organize a coordinated response to the earthquake this past fall. The foundations organized one task force to assess the needs of agencies dealing with the homeless and to provide needed support for these organizations. This task force also provided much-needed information on the homeless problems in various areas of the region to the Federal Emergency Management Agency and the American Red Cross. A similar task force, through interviews and questionnaires, assessed the damage suffered by arts organizations and raised more than \$1.5 million, permitting grants to 195 arts organizations and individuals.

In his 1990 State of the Union address, President Bush set out important national goals in many of the areas that have been cited here as serious problems. Leaving aside the question of whether the administration has accompanied these aspirations with adequate funding, it is important that they be accepted as social goals. Foundations can help to gain acceptance of these goals through increasing the public's understanding of the problems, their origins, their costs (both human and economic), and the ways in which they can be approached.

Important as this kind of knowledge is, however, it will not be sufficient to achieve the good society. That can only be achieved by a strong commitment to the common good, to the general welfare. Such an effort will involve the subordination, in part at least, of the particular personal needs of many of us to the interests of others.

Herbert Stein,* in the February 12, 1990, issue of *Fortune* magazine, called attention to three important contributions of the American people. "They reformed the American economy, mainly in the New Deal. They fought and defeated Nazism and Fascism. They persisted in the restraint of Communist aggression." America's enormous contribution to the reconstruction of Europe through the Marshall Plan is another such example. Stein goes on to observe that all those accomplishments required substantial sacrifice and all required fresh thinking. He suggests that the proper question for us now is: What is our task of similar significance? Many of the issues he suggests for our attention are those that have been mentioned earlier. All call not only for increased governmental spending at all levels—federal, state, and local—but also for increased private money. Stein goes on to observe: "The devotion of more money to one set of problems means less devoted to something else. The obvious and inescapable candidate is private consumption by people who are not poor. Their spending, including health care, absorbs 60% to 65% of the GNP."

There are a number of encouraging signs that the national disposition to reallocate resources toward the collective welfare is strengthening. Charitable giving by individuals, as well as corporations, increased significantly in 1989 after a two-year period of no real increase.

Also encouraging is the response of students to the arrangements colleges and universities have made to elicit volunteerism. It is clear that well-managed volunteer projects can be both useful to the social agency receiving the volunteer and also enormously gratifying to the volunteers themselves. It seems reasonable to expect that the habit of volunteering generated by these collegiate experiences will encourage an enduring commitment to the community and the common good.

For more than eight years, the Foundation has supported in a nearby school district an effort by teachers, school administrators, school board members, parents, and

* Mr. Stein is a former Chairman of the President's Council of Economic Advisors and an American Enterprise Institute Fellow.

researchers to develop curricular and extracurricular activities that help children acquire skills and attitudes that increase their concern for others, as well as the capacity to work effectively in group situations.

Research over this period shows that, compared with children not in the program, children in the program schools behave more considerately, helpfully, and cooperatively, and are more competent and considerate of others in conflict resolution situations. They show a greater awareness of the rights and concerns of others. The primary significance of this demonstration in the context of this essay is that concern for others and a disposition to modify one's behavior in the interests of others can be acquired in a typical school and, on the basis of research thus far, without interfering with the mastery of subject matter.

The Hewlett Foundation's original commitment to making the system work has acquired a particular urgency because of the number and magnitude of the problems that threaten both our societal strength and our capacity to be a source of assistance to others. The latter concern is not a matter of being noble; the interdependence of the world makes the well-being of all nations relevant to our own. The suggestion here is that the times call for a special sensitivity on the part of foundations to the many problems that minimize our country's effectiveness, at home and abroad.

ROGER W. HEYNS

Programs



THE PROGRAM STATEMENTS that follow describe certain specific objectives of the Hewlett Foundation. Other goals are general; they underlie all the programs and all the funding choices the Foundation makes.

FIRST, the Foundation has a strong basic commitment to the voluntary, nonprofit sector that lies between industry and government. Institutions and organizations in this category serve purposes very important to our society, and their health and effectiveness is a major concern. Accordingly, the Foundation intends to assist efforts to strengthen their financial base and increase their efficiency.

SECOND, the Foundation also believes that private philanthropy is of great value to society. Support from individuals, businesses, or foundations can supplement government funding, and in some important cases can provide a benign and fruitful alternative. The Foundation considers the nation's habits of philanthropy, individual and corporate, less healthy than they should be, and therefore will be particularly receptive to proposals that show promise of stimulating private philanthropy.

A GREAT MANY excellent organizations meet both the general criteria suggested here and the specifications set forth in the statements that follow. Competition for the available funds is intense. The Foundation can respond favorably to only a small proportion of the worthwhile proposals it receives.

Conflict Resolution



Since 1978 the Foundation has been interested in encouraging improvements in the ways our society resolves disputes. Its initial grants dealt primarily with environmental conflicts. In 1984 the Foundation established the conflict resolution program to support work across disciplines and in a wide variety of settings.

The Foundation emphasizes general support grants, intending to devote resources to the development of the field as a whole. It does not provide funding for specific research projects, nor is support generally provided for start-up efforts. Grants are made in three categories.

The first includes support for theory development. The Foundation is particularly interested in university-based centers that demonstrate both a strong academic commitment to systematic, interdisciplinary research on conflict resolution and also an ability to contribute to improvements in dispute resolution practice.

The second category consists of grants to mediation and other practitioner organizations. The Foundation is primarily interested in opportunities to help effective and stable groups increase their capacity

for growth and outreach. Grants support the development of new approaches or new applications, the achievement of greater sophistication or organizational maturity, the conduct of evaluations of program effectiveness, and numerous other efforts to enhance the overall impact of practitioner organizations on the field and on the larger communities in which they work.

In the third category the Foundation provides support to organizations that train or educate potential users about conflict resolution techniques or otherwise promote the field as a whole. ■

Conflict Resolution: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 1/1/89	Payments Made 1989	Unpaid Grants 12/31/89
<i>Theory Development</i>				
UNIVERSITY OF COLORADO, BOULDER Boulder, Colorado <i>For general support of the Conflict Resolution Consortium</i> (Awarded in 1988 for \$200,000)		\$100,000	\$100,000	
GEORGE MASON UNIVERSITY Fairfax, Virginia <i>For general support of the Center for Conflict Resolution</i> (Awarded in 1987 for \$390,000)		140,000	140,000	
HARVARD UNIVERSITY Cambridge, Massachusetts <i>For general support of the Program on Negotiation</i> (Awarded in 1987 for \$450,000)		175,000	100,000	75,000
■ UNIVERSITY OF HAWAII Honolulu, Hawaii <i>For general support of the Program on Conflict Resolution</i>	200,000			200,000
UNIVERSITY OF MICHIGAN Ann Arbor, Michigan <i>For general support of the Program on Conflict Management Alternatives</i> (Awarded in 1988 for \$280,000)		140,000		140,000
■ UNIVERSITY OF MINNESOTA Minneapolis, Minnesota <i>For general support of the Conflict and Change Center</i>	300,000		150,000	150,000
■ NORTHWESTERN UNIVERSITY Evanston, Illinois <i>For general support of the Dispute Resolution Research Center</i>	400,000		150,000	250,000
PENNSYLVANIA STATE UNIVERSITY University Park, Pennsylvania <i>For general support of the Center for Negotiation and Conflict Research</i> (Awarded in 1988 for \$240,000)		120,000	120,000	

■ Grants newly authorized in 1989 are highlighted by square boxes.

Conflict Resolution: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 1/1/89	Payments Made 1989	Unpaid Grants 12/31/89
■ RAND CORPORATION Santa Monica, California <i>For general support of the Institute for Civil Justice</i>	250,000		90,000	160,000
■ RUTGERS-STATE UNIVERSITY OF NEW JERSEY Newark, New Jersey <i>For general support of the Center for Negotia- tion and Conflict Resolution</i>	300,000		100,000	200,000
■ STANFORD UNIVERSITY Stanford, California <i>For general support of the Stanford Center on Conflict and Negotiation</i>	420,000		150,000	270,000
SYRACUSE UNIVERSITY Syracuse, New York <i>For general support of the Program on the Analysis and Resolution of Conflicts (Awarded in 1988 for \$200,000)</i>		100,000	100,000	
UNIVERSITY OF WISCONSIN, MADISON Madison, Wisconsin <i>For general support of the Disputes Processing Research Program (Awarded in 1988 for \$250,000)</i>		125,000		125,000
<i>Practitioner Organizations</i>				
CALIFORNIA COMMUNITY DISPUTE SERVICES San Francisco, California <i>For general support (Awarded in 1988 for \$120,000)</i>		70,000	40,000	30,000
CDR ASSOCIATES Boulder, Colorado <i>For general support (Awarded in 1988 for \$180,000)</i>		110,000	60,000	50,000
■ CENTER FOR DISPUTE SETTLEMENT Washington, D.C. <i>For general support</i>	180,000		60,000	120,000
■ CENTER FOR PUBLIC PHILOSOPHY Piedmont, California <i>For general support</i>	20,000		20,000	

Conflict Resolution: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 1/1/89	Payments Made 1989	Unpaid Grants 12/31/89
COMMUNITY BOARD PROGRAM, INC. San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$150,000)</i>		70,000	70,000	
CONFLICT CLINIC, INC. Fairfax, Virginia <i>For general support</i> <i>(Awarded in 1988 for \$225,000)</i>		125,000	75,000	50,000
■ JUSTICE CENTER OF ATLANTA Atlanta, Georgia <i>For general support</i>	180,000		90,000	90,000
MEDIATION CENTER Minneapolis, Minnesota <i>For general support</i> <i>(Awarded in 1986 for \$120,000)</i>		30,000	30,000	
MEDIATION INSTITUTE Seattle, Washington <i>For general support</i> <i>(Awarded in 1987 for \$200,000)</i>		30,000	30,000	
■ MINNESOTA CITIZENS COUNCIL ON CRIME AND JUSTICE Minneapolis, Minnesota <i>For general support of the Center for Victim Offender Mediation</i>	150,000		50,000	100,000
NEIGHBORHOOD JUSTICE CENTER OF HONOLULU Honolulu, Hawaii <i>For general support (matching grant)</i> <i>(Awarded in 1986 for \$150,000)</i>		20,000	20,000	
NEW ENGLAND NATURAL RESOURCES CENTER Boston, Massachusetts <i>For general support of the Mediation Center</i> <i>(Awarded in 1987 for \$150,000)</i>		20,000	20,000	
NORTHERN CALIFORNIA MEDIATION CENTER Corte Madera, California <i>For general support</i> <i>(Awarded in 1988 for \$100,000)</i>		50,000	50,000	

Conflict Resolution: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 1/1/89	Payments Made 1989	Unpaid Grants 12/31/89
■ PENINSULA CONFLICT RESOLUTION CENTER San Mateo, California <i>For general support</i>	120,000		50,000	70,000
■ PENNSYLVANIA ENVIRONMENTAL COUNCIL Philadelphia, Pennsylvania <i>For general support of Penn ACCORD, Center for Environmental Dispute Resolution</i>	80,000		40,000	40,000
UNIVERSITY OF VIRGINIA Charlottesville, Virginia <i>For general support of the Institute for Environmental Negotiation (Awarded in 1987 for \$150,000)</i>		40,000	40,000	
■ VOLUNTEERS OF AMERICA Everett, Washington <i>For general support of the Dispute Resolution Center of Snohomish County</i>	75,000		25,000	50,000
WASHINGTON HEIGHTS-INWOOD COALITION New York, New York <i>For general support of the community mediation program (Awarded in 1987 for \$120,000)</i>		40,000	40,000	
■ WESTERN NETWORK Santa Fe, New Mexico <i>For general support</i>	100,000		50,000	50,000
<i>Promotion of the Field</i>				
■ ACADEMY OF FAMILY MEDIATORS Eugene, Oregon <i>For general support</i>	15,000		15,000	
AMERICAN ARBITRATION ASSOCIATION New York, New York <i>For general support (Awarded in 1988 for \$200,000)</i>		130,000	70,000	60,000

Conflict Resolution: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 1/1/89	Payments Made 1989	Unpaid Grants 12/31/89
AMERICAN BAR ASSOCIATION, FUND FOR JUSTICE AND EDUCATION Los Angeles, California <i>For general support of the Standing Committee on Dispute Resolution (Awarded in 1987 for \$225,000)</i>		125,000	125,000	
■ GEORGE MASON UNIVERSITY Fairfax, Virginia <i>To support organizational planning for the National Conference on Peacemaking and Conflict Resolution</i>	25,000		25,000	
■ INTERNATIONAL CITY MANAGEMENT ASSOCIATION Washington, D.C. <i>For general support of the Program for Community Problem Solving</i>	150,000		100,000	50,000
INTERNATIONAL PEACE ACADEMY New York, New York <i>For general support (Awarded in 1987 for \$200,000)</i>		50,000	50,000	
■ UNIVERSITY OF MASSACHUSETTS, AMHERST Amherst, Massachusetts <i>For general support of the National Association for Mediation in Education</i>	80,000		40,000	40,000
■ NATIONAL JUDICIAL COLLEGE, UNIVERSITY OF NEVADA Reno, Nevada <i>For alternative dispute resolution activities</i>	40,000		40,000	
SOCIETY OF PROFESSIONALS IN DISPUTE RESOLUTION (SPIDR) Detroit, Michigan <i>For general support (Awarded in 1987 for \$60,000)</i>		35,000	20,000	15,000
TOTAL CONFLICT RESOLUTION	\$3,085,000	\$1,845,000	\$2,545,000	\$2,385,000



Grants in the education program are made to promote the underlying strengths of recipient institutions rather than to meet their short-term, specific needs.

Most of the grants are made in the categories described below. For the few made outside these categories, preference is generally given to umbrella organizations or to activities that serve a number of institutions.

The Foundation makes grants to strengthen networks of major research libraries, reflecting the conviction that only through collaboration can libraries maintain cost-effective, high-quality services. The Foundation does not help meet the needs of individual libraries or disciplines.

Like research libraries, university presses play a crucial role in the dissemination of new knowledge. The Foundation seeks proposals that promise benefits to presses generally. The Foundation also supports international and area studies at major research universities and at selective private liberal arts colleges. Participation in these programs is by invitation.

The Foundation makes grants to strengthen comprehensive teaching and research programs of academic institutions in the United States and Mexico that focus on relations between these countries. Of particular interest are broad-based centers of research that will improve communication between consumers and providers of policy research, cooperate with other research programs, address regional and local concerns, and involve local educators and journalists.

Maintaining funds for institutional renewal is difficult in times of budget stringency. The Foundation has made challenge grants to establish presidential discretionary fund endowments for faculty and curriculum development and for other activities at selective private liberal arts colleges. A second round of supplementary grants to those institutions is underway. The Foundation makes similar grants to research universities with strong traditional commitments to improving undergraduate education. Participation in both programs is by invitation.

In conjunction with the Bush Foundation, the Foundation supports programs for capital campaigns and faculty development at private black colleges. The Foundation also supports programs designed to improve the educational achievement of underrepresented minority students.

The Foundation helps strengthen elementary and secondary schools by funding efforts to reform public policy at the state level and by funding broad-based partnerships between schools and universities and colleges. It does not fund individual programs of research, staff and curriculum development, or other service programs.

The Foundation does not encourage requests to fund student aid, construction, equipment purchases including computers, education research, basic scientific research, health research, or health education programs. In general, the Foundation discourages requests benefitting individual institutions except as these may explicitly relate to other Foundation objectives. ■

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Research Libraries</i>				
■ COMMISSION ON PRESERVATION AND ACCESS Washington, D.C. <i>For general support</i>	\$300,000		\$150,000	\$150,000
COUNCIL ON LIBRARY RESOURCES Washington, D.C. <i>For general support</i> <i>(Awarded in 1986 for \$900,000)</i>		300,000	300,000	
RESEARCH LIBRARIES GROUP, INC. Mountain View, California <i>For general support of research and development</i> <i>for Research Libraries Information Network</i> <i>(Awarded in 1987 for \$750,000)</i>		500,000	250,000	250,000
<i>Independent Research Libraries</i>				
■ AMERICAN ANTIQUARIAN SOCIETY Worcester, Massachusetts <i>For support of work on three international</i> <i>bibliographic projects</i>	25,000		25,000	
<i>University Presses</i>				
ASSOCIATION OF AMERICAN UNIVERSITY PRESSES, INC. New York, New York <i>For a study of emerging typesetting methodologies</i> <i>(Awarded in 1987 for \$75,000)</i>		25,000	25,000	
■ <i>For general support to establish minority fellowships</i>	75,000		25,000	50,000
<i>Research Universities: International and Area Studies Program</i>				
<i>Challenge grants to endow discretionary funds for area and other international studies (matching grants)</i>				
UNIVERSITY OF CALIFORNIA, BERKELEY, INSTITUTE OF INTERNATIONAL STUDIES Berkeley, California <i>(Awarded in 1985 for \$300,000)</i>		179,900	179,900	
■ UNIVERSITY OF CALIFORNIA, SAN DIEGO, GRADUATE SCHOOL OF INTERNATIONAL RELATIONS/PACIFIC STUDIES La Jolla, California	200,000			200,000

■ Grants newly authorized in 1989 are highlighted by square boxes.

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ DUKE UNIVERSITY, CENTER FOR INTERNATIONAL STUDIES Durham, North Carolina	200,000			200,000
HARVARD UNIVERSITY, CENTER FOR INTERNATIONAL AFFAIRS Cambridge, Massachusetts (Awarded in 1986 for \$200,000)		200,000	103,000	97,000
UNIVERSITY OF NOTRE DAME, HELEN KELLOGG INSTITUTE FOR INTERNATIONAL STUDIES South Bend, Indiana (Awarded in 1986 for \$200,000)		87,000	87,000	
UNIVERSITY OF PITTSBURGH Pittsburgh, Pennsylvania (Awarded in 1987 for \$200,000)		200,000	50,000	150,000
■ UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF INTERNATIONAL RELATIONS Los Angeles, California	200,000			200,000
STANFORD UNIVERSITY, INSTITUTE OF INTERNATIONAL STUDIES Stanford, California (Awarded in 1986 for \$500,000)		500,000		500,000
<i>Challenge grants to increase discretionary fund endowments for area and international studies (matching grants)</i>				
BROWN UNIVERSITY Providence, Rhode Island (Awarded in 1988 for \$300,000)		300,000	300,000	
COLUMBIA UNIVERSITY, SCHOOL OF INTERNATIONAL AND PUBLIC AFFAIRS New York, New York (Awarded in 1988 for \$300,000)		300,000		300,000
■ GEORGETOWN UNIVERSITY, SCHOOL OF FOREIGN SERVICE Washington, D.C.	300,000			300,000
JOHNS HOPKINS UNIVERSITY, SCHOOL OF ADVANCED INTERNATIONAL STUDIES Washington, D.C. (Awarded in 1988 for \$300,000)		300,000		300,000
UNIVERSITY OF MICHIGAN, SCHOOL OF GRADUATE STUDIES (RACKHAM GRADUATE SCHOOL) Ann Arbor, Michigan (Awarded in 1988 for \$300,000)		300,000		300,000

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ TUFTS UNIVERSITY, FLETCHER SCHOOL OF LAW AND DIPLOMACY Medford, Massachusetts	300,000		75,000	225,000
UNIVERSITY OF WASHINGTON Seattle, Washington (Awarded in 1988 for \$300,000)		89,000		89,000
UNIVERSITY OF WISCONSIN, INTERNATIONAL STUDIES AND PROGRAMS Madison, Wisconsin (Awarded in 1988 for \$300,000)		300,000		300,000
■ TUFTS UNIVERSITY Medford, Massachusetts <i>To support the organizational effort of the Association of Professional Schools of International Affairs</i>	25,000		25,000	
<i>U.S./Mexico Studies</i>				
BAY AREA INSTITUTE San Francisco, California <i>For general support of Pacific News Service's activities concerning the U.S. and Latin worlds (Awarded in 1987 for \$150,000)</i>		50,000	50,000	
UNIVERSITY OF CALIFORNIA, LOS ANGELES, PROGRAM ON MEXICO Los Angeles, California <i>For general support of the Project on U.S.-Mexico Social, Economic, and Technology Relations (Awarded in 1986 for \$525,000)</i>		175,000	175,000	
UNIVERSITY OF CALIFORNIA, SAN DIEGO, CENTER FOR U.S.-MEXICAN STUDIES La Jolla, California <i>For general support (Awarded in 1987 for \$525,000)</i>		175,000	175,000	
■ UNIVERSITY OF CHICAGO, CENTER FOR LATIN AMERICAN STUDIES Chicago, Illinois <i>For a planning grant to support the establish- ment of a Mexican Studies program</i>	24,000		24,000	
■ COLUMBIA UNIVERSITY, INSTITUTE OF LATIN AMERICAN AND IBERIAN STUDIES New York, New York <i>To support programs on U.S.-Mexico relations</i>	300,000		100,000	200,000

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ EL COLEGIO DE LA FRONTERA NORTE Chula Vista, California <i>For general support of institutional development for U.S.-Mexico Relations Studies</i>	200,000		100,000	100,000
■ EL COLEGIO DE MÉXICO Mexico City, Mexico <i>To support the U.S.-Mexico Program</i>	300,000			300,000
■ JOHNS HOPKINS UNIVERSITY, SCHOOL OF ADVANCED INTERNATIONAL STUDIES Washington, D.C. <i>For general support of the Program on U.S.- Mexico Relations</i>	300,000		100,000	200,000
■ NEW MEXICO COMMUNITY FOUNDATION, NORTH AMERICAN INSTITUTE Santa Fe, New Mexico <i>For general support</i>	10,000		10,000	
■ UNIVERSITY OF NEW MEXICO, THE SCHOOL OF LAW Albuquerque, New Mexico <i>For support of the International Transboundary Resource Center</i>	300,000		100,000	200,000
■ UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF INTERNATIONAL RELATIONS Los Angeles, California <i>For general support of California-Mexico Project</i>	150,000		100,000	50,000
STANFORD UNIVERSITY, INSTITUTE OF INTERNATIONAL STUDIES Stanford, California <i>For general support of the Project on U.S.- Mexico Relations (Awarded in 1988 for \$450,000)</i>		300,000		300,000
UNIVERSITY OF TEXAS, AUSTIN, L.B.J. SCHOOL OF PUBLIC AFFAIRS Austin, Texas <i>For general support of the Program for U.S.-Mexican Policy Studies (Awarded in 1988 for \$300,000)</i>		200,000	100,000	100,000
UNIVERSIDAD DE LAS AMERICAS Puebla, Mexico <i>For the U.S.-Mexico studies program (Awarded in 1987 for \$200,000)</i>		100,000	100,000	

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Liberal Arts Colleges: Self-Renewal Program</i>				
<i>To help endow presidential discretionary funds at liberal arts colleges (matching grants)</i>				
BARD COLLEGE Annandale-on-Hudson, New York (Awarded in 1988 for \$250,000)		250,000	150,000	100,000
BELOIT COLLEGE Beloit, Wisconsin (Awarded in 1987 for \$250,000)		250,000	250,000	
BEREA COLLEGE Berea, Kentucky (Awarded in 1988 for \$250,000)		250,000	250,000	
BRYN MAWR COLLEGE Bryn Mawr, Pennsylvania (Awarded in 1986 for \$250,000)		110,000	110,000	
CALIFORNIA LUTHERAN UNIVERSITY Thousand Oaks, California (Awarded in 1985 for \$150,000)		50,000	50,000	
CALVIN COLLEGE Grand Rapids, Michigan (Awarded in 1988 for \$250,000)		250,000	75,000	175,000
CARLETON COLLEGE Northfield, Minnesota (Awarded in 1986 for \$250,000)		94,000	94,000	
CHAPMAN COLLEGE Orange, California (Awarded in 1986 for \$150,000)		117,000	117,000	
■ COE COLLEGE Cedar Rapids, Iowa	250,000		250,000	
COLBY COLLEGE Waterville, Maine (Awarded in 1988 for \$250,000)		125,000	125,000	
COLGATE UNIVERSITY Hamilton, New York (Awarded in 1987 for \$250,000)		250,000	33,000	217,000
DAVIDSON COLLEGE Davidson, North Carolina (Awarded in 1988 for \$250,000)		250,000	127,000	123,000
EARLHAM COLLEGE Richmond, Indiana (Awarded in 1988 for \$250,000)		200,000	78,000	122,000
FRANKLIN AND MARSHALL COLLEGE Lancaster, Pennsylvania (Awarded in 1988 for \$250,000)		250,000		250,000

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
GETTYSBURG COLLEGE Gettysburg, Pennsylvania (Awarded in 1987 for \$250,000)		161,000	106,000	55,000
GOUCHER COLLEGE Towson, Maryland (Awarded in 1988 for \$250,000)		220,000	32,000	188,000
■ GRINNELL COLLEGE Grinnell, Iowa	250,000		250,000	
■ HAMPSHIRE COLLEGE Amherst, Massachusetts	250,000			250,000
■ HARVEY MUDD COLLEGE Claremont, California	250,000		83,000	167,000
HOPE COLLEGE Holland, Michigan (Awarded in 1987 for \$250,000)		29,000	29,000	
KNOX COLLEGE Galesburg, Illinois (Awarded in 1988 for \$250,000)		250,000	250,000	
LAWRENCE UNIVERSITY Appleton, Wisconsin (Awarded in 1986 for \$250,000)		150,000	150,000	
■ LEHIGH UNIVERSITY Bethlehem, Pennsylvania	250,000			250,000
LINFIELD COLLEGE McMinnville, Oregon (Awarded in 1985 for \$250,000)		177,000	26,000	151,000
■ MACALESTER COLLEGE Saint Paul, Minnesota	250,000			250,000
■ MOUNT HOLYOKE COLLEGE South Hadley, Massachusetts	250,000			250,000
OCCIDENTAL COLLEGE Los Angeles, California (Awarded in 1986 for \$250,000)		158,000	71,000	87,000
PITZER COLLEGE Claremont, California (Awarded in 1985 for \$100,000)		70,000		70,000
■ POMONA COLLEGE Claremont, California	250,000			250,000
UNIVERSITY OF PUGET SOUND Tacoma, Washington (Awarded in 1986 for \$175,000)		175,000	175,000	
UNIVERSITY OF REDLANDS Redlands, California (Awarded in 1986 for \$200,000)		88,000		88,000

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ REED COLLEGE Portland, Oregon	250,000			250,000
ST. JOHN'S COLLEGE Annapolis, Maryland (Awarded in 1984 for \$75,000)		50,000	50,000	
ST. LAWRENCE UNIVERSITY Canton, New York (Awarded in 1987 for \$250,000)		194,000	38,000	156,000
SANTA CLARA UNIVERSITY Santa Clara, California (Awarded in 1986 for \$250,000)		250,000	250,000	
■ SKIDMORE COLLEGE Saratoga Springs, New York	250,000			250,000
TRINITY COLLEGE Hartford, Connecticut (Awarded in 1987 for \$250,000)		200,000		200,000
WELLESLEY COLLEGE Wellesley, Massachusetts (Awarded in 1988 for \$250,000)		250,000	55,000	195,000
WESLEYAN UNIVERSITY Middletown, Connecticut (Awarded in 1987 for \$250,000)		150,000	100,000	50,000
WESTMONT COLLEGE Santa Barbara, California (Awarded in 1986 for \$250,000)		88,000	88,000	
■ WHEATON COLLEGE Norton, Massachusetts	250,000			250,000
WHITTIER COLLEGE Whittier, California (Awarded in 1986 for \$100,000)	(100,000)*	100,000		
WILLIAMS COLLEGE Williamstown, Massachusetts (Awarded in 1987 for \$250,000)		175,000	94,000	81,000
<i>To support multidisciplinary international policy studies</i>				
■ BRYN MAWR COLLEGE Bryn Mawr, Pennsylvania	75,000		38,000	37,000
■ COLORADO COLLEGE Colorado Springs, Colorado	75,000		38,000	37,000
■ DAVIDSON COLLEGE Davidson, North Carolina	75,000		38,000	37,000
■ EARLHAM COLLEGE Richmond, Indiana	75,000		38,000	37,000

*Grant cancelled.

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ FIVE COLLEGES, INC., FIVE COLLEGE PROGRAM Amherst, Massachusetts	90,000		45,000	45,000
■ GRINNELL COLLEGE Grinnell, Iowa	75,000		38,000	37,000
■ MIDDLEBURY COLLEGE Middlebury, Vermont	75,000		38,000	37,000
■ POMONA COLLEGE Claremont, California	75,000		38,000	37,000
■ SWARTHMORE COLLEGE Swarthmore, Pennsylvania	75,000		38,000	37,000
■ WELLESLEY COLLEGE Wellesley, Massachusetts	75,000		38,000	37,000

Undergraduate Colleges: Self-Renewal Program

To help establish discretionary fund endowments for the improvement of undergraduate education (matching grants)

CASE WESTERN RESERVE UNIVERSITY

Cleveland, Ohio

(Awarded in 1988 for \$300,000)

300,000

300,000

UNIVERSITY OF CHICAGO

Chicago, Illinois

(Awarded in 1985 for \$300,000)

145,000

145,000

COLUMBIA UNIVERSITY

New York, New York

(Awarded in 1986 for \$300,000)

170,000

120,000

50,000

CORNELL UNIVERSITY

Ithaca, New York

(Awarded in 1986 for \$300,000)

300,000

300,000

GEORGETOWN UNIVERSITY

Washington, D.C.

(Awarded in 1988 for \$300,000)

300,000

300,000

UNIVERSITY OF MICHIGAN

Ann Arbor, Michigan

(Awarded in 1987 for \$300,000)

249,000

249,000

PRINCETON UNIVERSITY

Princeton, New Jersey

(Awarded in 1984 for \$300,000)

54,000

39,000

15,000

UNIVERSITY OF ROCHESTER

Rochester, New York

(Awarded in 1987 for \$300,000)

207,000

107,000

100,000

STANFORD UNIVERSITY

Stanford, California

(Awarded in 1987 for \$300,000)

275,000

201,000

74,000

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Private Black Colleges</i>				
■ BUSH FOUNDATION Saint Paul, Minnesota <i>For the Program of Capital Campaign Challenge Grants for private black colleges (Morehouse College)</i>	75,000		75,000	
■ <i>For the Program of Faculty Development Grants for private black colleges and universi- ties (Benedict College, Claflin College, Fisk University, Hampton University, Johnson C. Smith College, LeMoyne-Owen College, Morris College, Morris Brown College, Morehouse College, Paine College, Rust College, Spelman College, Stillman College, Talladega College, Tuskegee Institute, Voorhees College, and Xavier University)</i>	498,000		498,000	
<i>Theological Institutions</i>				
■ AMERICAN ACADEMY OF RELIGION Missoula, Montana <i>For a pilot study of theological and religious education</i>	20,000		20,000	
<i>International Education</i>				
■ ASPEN INSTITUTE FOR HUMANISTIC STUDIES Washington, D.C. <i>For general support of the Inter-American Dialogue</i>	300,000		125,000	175,000
■ DUKE UNIVERSITY, CENTER FOR INTERNATIONAL DEVELOPMENT RESEARCH Durham, North Carolina <i>For the final publication and outreach costs for the International Commission for Central American Recovery and Development</i>	25,000		25,000	
■ INSTITUTE OF THE AMERICAS La Jolla, California <i>For support of a multi-year project on Hemispheric Cooperation for the Prevention of Drug Abuse and Traffic</i>	25,000		25,000	
■ INSTITUTE FOR CONTEMPORARY STUDIES San Francisco, California <i>For support of a collaborative study of the Mexican economy</i>	15,000		15,000	

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
STANFORD UNIVERSITY, BAY AREA GLOBAL EDUCATION PROGRAM Stanford, California <i>To support a program of international education in California public schools (Awarded in 1987 for \$525,000)</i>		175,000		175,000
■ STANFORD UNIVERSITY, GRADUATE SCHOOL OF BUSINESS Stanford, California <i>For support of the development and determination of the feasibility of the "Statecraft" series</i>	25,000		25,000	
WORLD AFFAIRS COUNCIL OF NORTHERN CALIFORNIA San Francisco, California <i>For general support (Awarded in 1988 for \$300,000)</i>		200,000	100,000	100,000
<i>State-Level Policy Analysis/ Public Education</i>				
UNIVERSITY OF CALIFORNIA, BERKELEY, POLICY ANALYSIS FOR CALIFORNIA EDUCATION (PACE) Berkeley, California <i>For general support (Awarded in 1988 for \$600,000)</i>		325,000	200,000	125,000
<i>Other Elementary and Secondary Schools</i>				
■ BROWN UNIVERSITY, DEPARTMENT OF EDUCATION Providence, Rhode Island <i>For support of the University-Providence Public Schools collaborative effort</i>	300,000		125,000	175,000
UNIVERSITY OF CALIFORNIA, BERKELEY, SCHOOL OF EDUCATION Berkeley, California <i>For support of the School-University Partnership for Educational Renewal project (Awarded in 1988 for \$450,000)</i>		250,000		250,000
■ MILLS COLLEGE Oakland, California <i>For support of the Mills College/Oakland Unified School District Partnership Project at the John Swett Demonstration School</i>	25,000		25,000	

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ REDWOOD CITY SCHOOL DISTRICT Redwood City, California <i>To support the "Bridging the Gap" project</i>	15,000		15,000	
STANFORD UNIVERSITY, SCHOOL OF EDUCATION Stanford, California <i>For the Stanford/Schools Collaborative (Awarded in 1987 for \$450,000)</i>		250,000	250,000	
■ TIDES FOUNDATION San Francisco, California <i>For support of the New California Alliance "choices" project</i>	3,500			3,500
■ TRINITY UNIVERSITY, DEPARTMENT OF EDUCATION San Antonio, Texas <i>For the "Alliance for Better Schools"</i>	225,000		100,000	125,000
UNIVERSITY OF WASHINGTON, INSTITUTE FOR THE STUDY OF EDUCATION POLICY Seattle, Washington <i>For general support of the National Network for Educational Renewal program to evaluate school-university partnerships (Awarded in 1988 for \$320,000)</i>		220,000	120,000	100,000
<i>Other</i>				
AMERICAN COUNCIL ON EDUCATION Washington, D.C. <i>For general support (Awarded in 1985 for \$500,000)</i>		100,000	100,000	
AMERICAN INSTITUTES FOR RESEARCH Palo Alto, California <i>For evaluation of Marva Collins Complex (Awarded in 1987 for \$150,000)</i>		75,000	59,000	16,000
■ AMERICAN UNIVERSITY OF BEIRUT New York, New York <i>To supplement the presidential discretionary fund endowment</i>	150,000		150,000	
■ ANTIOCH COLLEGE Yellow Springs, Ohio <i>To support a new position of Executive Vice President</i>	25,000		25,000	

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ UNIVERSITY OF CALIFORNIA, BERKELEY, COLLEGE OF ENGINEERING Berkeley, California <i>For general support of the three-campus Center for Underrepresented Engineering Students</i>	675,000		300,000	375,000
UNIVERSITY OF CALIFORNIA, LOS ANGELES, CHICANO STUDIES RESEARCH CENTER Los Angeles, California <i>For support of the Center's project entitled "Latino Identity and California Society" (Awarded in 1988 for \$600,000)</i>		400,000		400,000
UNIVERSITY OF CALIFORNIA, SANTA CRUZ Santa Cruz, California <i>For general support of the Career Development Fellowship Program for black South Africans (Awarded in 1988 for \$225,000)</i>		150,000	75,000	75,000
■ CALIFORNIA STATE UNIVERSITY Long Beach, California <i>To support the project on Long-Range Financial Planning</i>	25,000		25,000	
INDEPENDENT COLLEGES OF NORTHERN CALIFORNIA, INC. San Francisco, California <i>For general support (matching grant) (Awarded in 1987 for \$150,000)</i>		80,000	80,000	
LABOR INSTITUTE FOR HUMAN ENRICHMENT, INC. Washington, D.C. <i>To expand the Visiting Practitioner Program of the American Federation of Teachers (Awarded in 1985 for \$180,000)</i>		60,000	60,000	
MARCUS A. FOSTER EDUCATIONAL INSTITUTE Oakland, California <i>For general support (Awarded in 1987 for \$300,000)</i>		200,000	100,000	100,000
■ METROPOLITAN MUSEUM OF ART New York, New York <i>For support of the development of the education program for the Arts of Mexico exhibition</i>	25,000		25,000	

Education: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
NATIONAL OPINION RESEARCH CENTER, UNIVERSITY OF CHICAGO Chicago, Illinois				
■ <i>For general support of the Hispanic segment of the national study of American political participation</i>	150,000		150,000	
■ <i>For supplemental support of the Hispanic segment of the national study of American political participation</i>	25,000		25,000	
PRINCETON UNIVERSITY Princeton, New Jersey				
<i>For support of the Project on Faculty Retirement</i>	50,000		50,000	
RAVENSWOOD CITY SCHOOL DISTRICT East Palo Alto, California				
<i>For library development</i>	100,000		100,000	
SAN FRANCISCO EDUCATION FUND San Francisco, California				
<i>For support of the "HERALD" program to improve speaking/writing skills of high school students (Awarded in 1988 for \$225,000)</i>		150,000	75,000	75,000
SOUTHERN AFRICAN FREEDOM THROUGH EDUCATION FOUNDATION (SAFTE) Berkeley, California				
<i>For general support to facilitate the education of black Southern African students in the Bay Area</i>	25,000		25,000	
TOMAS RIVERA CENTER Claremont, California				
<i>For general support</i>	300,000		100,000	200,000
WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION Princeton, New Jersey				
<i>For the Visiting Black Scholars Program (Awarded in 1988 for \$200,000)</i>		100,000	100,000	
TOTAL EDUCATION	\$9,725,500*	\$14,696,900	\$10,505,900	\$13,916,500

* 1989 authorizations (\$9,825,000) minus cancellation (\$100,000).



The goals of the environment program are to improve decision-making on environmental issues and to encourage more intelligent and rewarding uses of the natural environment for education, conservation, and development. The Foundation emphasizes general support grants and does not typically support specific research or demonstration projects. The program includes four categories of grants.

In the first category the Foundation supports organizations that produce policy-oriented studies or that disseminate information on a broad range of environmental issues of concern to United States policy makers at the national, regional, or state levels. Foundation support is directed to organizations working on issues of domestic importance or problems of international significance if there is a United States policy concern. The Foundation does not support advocacy or litigating organizations, however.

In the second category the Foundation makes grants to organizations that study, document, or demonstrate how environmental decision-making processes could be improved. The Foundation's interest is primarily focused on convening and facilitating organizations, as well as on those groups exploring new ways of effectively approaching environmental programs by collaborative action that protects the legitimate interests of all parties involved.

The third category consists of grants to selected university and college environmental studies programs at the graduate and undergraduate levels and to university consortiums focused on specific problem areas. The Foundation also supports a limited number of non-university, field-based research and training centers. Grants in this area are directed toward enhancing the interdisciplinary scope and policy relevance of research and improving problem-solving training for students.

In the fourth category the Foundation supports a limited number of organizations that conduct coordinated efforts on a national scale to acquire, preserve, or improve the management of unique, ecologically significant land. The Foundation also supports organizations that work with local land trusts, governmental agencies, or other groups toward the same ends. ■

Environment: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Policy Analysis</i>				
AMERICAN PLANNING ASSOCIATION Chicago, Illinois <i>For general support (matching grant)</i> <i>(Awarded in 1986 for \$120,000)</i>		\$30,000	\$30,000	
■ CENTER FOR RESOURCE ECONOMICS, ISLAND PRESS Washington, D.C. <i>For general support</i>	150,000		90,000	60,000
■ CENTER FOR SCIENCE INFORMATION San Francisco, California <i>For general support</i>	120,000		50,000	70,000
CENTER FOR THE GREAT LAKES Chicago, Illinois <i>For general support (matching grant)</i> <i>(Awarded in 1987 for \$90,000)</i>		50,000		50,000
CONSERVATION FOUNDATION Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$450,000)</i>		300,000	150,000	150,000
COUNCIL OF STATE POLICY AND PLANNING AGENCIES Washington, D.C. <i>For general support of natural resources work</i> <i>(matching grant)</i> <i>(Awarded in 1985 for \$210,000)</i>		65,000	65,000	
ENVIRONMENTAL AND ENERGY STUDY INSTITUTE Washington, D.C. <i>For general support</i> <i>(Awarded in 1987 for \$300,000)</i>		170,000	100,000	70,000
■ ENVIRONMENTAL LAW INSTITUTE Washington, D.C. <i>For general support</i>	300,000		120,000	180,000
INFORM New York, New York <i>For general support</i> <i>(Awarded in 1987 for \$150,000)</i>		50,000	50,000	

■ Grants newly authorized in 1989 are highlighted by square boxes.

Environment: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ NATIONAL CENTER FOR POLICY Washington, D.C. <i>For general support of environmental activities</i>	120,000		40,000	80,000
■ NATIONAL CONFERENCE OF STATE LEGISLATURES Denver, Colorado <i>For support of work in the areas of energy and natural resources</i>	150,000		60,000	90,000
NORTHEAST MIDWEST INSTITUTE Washington, D.C. <i>For general support of work in the areas of natural resources and energy (Awarded in 1988 for \$150,000)</i>		75,000	50,000	25,000
RENEW AMERICA Washington, D.C. <i>For general support (Awarded in 1988 for \$150,000)</i>		80,000	50,000	30,000
ROCKY MOUNTAIN INSTITUTE Old Snowmass, Colorado <i>For general support (Awarded in 1987 for \$200,000)</i>		50,000	50,000	
■ WESTERN GOVERNORS' ASSOCIATION Denver, Colorado <i>For general support of work in the areas of natural resources and the environment</i>	240,000		80,000	160,000
WORLD RESOURCES INSTITUTE Washington, D.C. <i>For general support (Awarded in 1988 for \$250,000)</i>		200,000	100,000	100,000
■ WORLDWATCH INSTITUTE Washington, D.C. <i>For general support</i>	250,000		120,000	130,000
<i>Decision-Making Processes</i>				
■ AMERICAN ENERGY ASSURANCE COUNCIL Denver, Colorado <i>For general support (matching grant)</i>	300,000		150,000	150,000
■ CALIFORNIA ENVIRONMENTAL TRUST San Francisco, California <i>For general support</i>	250,000		90,000	160,000

Environment: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ CALIFORNIA INSTITUTE OF PUBLIC AFFAIRS Claremont, California <i>For general support</i>	120,000		60,000	60,000
UNIVERSITY OF CALIFORNIA, LOS ANGELES, DEPARTMENT OF HUMANITIES AND SOCIAL SCIENCES Los Angeles, California <i>For general support of the Public Policy Program's work on environmental decision-making processes (Awarded in 1987 for \$150,000)</i>		50,000	50,000	
CENTER FOR CLEAN AIR POLICY Washington, D.C. <i>For general support (Awarded in 1988 for \$150,000)</i>		150,000	75,000	75,000
■ CLEAN SITES, INC. Alexandria, Virginia <i>For general support</i>	300,000		200,000	100,000
■ COMMITTEE FOR WATER POLICY CONSENSUS Concord, California <i>For general support of the State Water Conservation Coalition</i>	160,000		80,000	80,000
COMMUNITY ENVIRONMENT COUNCIL, GILDEA RESOURCE CENTER Santa Barbara, California <i>For support of work on environmental decision-making processes (Awarded in 1988 for \$70,000)</i>		30,000	30,000	
■ GREENBELT ALLIANCE San Francisco, California <i>To support regional leadership activities</i>	25,000		25,000	
INSTITUTE FOR RESOURCE MANAGEMENT Salt Lake City, Utah <i>For general support (Awarded in 1988 for \$300,000)</i>		180,000	100,000	80,000
NATIONAL INSTITUTE FOR CHEMICAL STUDIES Charleston, West Virginia <i>For general support (Awarded in 1987 for \$300,000)</i>		75,000	75,000	

Environment: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ NORTHWEST RENEWABLE RESOURCES CENTER Seattle, Washington <i>For general support (matching grant)</i>	160,000		60,000	100,000
1000 FRIENDS OF OREGON Portland, Oregon <i>For general support (matching grant)</i> <i>(Awarded in 1987 for \$180,000)</i>		50,000	50,000	
■ WATER EDUCATION FOUNDATION Sacramento, California <i>For support of policy- and consensus-building activities</i>	70,000		35,000	35,000
<i>Environmental Education</i>				
UNIVERSITY OF CALIFORNIA, DAVIS Davis, California <i>For general support of the activities of the Public Service Research and Dissemination Program in environmental policy research and policy-making curriculum</i> <i>(Awarded in 1987 for \$250,000)</i>		80,000	80,000	
UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California <i>For general support of the activities of the Environmental Science/Engineering Program in environmental policy research and problem-solving teaching</i> <i>(Awarded in 1988 for \$150,000)</i>		75,000		75,000
CORNELL UNIVERSITY, CENTER FOR ENVIRONMENTAL RESEARCH Ithaca, New York <i>For general support of environmental policy research and problem-solving teaching activities</i> <i>(Awarded in 1988 for \$160,000)</i>		80,000	80,000	
UNIVERSITY OF MICHIGAN Ann Arbor, Michigan <i>For general support the activities of the School of Natural Resources in policy research and curriculum</i> <i>(Awarded in 1987 for \$300,000)</i>		200,000	200,000	

Environment: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
ORGANIZATION FOR TROPICAL STUDIES Durham, North Carolina <i>For general support of new course offerings in tropical ecosystem problem solving and policy (Awarded in 1986 for \$200,000)</i>		50,000	50,000	
PRINCETON UNIVERSITY Princeton, New Jersey <i>For general support of training and policy research at the Center for Energy and Environmental Studies (Awarded in 1985 for \$260,000)</i>		90,000		90,000
UNIVERSITY OF WASHINGTON Seattle, Washington <i>For general support of the activities of the Institute of Environmental Studies and Institute of Marine Studies in environmental policy research and problem-solving teaching (Awarded in 1988 for \$180,000)</i>		90,000	90,000	
UNIVERSITY OF WISCONSIN Madison, Wisconsin <i>For general support of the activities of the Institute for Environmental Studies in policy research and problem-solving curriculum (Awarded in 1987 for \$275,000)</i>		150,000	75,000	75,000
YALE UNIVERSITY, SCHOOL OF FORESTRY AND ENVIRONMENTAL STUDIES New Haven, Connecticut <i>For support of the environmental sourcebook project (Awarded in 1988 for \$25,000)</i>		25,000	25,000	
<i>Land Acquisition and Preservation</i>				
CENTER FOR PLANT CONSERVATION Jamaica Plain, Massachusetts <i>For general support (Awarded in 1988 for \$180,000)</i>		100,000	60,000	40,000
LAND TRUST EXCHANGE Bar Harbor, Maine <i>For general support (Awarded in 1987 for \$250,000)</i>		75,000	75,000	

Environment: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
NATIONAL FISH AND WILDLIFE FOUNDATION Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$150,000)</i>		75,000	50,000	25,000
NATURE CONSERVANCY Arlington, Virginia <i>For general support of scientific and</i> <i>leadership activities</i> <i>(Awarded in 1988 for \$300,000)</i>		200,000	100,000	100,000
■ STANFORD UNIVERSITY, CENTER FOR CONSERVATION BIOLOGY Stanford, California <i>For general support</i>	300,000		100,000	200,000
TRUST FOR PUBLIC LAND San Francisco, California <i>For general support of the local land trust</i> <i>program</i> <i>(Awarded in 1987 for \$195,000)</i>		120,000	65,000	55,000
<i>Other</i>				
CALIFORNIA ACADEMY OF SCIENCES San Francisco, California <i>For general support of the research division</i> <i>(Awarded in 1987 for \$500,000)</i>		300,000	100,000	200,000
■ COYOTE POINT MUSEUM San Mateo, California <i>For the Wildlife Center Campaign</i>	100,000		100,000	
■ OAKLAND MUSEUM ASSOCIATION Oakland, California <i>For the new Aquatic Biology Exhibition</i>	50,000		50,000	
TOTAL ENVIRONMENT	\$3,165,000	\$3,315,000	\$3,585,000	\$2,895,000

Performing Arts



The Hewlett Foundation's performing arts program makes grants to classical music ensembles, professional theatre and opera companies, and ballet and modern dance organizations for artistic, managerial, and institutional development. The

Foundation also makes grants to groups providing a variety of services to Bay Area nonprofit film and video organizations.

Artist training programs and efforts to increase career opportunities for artists continue to be of interest to the Foundation. It will also consider proposals designed to increase the effectiveness of the field as a whole.

In keeping with the need for long-term, flexible support, the Foundation will recommend, whenever appropriate, that there be a matching requirement. The Foundation often recommends that a portion of the matching funds be applied to endowments or cash reserves rather than to current operating expenses to help ensure the long-term financial stability of its grantees.

The Foundation gives preference to independent nonprofit Bay Area organizations with an established record of artistic and administrative achievement, audience support and general audience appeal, and a realistic plan for artistic and organizational development.

The Foundation groups performing arts recommendations by discipline for presentation to its Board of Directors. This allows the Foundation to become familiar with the characteristics and needs

in each field. It also assists in planning and in the consistent application of criteria. While the Foundation does not expect to be able to adhere rigidly to the following schedule, it will make every effort to do so.

	<u>Application Submitted by:</u>	<u>Application Reviewed in:</u>
Music	January 1	April
Theatre	April 1	July
Dance	July 1	October
Film/Video		
Service		
Organizations	July 1	October

The Foundation regrets that it cannot consider requests in the following areas: the visual or literary arts; radio, television documentaries or other films and videos; the humanities; elementary and secondary school programs; college or university proposals; community art classes; folk arts, including crafts and popular music; recreational, therapeutic, and social service arts programs; and individuals. The Hewlett Foundation does not support one-time events, such as seminars, conferences, festivals, or cultural foreign exchange programs, and does not provide assistance with touring costs for performing companies. ■

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Music</i>				
■ AMERICAN COMPOSERS ORCHESTRA New York, New York <i>For the Radio Series Project</i>	\$25,000		\$25,000	
■ AMERICAN SYMPHONY ORCHESTRA LEAGUE Washington, D.C. <i>For the National Conference in San Francisco</i>	20,000		20,000	
■ BAY AREA WOMEN'S PHILHARMONIC San Francisco, California <i>For general support</i>	90,000		50,000	40,000
■ BAY CHAMBER SYMPHONY ORCHESTRA San Mateo, California <i>For general support</i>	15,000		15,000	
BERKELEY SYMPHONY ORCHESTRA Berkeley, California <i>For general support, to be matched by funds for deficit elimination, and for a cash reserve or endowment (matching grant) (Awarded in 1987 for \$120,000)</i>		60,000	60,000	
CABRILLO MUSIC FESTIVAL Aptos, California <i>For general support and a cash reserve (matching grant) (Awarded in 1988 for \$75,000)</i>		50,000	25,000	25,000
CARMEL BACH FESTIVAL, INC. Carmel-by-the Sea, California <i>For general support and the endowment fund (matching grant) (Awarded in 1988 for \$100,000)</i>		65,000	35,000	30,000
CHAMBER MUSIC AMERICA New York, New York <i>To establish an endowment for the Commissioning Program (matching grant) (Awarded in 1986 for \$150,000)</i>		100,000		100,000
■ CHAMBER SYMPHONY OF SAN FRANCISCO San Francisco, California <i>For general support (matching grant)</i>	120,000		40,000	80,000
FREMONT-NEWARK PHILHARMONIC Fremont, California <i>For general support and the endowment fund (matching grant) (Awarded in 1988 for \$75,000)</i>		50,000	13,000	37,000

■ Grants newly authorized in 1989 are highlighted by square boxes.

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
HIDDEN VALLEY MUSIC SEMINARS Carmel Valley, California <i>For general support, to be matched by funds for endowment (matching grant)</i> <i>(Awarded in 1985 for \$100,000)</i>	(37,500)*	37,500		
■ HUMANITIES WEST San Francisco, California <i>For general support</i>	60,000		20,000	40,000
■ KRONOS QUARTET San Francisco, California <i>For general support</i>	120,000		40,000	80,000
MARIN SYMPHONY ASSOCIATION San Rafael, California <i>For general support, to be matched by funds for endowment (matching grant)</i> <i>(Awarded in 1985 for \$60,000)</i>		10,000	10,000	
■ MEET THE COMPOSER, INC. New York, New York <i>For support of the Orchestral Residencies Program</i>	150,000		75,000	75,000
MIDSUMMER MOZART FESTIVAL San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i> <i>(Awarded in 1986 for \$60,000)</i>		10,000	10,000	
■ <i>For general support</i>	75,000		25,000	50,000
■ MUSIC SOURCES Berkeley, California <i>For general support</i>	10,000		10,000	
■ MUSICAL TRADITIONS, PAUL DRESHER ENSEMBLE Berkeley, California <i>For general support</i>	90,000		30,000	60,000
■ NAPA VALLEY SYMPHONY ASSOCIATION Napa, California <i>For general support to be matched for endow- ment (matching grant)</i>	75,000		13,000	62,000

* Grant cancelled.

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
PHILHARMONIA BAROQUE ORCHESTRA OF THE WEST San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i> <i>(Awarded in 1985 for \$100,000)</i>		30,000	30,000	
SAN FRANCISCO CHAMBER ORCHESTRA San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i> <i>(Awarded in 1986 for \$90,000)</i>	(60,000)*	60,000		
■ SAN FRANCISCO CHANTICLEER San Francisco, California <i>For general support</i>	35,000		35,000	
SAN FRANCISCO CONTEMPORARY MUSIC PLAYERS San Francisco, California <i>For general support (matching grant)</i> <i>(Awarded in 1988 for \$90,000)</i>		60,000	30,000	30,000
■ SAN FRANCISCO SYMPHONY San Francisco, California <i>For general support of the education program (matching grant)</i>	400,000			400,000
SAN JOSE SYMPHONY ORCHESTRA San Jose, California <i>For general support</i> <i>(Awarded in 1988 for \$350,000)</i>		225,000	125,000	100,000
SANTA CRUZ COUNTY SYMPHONY ASSOCIATION Aptos, California <i>For general support (matching grant)</i> <i>(Awarded in 1988 for \$30,000)</i>		20,000	10,000	10,000
■ SANTA FE CHAMBER MUSIC FESTIVAL Santa Fe, New Mexico <i>For general support to be matched for endow- ment (matching grant)</i>	180,000		45,000	135,000
■ SINFONIA SAN FRANCISCO San Francisco, California <i>For general support</i>	150,000		50,000	100,000

* Grant cancelled.

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Theatre and Opera</i>				
AMERICAN CONSERVATORY THEATRE San Francisco, California <i>For the Advanced Artist Training Program (matching grant) (Awarded in 1987 for \$180,000)</i>		120,000	60,000	60,000
■ BERKELEY REPERTORY THEATRE Berkeley, California <i>For general support</i>	200,000		100,000	100,000
■ BERKELEY SHAKESPEARE FESTIVAL Berkeley, California <i>For general support</i>	50,000		50,000	
■ CITY CELEBRATION/SAN FRANCISCO NEW VAUDEVILLE FESTIVAL San Francisco, California <i>For general support of the 1990 festival</i>	20,000		20,000	
■ EUREKA THEATRE COMPANY San Francisco, California <i>For general support</i>	50,000		50,000	
■ GEORGE COATES PERFORMANCE WORKS San Francisco, California <i>For general support</i>	45,000		45,000	
MAGIC THEATRE San Francisco, California <i>For general support (Awarded in 1988 for \$80,000)</i>		40,000	40,000	
■ NEW YORK CITY OPERA, INC. New York, New York <i>For support of the Donald Gramm Fund</i>	100,000		50,000	50,000
NIGHTFIRE THEATER San Francisco, California <i>For general support (Awarded in 1988 for \$105,000)</i>		70,000	35,000	35,000
OPERA AMERICA Washington, D.C. <i>For the Opera for the 80's and Beyond program (Awarded in 1988 for \$60,000)</i>		30,000	30,000	

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
OPERA SAN JOSE San Jose, California <i>For general support</i> <i>(Awarded in 1987 for \$120,000)</i>		40,000	40,000	
OREGON SHAKESPEAREAN FESTIVAL ASSOCIATION Ashland, Oregon <i>For general support to be matched for endowment (matching grant)</i> <i>(Awarded in 1988 for \$165,000)</i>		110,000	55,000	55,000
■ PENINSULA CIVIC LIGHT OPERA San Mateo, California <i>For general support</i>	40,000		20,000	20,000
PEOPLE'S THEATER COALITION San Francisco, California <i>For general support, to be matched for a cash reserve fund (matching grant)</i> <i>(Awarded in 1986 for \$45,000)</i>		7,500	7,500	
■ <i>For general support of Life on the Water</i>	60,000		20,000	40,000
PICKLE FAMILY CIRCUS San Francisco, California <i>For general support (matching grant)</i> <i>(Awarded in 1988 for \$120,000)</i>		80,000	40,000	40,000
■ PLAYWRIGHTS FOUNDATION San Francisco, California <i>For general support</i>	45,000		20,000	25,000
POCKET OPERA COMPANY, INC. San Francisco, California <i>For general support (matching grant)</i> <i>(Awarded in 1985 for \$120,000)</i>		20,000	20,000	
SAN FRANCISCO OPERA CENTER San Francisco, California <i>For training opera singers, to be matched by funds for endowment (matching grant)</i> <i>(Awarded in 1986 for \$450,000)</i>		200,000	200,000	
■ SAN JOSE REPERTORY COMPANY San Jose, California <i>For general support (matching grant)</i>	100,000			100,000

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ SEW PRODUCTIONS/LORRAINE HANSBERRY THEATRE San Francisco, California <i>For general support</i>	20,000		20,000	
SHAKESPEARE-SAN FRANCISCO San Francisco, California <i>For general support</i> <i>(Awarded in 1987 for \$75,000)</i>		25,000	25,000	
SOON 3 THEATRE San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$40,000)</i>		20,000	20,000	
THEATER ARTAUD San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$105,000)</i>		70,000	35,000	35,000
THEATRE BAY AREA San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$60,000)</i>		40,000	20,000	20,000
THEATREWORKS Palo Alto, California <i>For general support</i> <i>(Awarded in 1988 for \$105,000)</i>		70,000	35,000	35,000
VALLEY INSTITUTE OF THEATRE ARTS Saratoga, California <i>For general support</i> <i>(Awarded in 1988 for \$120,000)</i>		60,000	30,000	30,000
■ WEST BAY OPERA Palo Alto, California <i>For general support</i>	60,000		20,000	40,000
<i>Dance</i>				
■ AMERICAN BALLET THEATRE, BALLET THEATRE FOUNDATION, INC. New York, New York <i>For general support of the San Francisco season</i>	25,000		25,000	
■ CENTERSPACE DANCE FOUNDATION San Francisco, California <i>For general support</i>	10,000		10,000	

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
CIRCUIT NETWORK San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$40,000)</i>		15,000	15,000	
■ DANCE ASSOCIATION, RUTH LANGRIDGE DANCE COMPANY Belvedere, California <i>For general support</i>	10,000		10,000	
■ DANCE THROUGH TIME San Francisco, California <i>For general support</i>	30,000		30,000	
DANCE/USA Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$60,000)</i>		40,000		40,000
DANCERS' GROUP/FOOTWORK STUDIO San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$50,000)</i>		25,000	25,000	
■ JOE GOODE PERFORMANCE GROUP San Francisco, California <i>For general support</i>	25,000		25,000	
■ LINES DANCE COMPANY San Francisco, California <i>For general support</i>	40,000		20,000	20,000
MACFARLAND/WHISTLER DANCE ART COMPANY San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$10,000)</i>		10,000	10,000	
■ MARGARET JENKINS DANCE COMPANY San Francisco, California <i>For general support</i>	120,000		40,000	80,000
OAKLAND BALLET Oakland, California <i>For general support (matching grant)</i> <i>(Awarded in 1988 for \$280,000)</i>		230,000	150,000	80,000

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
OBERLIN DANCE COLLECTIVE San Francisco, California <i>For general support</i> <i>(Awarded in 1986 for \$120,000)</i>		40,000	40,000	
■ <i>For general support</i>	120,000		40,000	80,000
PENINSULA BALLET THEATRE San Mateo, California <i>For general support</i>	35,000		35,000	
SAN FRANCISCO BALLET ASSOCIATION San Francisco, California <i>For the Scholarship Program and Apprentice and Student Dancer Program (matching grant)</i> <i>(Awarded in 1987 for \$250,000)</i>		62,000	62,000	
SAN FRANCISCO BAY AREA DANCE COALITION San Francisco, California <i>For general support and for a regranting program for individual dance artists (matching grant)</i> <i>(Awarded in 1987 for \$150,000)</i>		100,000	25,000	75,000
■ <i>For salary support for a half-time regranting program coordinator for the Bay Area Fund for Dance</i>	10,000		10,000	
SAN FRANCISCO MOVING COMPANY San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$40,000)</i>		20,000	20,000	
SAN JOSE CLEVELAND BALLET San Jose, California <i>For general support (matching grant)</i> <i>(Awarded in 1988 for \$100,000)</i>		50,000	50,000	
■ <i>For general support (matching grant)</i>	100,000		50,000	50,000
SCHOOL OF AMERICAN BALLET New York, New York <i>For general support, to be matched by funds for endowment (matching grant)</i> <i>(Awarded in 1988 for \$100,000)</i>		75,000	-25,000	50,000
■ TANDY BEAL & COMPANY, FRIENDS OF OLYMPIA STATION, INC. Santa Cruz, California <i>For general support</i>	40,000		20,000	20,000

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
ZOHAR DANCE COMPANY Palo Alto, California <i>For general support</i> <i>(Awarded in 1988 for \$40,000)</i>		20,000	20,000	
<i>Film and Video</i>				
BAY AREA VIDEO COALITION San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$50,000)</i>		25,000	25,000	
FILM ARTS FOUNDATION San Francisco, California <i>For general support and for the Grants Program</i> <i>(matching grant) (Awarded in 1986 for \$230,000)</i>		10,000	10,000	
■ FOUNDATION FOR ART IN CINEMA, CINEMATHEQUE San Francisco, California <i>For general support</i>	60,000		20,000	40,000
<i>Other</i>				
■ AFFILIATE ARTISTS New York, New York <i>For activities in the San Francisco Bay Area</i> <i>and nationwide (matching grant)</i>	120,000		40,000	80,000
■ AMERICAN CONSERVATORY THEATER San Francisco, California <i>For earthquake recovery</i>	25,000		25,000	
ARCHIVES FOR THE PERFORMING ARTS San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$50,000)</i>		25,000	25,000	
■ ARTS COUNCIL OF SANTA CLARA COUNTY San Jose, California <i>For general support and the Amateur</i> <i>Performing Arts Grants Program</i>	100,000		50,000	50,000
BROOKLYN ACADEMY OF MUSIC Brooklyn, New York <i>For general support of the Next Wave Festival</i> <i>(Awarded in 1988 for \$180,000)</i>		120,000	60,000	60,000

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
BUSINESS VOLUNTEERS FOR THE ARTS San Francisco, California <i>For general support of a consortium of a minimum of 18 Business Volunteers for the Arts programs in the Western states (Awarded in 1988 for \$100,000)</i>		66,000	33,000	33,000
■ UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For support of the first Berkeley Festival of Early Music (Cal Performances)</i>	100,000			100,000
CALIFORNIA CONFEDERATION OF THE ARTS Sacramento, California <i>For general support (Awarded in 1986 for \$60,000)</i>		20,000	20,000	
■ CALIFORNIA LAWYERS FOR THE ARTS San Francisco, California <i>For general support</i>	45,000		15,000	30,000
■ CALIFORNIA STATE SUMMER SCHOOL FOR THE ARTS FOUNDATION Encino, California <i>For support of the long-range planning process</i>	20,000		20,000	
CITY CELEBRATION San Francisco, California <i>For general support to be matched by funds for a cash reserve (matching grant) (Awarded in 1987 for \$125,000)</i>		35,000	35,000	
■ COMMUNITY FOUNDATION OF SANTA CLARA COUNTY San Jose, California <i>For a regranting program for small to mid- size arts organizations in Santa Clara County (matching grant)</i>	150,000		75,000	75,000
CULTURAL COUNCIL OF SANTA CRUZ COUNTY Aptos, California				
■ <i>For earthquake recovery</i>	25,000		25,000	
■ <i>For general support and the grants program (matching grant)</i>	80,000		20,000	60,000
■ 80 LANGTON STREET/NEW LANGTON ARTS San Francisco, California <i>For general support</i>	25,000		25,000	

Performing Arts: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ FOOTHILL-DE ANZA COLLEGES FOUNDATION Los Altos, California <i>For general support of the Performing Arts Alliance Festival</i>	10,000		10,000	
■ GOOD SOUND FOUNDATION Woodside, California <i>For the design and installation of an electro- acoustic research laboratory; for general support</i>	200,000		155,000	45,000
INTERSECTION FOR THE ARTS San Francisco, California <i>For general support to be matched by funds for a cash reserve (matching grant) (Awarded in 1987 for \$90,000)</i>		45,000	45,000	
■ NEW YORK PUBLIC LIBRARY New York, New York <i>For the performing arts research center</i>	100,000		100,000	
■ NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California <i>For support of the Arts Recovery Fund portion of the Earthquake Recovery Fund</i>	100,000		100,000	
PERFORMING ARTS SERVICES San Francisco, California <i>For general support (Awarded in 1986 for \$45,000)</i>		10,000		10,000
SAN FRANCISCO PERFORMANCES San Francisco, California <i>For general support and the endowment fund (matching grant) (Awarded in 1986 for \$45,000)</i>		80,000	40,000	40,000
■ SAN MATEO PERFORMING ARTS CENTER Burlingame, California <i>For general support of the restoration campaign</i>	75,000		75,000	
■ THE ART.RE.GRUP San Francisco, California <i>For general support</i>	20,000		20,000	
TOTAL PERFORMING ARTS	\$4,127,500*	\$2,903,000	\$3,773,500	\$3,257,000

*1989 authorizations (\$4,225,000) minus cancellations (\$97,500).



Although many countries are making progress toward reducing birthrates, population growth continues to be a significant worldwide problem. If present trends continue,

within twenty years many countries will have outgrown available food and energy resources, and world population in the twenty-first century will be at least twice its present size. Accordingly, the Hewlett Foundation will continue to allocate substantial resources to activities in the population field, particularly those involving developing countries, where most of the unsustainable population growth will occur.

Within this broad field of interest, the Foundation plans to continue support of a range of programs, from research on the key variables affecting fertility behavior to efforts to evaluate and implement fertility-reducing development policies. Specific interests are in the following areas: the training of population experts, primarily at university-based population centers; policy-related research on population issues, particularly the relationship of social and economic factors to fertility; and the support of comprehensive family planning services. Efforts to increase understanding of adolescent fertility, male involvement, and the role of cash incentives are of special interest, as is work related specifically to Mexico.

The Foundation generally provides organizational, rather than project, support. It will favor support of groups that show an awareness of the complex relations between motivation, social and economic development, and fertility behavior, and that have an appreciation for the importance of social, cultural, and personal approaches to population questions. The Foundation will also encourage those organizations that are trying to bridge the gap between research and the implementation of policies and programs.

With regard to population issues in the United States, the Foundation is especially concerned about the prevention of adolescent pregnancy. Of particular interest are national organizations that do public policy work and carry out demonstration programs with an evaluation component. Support for locally based organizations that provide direct family planning services has been limited to Planned Parenthood affiliates in and near the San Francisco Bay Area.

The Foundation does not support biomedical research on reproduction or population education programs directed toward the general public. ■

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Social Science Research and Training</i>				
ALAN GUTTMACHER INSTITUTE New York, New York <i>For general support</i> <i>(Awarded in 1987 for \$1,000,000)</i>		\$300,000	\$300,000	
■ BROWN UNIVERSITY, POPULATION STUDIES AND TRAINING CENTER Providence, Rhode Island <i>For general support</i>	700,000			700,000
UNIVERSITY OF CALIFORNIA, BERKELEY, GRADUATE GROUP IN DEMOGRAPHY Berkeley, California <i>For general support of the Program in Population Research</i> <i>(Awarded in 1986 for \$500,000)</i>		300,000	100,000	200,000
■ UNIVERSITY OF CALIFORNIA, LOS ANGELES, CENTER FOR AFRO-AMERICAN STUDIES Los Angeles, California <i>For a conference on the decline of marriage among American Blacks</i>	6,000		6,000	
■ UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, CENTER FOR REPRODUCTIVE HEALTH POLICY RESEARCH San Francisco, California <i>For support of the Family Planning Training Program</i>	540,000			540,000
UNIVERSITY OF CHICAGO, POPULATION RESEARCH CENTER Chicago, Illinois <i>For general support</i> <i>(Awarded in 1988 for \$500,000)</i>		400,000		400,000
CHULALONGKORN UNIVERSITY, INSTITUTE OF POPULATION STUDIES Bangkok, Thailand <i>For support of research and training activities</i> <i>(Awarded in 1986 for \$75,000)</i>		15,000	15,000	

■ Grants newly authorized in 1989 are highlighted by square boxes.

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
COLUMBIA UNIVERSITY, CENTER FOR POPULATION AND FAMILY HEALTH New York, New York <i>For general support</i> <i>(Awarded in 1985 for \$700,000)</i>		280,000	280,000	
CORNELL UNIVERSITY, POPULATION AND DEVELOPMENT PROGRAM Ithaca, New York <i>For general support</i> <i>(Awarded in 1988 for \$560,000)</i>		560,000	140,000	420,000
EAST-WEST CENTER, EAST-WEST POPULATION INSTITUTE Honolulu, Hawaii <i>For general support</i> <i>(Awarded in 1987 for \$270,000)</i>		180,000	90,000	90,000
■ EL COLEGIO DE MEXICO Mexico City, Mexico <i>For the Center for Demographic and Urban Development Studies</i>	150,000		50,000	100,000
FLORIDA STATE UNIVERSITY, CENTER FOR THE STUDY OF POPULATION Tallahassee, Florida <i>For general support</i> <i>(Awarded in 1987 for \$120,000)</i>		40,000	40,000	
FORDHAM UNIVERSITY, DEPARTMENT OF SOCIOLOGY AND ANTHROPOLOGY Bronx, New York <i>For the international work of the Program in Demography</i> <i>(Awarded in 1986 for \$90,000)</i>		30,000	30,000	
GADJAH MADA UNIVERSITY, POPULATION STUDIES CENTER Yogyakarta, Indonesia <i>For support of training activities</i> <i>(Awarded in 1986 for \$150,000)</i>		50,000	50,000	
■ INDIANA UNIVERSITY, POPULATION INSTITUTE FOR RESEARCH AND TRAINING Bloomington, Indiana <i>For general support</i>	56,000		28,000	28,000

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
INTERNATIONAL UNION FOR THE SCIENTIFIC STUDY OF POPULATION Liege, Belgium <i>For general support</i> <i>(Awarded in 1987 for \$150,000)</i>		50,000	50,000	
JOHNS HOPKINS UNIVERSITY, POPULATION CENTER Baltimore, Maryland <i>For general support</i> <i>(Awarded in 1985 for \$675,000)</i>		270,000	135,000	135,000
MAHIDOL UNIVERSITY, INSTITUTE FOR POPULATION AND SOCIAL RESEARCH Nakhon Pathom, Thailand <i>For support of research and training activities</i> <i>(Awarded in 1986 for \$75,000)</i>		25,000	25,000	
UNIVERSITY OF MARYLAND, COLLEGE OF BEHAVIORAL AND SOCIAL SCIENCE College Park, Maryland <i>For the Center on Population, Gender and Social Inequality</i> <i>(Awarded in 1988 for \$120,000)</i>		80,000		80,000
■ UNIVERSITY OF MICHIGAN Ann Arbor, Michigan <i>For general support of the Population Studies Center and the Center for Population Planning</i>	900,000		180,000	720,000
■ NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For support of the Committee on Population</i>	250,000			250,000
UNIVERSITY OF NORTH CAROLINA, CAROLINA POPULATION CENTER Chapel Hill, North Carolina <i>For general support</i> <i>(Awarded in 1985 for \$700,000)</i>		280,000	140,000	140,000
PENNSYLVANIA STATE UNIVERSITY, POPULATION ISSUES RESEARCH CENTER University Park, Pennsylvania <i>For general support</i> <i>(Awarded in 1988 for \$500,000)</i>		400,000	100,000	300,000

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
UNIVERSITY OF PENNSYLVANIA, POPULATION STUDIES CENTER Philadelphia, Pennsylvania <i>For general support</i> <i>(Awarded in 1986 for \$700,000)</i>		380,000		380,000
POPULATION ASSOCIATION OF AMERICA Alexandria, Virginia <i>For outreach and education work on</i> <i>population issues</i> <i>(Awarded in 1987 for \$93,000)</i>		31,000	31,000	
POPULATION COUNCIL New York, New York <i>For general support</i> <i>(Awarded in 1988 for \$1,200,000)</i>		800,000	400,000	400,000
POPULATION REFERENCE BUREAU, INC. Washington, D.C. <i>For policy analysis work</i> <i>(Awarded in 1987 for \$225,000)</i>		75,000	75,000	
PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH Princeton, New Jersey <i>For general support</i> <i>(Awarded in 1985 for \$500,000)</i>		100,000	100,000	
RAND CORPORATION Santa Monica, California <i>For support of the international work of the</i> <i>Labor and Population Program</i> <i>(Awarded in 1986 for \$150,000)</i>		50,000	50,000	
■ UNIVERSITY OF SOUTHERN CALIFORNIA, POPULATION RESEARCH LABORATORY Los Angeles, California <i>For general support of the Program in</i> <i>Population Policy</i>	240,000		80,000	160,000
■ STANFORD UNIVERSITY, DEPARTMENT OF ECONOMICS Stanford, California <i>For a study of marital fertility control in</i> <i>India, in collaboration with the Indian</i> <i>Council for Research on International</i> <i>Economic Relations</i>	23,000		23,000	

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
UNIVERSITY OF TEXAS, AUSTIN, POPULATION RESEARCH CENTER Austin, Texas <i>For general support</i> <i>(Awarded in 1986 for \$650,000)</i>		390,000		390,000
TRINITY COLLEGE, CAMBRIDGE GROUP FOR THE HISTORY OF POPULATION AND SOCIAL STRUCTURE Cambridge, England <i>For the China Population Research project</i> <i>(Awarded in 1988 for \$19,000)</i>		19,000	19,000	
UNIVERSIDADE FEDERAL DE MINAS GERAIS, CENTER OF REGIONAL DEVELOPMENT AND PLANNING (CEDEPLAR) Minas Gerais, Brazil <i>For support of population work</i> <i>(Awarded in 1985 for \$150,000)</i>		4,240	4,240	
■ <i>For support of CEDEPLAR's demography program</i>	150,000			150,000
UNIVERSITY OF WASHINGTON, CENTER FOR STUDIES IN DEMOGRAPHY AND ECOLOGY Seattle, Washington <i>For general support</i> <i>(Awarded in 1988 for \$120,000)</i>		120,000	60,000	60,000
UNIVERSITY OF WISCONSIN, CENTER FOR DEMOGRAPHY AND ECOLOGY Madison, Wisconsin <i>For general support</i> <i>(Awarded in 1987 for \$500,000)</i>		300,000	100,000	200,000
YALE UNIVERSITY, ECONOMIC GROWTH CENTER/DEMOGRAPHY PROGRAM New Haven, Connecticut <i>For general support</i> <i>(Awarded in 1987 for \$225,000)</i>		135,000	45,000	90,000

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>International Family Planning and Development</i>				
ACADEMIA MEXICANA DE INVESTIGACION EN DEMOGRAFIA MEDICA Cuauhtemoc, Mexico <i>For general support</i> <i>(Awarded in 1988 for \$80,000)</i>		40,000		40,000
AFRICAN MEDICAL AND RESEARCH FOUNDATION New York, New York <i>For a project to train family planning promoters in Kenya</i> <i>(Awarded in 1988 for \$50,000)</i>		25,000		25,000
AMERICAN HOME ECONOMICS ASSOCIATION Alexandria, Virginia <i>For support of overseas family planning activities</i> <i>(Awarded in 1986 for \$210,000)</i>		70,000	70,000	
ASSOCIATION FOR VOLUNTARY SURGICAL CONTRACEPTION, INC. New York, New York <i>For general support (matching grant)</i> <i>(Awarded in 1988 for \$420,000)</i>		420,000	140,000	280,000
CENTRE FOR DEVELOPMENT AND POPULATION ACTIVITIES Washington, D.C. <i>For general support (matching grant)</i> <i>(Awarded in 1987 for \$300,000)</i>		160,000	80,000	80,000
CENTRO DE ORIENTACIÓN PARA ADOLESCENTES Codigo, Mexico <i>For activities designed to increase financial stability</i> <i>(Awarded in 1987 for \$120,000)</i>		80,000	40,000	40,000
FAMILY HEALTH INTERNATIONAL Research Triangle Park, North Carolina <i>For support of family planning work overseas</i> <i>(Awarded in 1986 for \$210,000)</i>		70,000	70,000	

Population: Organizations (by Category)	Grants Authorized 1988	Unpaid Grants 12/31/87	Payments Made 1988	Unpaid Grants 12/31/88
■ POPULATION COUNCIL New York, New York <i>For general support</i>	1,200,000		400,000	800,000
POPULATION REFERENCE BUREAU, INC. Washington, D.C. <i>For policy analysis work (Awarded in 1987 for \$225,000)</i>		150,000	75,000	75,000
PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH Princeton, New Jersey <i>For general support (Awarded in 1985 for \$500,000)</i>		200,000	100,000	100,000
RAND CORPORATION Santa Monica, California <i>For support of the international work of the Labor and Population Program (Awarded in 1986 for \$150,000)</i>		50,000		50,000
UNIVERSITY OF SOUTHERN CALIFORNIA, POPULATION RESEARCH LABORATORY Los Angeles, California <i>For general support (Awarded in 1986 for \$180,000)</i>		60,000	60,000	
■ STANFORD UNIVERSITY, HOOVER INSTITUTION Stanford, California <i>For a project entitled "Human Demography and Natural Resources"</i>	25,000		25,000	
STANFORD UNIVERSITY, INSTITUTE OF POPULATION AND RESOURCES Stanford, California <i>For general support (Awarded in 1987 for \$150,000)</i>		75,000	75,000	
UNIVERSITY OF TEXAS, AUSTIN, POPULATION RESEARCH CENTER Austin, Texas <i>For general support (Awarded in 1986 for \$650,000)</i>		520,000	130,000	390,000

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
INTERNATIONAL PLANNED PARENTHOOD FEDERATION/ WESTERN HEMISPHERE REGION New York, New York <i>To stimulate philanthropic support for family planning and population initiatives (match- ing grant)</i> <i>(Awarded in 1987 for \$450,000)</i>		178,000	130,000	48,000
■ INTERNATIONAL PROJECTS ASSISTANCE SERVICES Carrboro, North Carolina <i>For general support</i>	600,000		200,000	400,000
INTERNATIONAL WOMEN'S HEALTH COALITION New York, New York <i>For general support</i> <i>(Awarded in 1987 for \$220,000)</i>		100,000	100,000	
MARGARET SANGER CENTER, PLANNED PARENTHOOD OF NEW YORK CITY New York, New York <i>For support of a program in Africa to involve men and boys in family planning</i> <i>(Awarded in 1986 for \$150,000)</i>		25,000	25,000	
NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For general support of the Committee on Population</i> <i>(Awarded in 1986 for \$150,000)</i>		75,000	75,000	
■ NATIONAL COUNCIL FOR INTERNATIONAL HEALTH Washington, D.C. <i>For the population programs</i>	150,000		50,000	100,000
■ PARTNERS OF THE AMERICAS Washington, D.C. <i>For support of the Partners' Family Life Education Program in Latin America and the Caribbean</i>	210,000		70,000	140,000
PATHFINDER FUND Watertown, Massachusetts <i>For general support</i> <i>(Awarded in 1988 for \$750,000)</i>		500,000	250,000	250,000

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
PLANNING ASSISTANCE Washington, D.C. <i>To hire a family planning program expert (Awarded in 1987 for \$100,000)</i>		50,000	50,000	
POPULATION SERVICES EUROPE, MARIE STOPES INTERNATIONAL London, England <i>For general support (Awarded in 1987 for \$135,000)</i>		45,000	45,000	
■ POPULATION SERVICES INTERNATIONAL Washington, D.C. <i>For support of the development of Contraceptive Social Marketing Programs (matching grant)</i>	300,000		75,000	225,000
PROGRAM FOR APPROPRIATE TECHNOLOGY IN HEALTH Seattle, Washington				
■ <i>For the Small Grants Program</i>	400,000		134,000	266,000
■ <i>For support to develop in-house expertise related to contraceptive and reproductive health technologies</i>	750,000		250,000	500,000
SAN DIEGO STATE UNIVERSITY San Diego, California <i>For the International Population Center to begin collaborative efforts with El Colegio de la Frontera Norte in Mexico (matching grant) (Awarded in 1986 for \$25,000)</i>	(2,500)*	2,500		
■ SAVE THE CHILDREN <i>For support of two family planning programs in Africa</i>	270,000		90,000	180,000
■ WORLD NEIGHBORS Oklahoma City, Oklahoma <i>For integrated community-based programs of agricultural development and reproductive health care (matching grant)</i>	285,000		85,000	200,000

*Grant cancelled.

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Domestic Activities</i>				
■ ALAMEDA COUNTY HEALTH CARE SERVICES AGENCY Oakland, California <i>To develop effective family planning services for chemically dependent women</i>	25,000		25,000	
CENTER FOR POPULATION OPTIONS Washington, D.C. <i>For general support (Awarded in 1987 for \$240,000)</i>		80,000	80,000	
■ CHILDREN'S DEFENSE FUND Washington, D.C. <i>For support of the Adolescent Pregnancy Prevention program</i>	450,000		150,000	300,000
EDUCATION, TRAINING, AND RESEARCH ASSOCIATES Santa Cruz, California <i>For general support (Awarded in 1987 for \$400,000)</i>		100,000	100,000	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. New York, New York <i>For general support (matching grant) (Awarded in 1986 for \$600,000)</i>		100,000	100,000	
PLANNED PARENTHOOD FEDERATION OF AMERICA, WESTERN REGION San Francisco, California <i>For a collaborative program of management training for the Planned Parenthood affiliates in California (matching grant) (Awarded in 1987 for \$100,000)</i>		50,000	50,000	
PROFESSIONAL STAFF ASSOCIATION, LOS ANGELES COUNTY/USC MEDICAL CENTER Los Angeles, California <i>For the evaluation of a family planning program for Hispanic teenage mothers (Awarded in 1988 for \$300,000)</i>		300,000	100,000	200,000
■ PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania <i>For the evaluation of the Summer Training and Education Program demonstration</i>	300,000		100,000	200,000

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ SEX INFORMATION AND EDUCATION COUNCIL OF THE U.S./NEW YORK UNIVERSITY New York, New York <i>For additional support of programs on family life education, reproduction, parenting, and human growth and development (matching grant)</i>	20,000		15,000	5,000
SOCIAL RESEARCH APPLICATIONS Los Altos, California <i>For an evaluation of teen pregnancy, pregnancy prevention, and parenting programs (matching grant)</i> <i>(Awarded in 1986 for \$25,000)</i>		7,000	7,000	
<i>Family Planning—International/Domestic</i>				
■ COLUMBIA UNIVERSITY, CENTER FOR POPULATION AND FAMILY HEALTH New York, New York <i>To support domestic and international population activities</i>	25,000		25,000	
■ PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. New York, New York <i>For general support of domestic and interna- tional programs (matching grant)</i>	600,000		100,000	500,000
<i>Education of Leaders</i>				
GLOBAL COMMITTEE OF PARLIAMENTARIANS ON POPULATION AND DEVELOPMENT New York, New York <i>For general support</i> <i>(Awarded in 1987 for \$150,000)</i>		30,000	30,000	
NATIONAL FAMILY PLANNING AND REPRODUCTIVE HEALTH ASSOCIATION Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$180,000)</i>		120,000	60,000	60,000

Population: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
POPULATION CRISIS COMMITTEE Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$300,000)</i>		200,000	100,000	100,000
POPULATION RESOURCE CENTER New York, New York <i>For general support</i> <i>(Awarded in 1988 for \$300,000)</i>		300,000	200,000	100,000
<i>Other</i>				
■ PUBLIC VOICE FOR FOOD AND HEALTH POLICY Washington, D.C. <i>For support of the contraceptive technology public policy project</i>	20,000		20,000	
TOTAL POPULATION	\$7,497,500*	\$9,271,740	\$6,307,240	\$10,462,000

*1989 authorizations (\$7,500,000) minus cancellations (\$2,500).

Regional Grants



Through the regional grants program, the Foundation responds to requests from organizations based in or near the San Francisco Bay Area that serve local residents.

There are six categories in this program: community development, youth employment, homelessness, affordable housing, selected human services, and minority leadership development. The first three are the major categories of the program and account for more than 75 percent of the budget.

In community development the Foundation funds community-based organizations that conduct programs to revitalize neighborhoods by improving living conditions and the climate for economic development. The Foundation welcomes community development proposals that feature a practical, strategic approach to dealing with a range of inter-related economic and social problems in a specific neighborhood, and a feasible plan for carrying out that approach. The Foundation also funds regional or national community development support organizations whose work is of benefit to community development corporations in the Bay Area.

In youth employment grants are made to encourage, sustain, or evaluate training and placement programs for disadvantaged youth that are designed to improve youngsters' employability in the

marketplace economy. Approaches which promote literacy and social skill development as well as vocational training are of particular interest.

In the area of homelessness proposals will be considered which have long-term impact on the problem; have a regional focus; improve knowledge in the field; and are nested within a coordinated, systematic approach to solving the problem. In substantive terms, proposals will be considered in the areas of prevention of homelessness; amelioration for those who do become homeless; provision of permanent solutions, i.e., helping to ensure that the development of permanent housing is linked to ongoing social services for residents who need them; and planning and coordination.

In the area of affordable housing, the Foundation does not make capital grants. Rather, proposals will be considered which focus on policy, planning, coordination or consensus-building; on operating costs of model demonstration projects which link social services to permanent housing; and on capacity-building programs for community-based housing development corporations.

The selected human services category is directed primarily to organizations that serve low-income areas of the Peninsula counties. The proposals that are most likely to be funded in this category are

those that propose new approaches to social problems, where short-term Foundation support is critical and the prospects for other sources of long-term financing are good.

In the minority leadership development category, the Foundation supports programs that enhance the ability of California minorities to pursue careers, as professionals or volunteers, that involve public or community services, with particular emphasis on multiethnic or multicultural training for a multicultural society.

The Foundation will consider different types of grants—general, program, or project support. The Foundation welcomes opportunities to fund programs with other grantmakers.

Limited program funds dictate that only a few of the requests reviewed can be supported. To help avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not support proposals in the following fields: physical or mental health; law and related fields; criminal justice or juvenile delinquency; drug and alcohol addiction; or the problems of the elderly and the handicapped. These exclusions derive not from a lack of sympathy with the needs in these fields but from the Foundation's determination to focus its resources. ■

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Community Development</i>				
■ APPLIED RESEARCH CENTER Oakland, California <i>For support of the West Coast Training Institute in Community Development</i>	\$25,000		\$25,000	
ASIAN NEIGHBORHOOD DESIGN San Francisco, California				
■ <i>For earthquake recovery</i>	10,000		10,000	
■ <i>For general support</i>	150,000		60,000	90,000
■ BERNAL HEIGHTS COMMUNITY FOUNDATION San Francisco, California <i>For general support</i>	100,000		40,000	60,000
UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For general support of the University/ Oakland Metropolitan Forum (Awarded in 1988 for \$300,000)</i>		200,000	100,000	100,000
■ CENTER FOR COMMUNITY CHANGE Washington, D.C. <i>For general support</i>	300,000		100,000	200,000
CENTER FOR SOUTHEAST ASIAN REFUGEE RESETTLEMENT San Francisco, California				
■ <i>For earthquake recovery</i>	5,000			5,000
■ <i>For support of the Oakland office</i>	25,000		25,000	
■ COMMUNITY DEVELOPMENT INSTITUTE Palo Alto, California <i>For general support</i>	75,000		75,000	
DEVELOPMENT TRAINING INSTITUTE Baltimore, Maryland <i>For support of Northern California community development staff in the Institute's programs (Awarded in 1987 for \$100,000)</i>		34,000	34,000	

■ Grants newly authorized in 1989 are highlighted by square boxes.

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ EAST BAY ASIAN LOCAL DEVELOPMENT CORPORATION Oakland, California <i>For earthquake recovery</i>	10,000			10,000
■ CITY OF EAST PALO ALTO East Palo Alto, California <i>For consultant services in preparation for negotiations related to the development of the Ravenswood industrial area in East Palo Alto</i>	25,000		25,000	
■ EDUCATION, TRAINING, AND RESEARCH ASSOCIATES Santa Cruz, California <i>For earthquake recovery</i>	5,000		5,000	
■ GREATER RICHMOND COMMUNITY DEVELOPMENT CORPORATION Richmond, California <i>For general support</i>	67,000		67,000	
JUBILEE WEST, INC. Oakland, California <i>For general support (Awarded in 1988 for \$75,000)</i>		50,000	25,000	25,000
■ LA RAZA SILKSCREEN CENTER, INC. San Francisco, California <i>For general support</i>	100,000		35,000	65,000
LOCAL INITIATIVES SUPPORT CORPORATION New York, New York ■ <i>For the Bay Area Housing Support Collaborative</i>	150,000			150,000
<i>For general support of the national office and the California office (Awarded in 1988 for \$450,000)</i>		300,000	150,000	150,000
MISSION HOUSING DEVELOPMENT CORPORATION San Francisco, California <i>For general support (Awarded in 1986 for \$200,000)</i>		134,000	66,000	68,000

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
NATIONAL CONGRESS FOR COMMUNITY ECONOMIC DEVELOPMENT Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$40,000)</i>		20,000	20,000	
NATIONAL ECONOMIC DEVELOPMENT AND LAW CENTER/CCEDA Berkeley, California <i>For general support of the California Community Economic Development Association</i> <i>(Awarded in 1988 for \$75,000)</i>		30,000	30,000	
NORTH OF MARKET PLANNING COALITION San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$90,000)</i>		50,000	30,000	20,000
OAKLAND BUSINESS DEVELOPMENT CORPORATION Oakland, California <i>For general support</i> <i>(Awarded in 1987 for \$150,000)</i>		50,000	50,000	
REALITY HOUSE WEST San Francisco, California <i>For general support</i> <i>(Awarded in 1987 for \$150,000)</i>		50,000	50,000	
■ SAN ANTONIO COMMUNITY DEVELOPMENT CORPORATION Oakland, California <i>For general support</i>	74,000		74,000	*
SAN FRANCISCO DEVELOPMENT FUND San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$20,000)</i>		20,000	20,000	
■ SAN JOSE DEVELOPMENT CORPORATION San Jose, California <i>For general support</i>	215,000		75,000	140,000

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
SOUTH BERKELEY NEIGHBORHOOD DEVELOPMENT CORPORATION Berkeley, California <i>For general support</i> <i>(Awarded in 1988 for \$100,000)</i>		50,000	50,000	
■ SPANISH SPEAKING UNITY COUNCIL Oakland, California <i>For earthquake recovery</i>	5,000			5,000
<i>Youth Employment</i>				
UNIVERSITY OF CALIFORNIA, BERKELEY, POLICY ANALYSIS FOR CALIFORNIA EDUCATION (PACE) Berkeley, California <i>For a follow-up evaluation of the California Partnership Academies</i> <i>(Awarded in 1988 for \$70,000)</i>		70,000	70,000	
CHINATOWN-NORTHBEACH YOUTH SERVICE AND COORDINATING CENTER San Francisco, California <i>For the Works in Progress program</i> <i>(Awarded in 1988 for \$50,000)</i>		25,000	25,000	
■ DIRECTIONS San Francisco, California <i>For earthquake recovery</i>	5,000		5,000	
■ EAST BAY CONSERVATION CORPS Oakland, California <i>For general support</i>	225,000		75,000	150,000
NATIONAL ASSOCIATION OF SERVICE AND CONSERVATION CORPS Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$150,000)</i>		75,000	75,000	
NEW WAYS TO WORK San Francisco, California <i>For the assessment, improvement, and replication of the Youth Labor Pool demonstration project</i> <i>(Awarded in 1988 for \$72,000)</i>		36,000		36,000

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
OAKLAND YOUTH WORKS Oakland, California				
■ <i>For general support</i>	150,000		50,000	100,000
■ <i>For earthquake recovery</i>	10,000		10,000	
OPPORTUNITIES INDUSTRIALIZATION CENTER WEST Menlo Park, California				
<i>For general support of the typesetting program (Awarded in 1987 for \$150,000)</i>		50,000		50,000
PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania				
■ <i>For general support for the Urban Corps Expansion Program</i>	400,000		400,000	
<i>For general support and for the planning phase of the Urban Corps Expansion Project (Awarded in 1988 for \$250,000)</i>		75,000	75,000	
RENAISSANCE TECHNICAL TRAINING INSTITUTE San Francisco, California				
<i>For general support of the Parents of Success program (Awarded in 1988 for \$85,000)</i>		35,000	35,000	
SAN JOSE CONSERVATION CORPS San Jose, California				
<i>For general support (Awarded in 1987 for \$300,000)</i>		200,000	100,000	100,000
STANFORD MID-PENINSULA URBAN COALITION Stanford, California				
<i>For technical assistance to the California Partnership Academies (Awarded in 1988 for \$300,000)</i>		15,000	15,000	
TRI-CITY ECONOMIC DEVELOPMENT CORPORATION Union City, California				
<i>For a community recycling center expansion project (Awarded in 1988 for \$75,000)</i>		37,000	37,000	

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
VALLEY VOLUNTEER CENTER Pleasanton, California <i>For the Career-Links and Transitions programs</i> <i>(Awarded in 1988 for \$40,000)</i>		15,000		15,000
■ YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF OAKLAND Oakland, California <i>For the Career Development project</i>	60,000		60,000	
<i>Homelessness</i> ASSOCIATION OF BAY AREA GOVERNMENTS Oakland, California <i>For the Regional Support Center for Homelessness Policy and Programs</i> <i>(Awarded in 1988 for \$250,000)</i>		100,000		100,000
BAR ASSOCIATION OF SAN FRANCISCO, VOLUNTEER LEGAL SERVICES PROGRAM San Francisco, California <i>For a legal services program to assist the homeless</i> <i>(Awarded in 1988 for \$75,000)</i>		37,000	37,000	
■ BAY AREA COUNCIL San Francisco, California <i>For support of Housing Element education in the Bay Area</i>	25,000		25,000	
■ BERKELEY ECUMENICAL MINISTRIES FOUNDATION Berkeley, California <i>For general support</i>	25,000		25,000	
■ CALIFORNIA HOMELESS COALITION Sacramento, California <i>For general support</i>	20,000		20,000	
CATHOLIC CHARITIES San Francisco, California ■ <i>For earthquake recovery</i> ■ <i>For the Family Resource Center</i>	10,000 300,000		10,000 150,000	 150,000

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ COMMUNITY SERVICES AGENCY Mountain View, California <i>For support of services to the homeless</i>	25,000		25,000	
■ EMERGENCY HOUSING CONSORTIUM San Jose, California <i>For earthquake recovery</i>	10,000		10,000	
■ FAMILY SERVICE AGENCY OF SAN FRANCISCO San Francisco, California <i>To establish the San Francisco Housing Consortium Clearinghouse</i>	20,000		20,000	
■ GIRL SCOUTS OF SANTA CLARA COUNTY San Jose, California <i>For a program for homeless children</i>	15,000		15,000	
■ HOMELESSNESS INFORMATION EXCHANGE Washington, D.C. <i>For general support and to establish regional affiliates</i>	100,000		50,000	50,000
■ INCOME RIGHTS PROJECT San Francisco, California <i>For support of the outreach/education program to prevent homelessness</i>	25,000		25,000	
■ LARKIN STREET YOUTH CENTER San Francisco, California <i>For general support</i>	75,000		25,000	50,000
LOW INCOME HOUSING FUND San Francisco, California <i>For the Special Needs Housing Project (Awarded in 1988 for \$75,000)</i>		37,000		37,000
NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California				
■ <i>For support of the Task Force on Homelessness portion of the Earthquake Recovery Fund</i>	100,000		100,000	
■ <i>For general support of the Task Force on Homelessness</i>	175,000			175,000

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ ST. VINCENT DE PAUL SOCIETY San Francisco, California <i>For a transitional employment program</i>	25,000		25,000	
■ SAN FRANCISCO STATE UNIVERSITY, CALIFORNIA CAMPUS COMPACT San Francisco, California <i>For the Bay Area Homeless Program</i>	23,000		23,000	
<i>Housing</i>				
■ INNOVATIVE HOUSING Larkspur, California <i>For general support</i>	97,000		97,000	
<i>Community Foundation Endowments</i>				
COMMUNITY FOUNDATION FOR MONTEREY COUNTY Salinas, California <i>To increase endowment and grantmaking capacity (matching grant) (Awarded in 1987 for \$500,000)</i>		174,000	60,000	114,000
■ COMMUNITY FOUNDATION OF SANTA CLARA COUNTY San Jose, California <i>For earthquake recovery</i>	25,000		25,000	
EAST BAY COMMUNITY FOUNDATION Oakland, California <i>To increase endowment and grantmaking capacity (matching grant) (Awarded in 1987 for \$500,000)</i>		290,000	143,000	147,000
■ GREATER SANTA CRUZ COUNTY COMMUNITY FOUNDATION Capitola, California <i>For earthquake relief funds</i>	50,000			50,000
<i>Selected Human Services</i>				
■ COUNTY OF ALAMEDA Oakland, California <i>For the Castlemont Corridor Project</i>	25,000		25,000	

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ CHILDREN NOW Oakland, California <i>For general support</i>	200,000		100,000	100,000
■ COLEMAN CHILDREN AND YOUTH SERVICES San Francisco, California <i>For the Children's Budget Project</i>	150,000			150,000
■ COMMUNITY DEVELOPMENT INSTITUTE Palo Alto, California <i>For general support</i>	25,000		25,000	
■ EAST PALO ALTO COMMUNITY LAW PROJECT East Palo Alto, California <i>For Phases II and III of the Menlo-Atherton High School Mediation Project</i>	75,000		40,000	35,000
EAST PALO ALTO YOUTH DEVELOPMENT CENTER East Palo Alto, California <i>For general support (Awarded in 1988 for \$300,000)</i>		200,000	100,000	100,000
HERBERT HOOVER BOYS' AND GIRLS' CLUB Menlo Park, California <i>For general support and capital needs of the new Redwood City Clubhouse (Awarded in 1987 for \$140,000)</i>		30,000	30,000	
NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California				
■ <i>For general support of the AIDS Task Force</i>	100,000		100,000	
■ <i>For support of the Summer Youth Project</i>	10,000		10,000	
■ <i>For support of the Emergency Fund Committee portion of the Earthquake Recovery Fund</i>	50,000		50,000	
URBAN STRATEGIES COUNCIL Oakland, California <i>For general support (Awarded in 1987 for \$400,000)</i>		266,000	266,000	

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Minority Leadership Development</i>				
A BETTER CHANCE				
Oakland, California				
<i>For general support</i>				
<i>(Awarded in 1987 for \$120,000)</i>				
		35,000	35,000	
■ AMERICAN LEADERSHIP FORUM				
Houston, Texas				
<i>For general support of the Silicon Valley Chapter</i>				
	75,000		50,000	25,000
■ CALIFORNIA LEADERSHIP				
Santa Clara, California				
<i>For general support</i>				
	300,000		100,000	200,000
■ CALIFORNIA TOMORROW				
Los Angeles, California				
<i>For general support</i>				
	250,000		125,000	125,000
CORO FOUNDATION				
San Francisco, California				
<i>For general support of the Oakland leadership training program</i>				
<i>(Awarded in 1988 for \$120,000)</i>				
		60,000	30,000	30,000
<i>Other</i>				
■ MANAGEMENT CENTER				
San Francisco, California				
<i>For earthquake recovery</i>				
	5,000		5,000	
■ NONPROFIT COORDINATING COMMITTEE-NEW YORK				
New York, New York				
<i>For support of the first national survey and conference of statewide and local nonprofit associations</i>				
	25,000		25,000	
OPERATION CIVIC SERVE				
San Francisco, California				
<i>For general support</i>				
<i>(Awarded in 1988 for \$120,000)</i>				
		50,000	50,000	

Regional Grants: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
■ SAN FRANCISCO FOUNDATION San Francisco, California <i>For support of the Strive for Five Program</i>	25,000		25,000	
UNIVERSITY OF SAN FRANCISCO, INSTITUTE FOR NONPROFIT ORGANIZATION MANAGEMENT San Francisco, California <i>For general support (Awarded in 1988 for \$100,000)</i>		50,000		50,000
■ SUPPORT CENTER/CTD San Francisco, California <i>For general support of the San Francisco Bay Area program</i>	75,000		40,000	35,000
TOTAL REGIONAL	\$4,726,000	\$2,950,000	\$4,414,000	\$3,262,000

Special Projects

Special Projects: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Public Policy</i>				
BROOKINGS INSTITUTION Washington, D.C. <i>For general support</i> <i>(Awarded in 1985 for \$1,000,000)</i>		200,000	200,000	
■ COMMITTEE FOR ECONOMIC DEVELOPMENT New York, New York <i>For general support of ongoing public educa- tion, policy research, and outreach programs</i>	270,000		90,000	180,000
■ EMORY UNIVERSITY, CARTER CENTER Atlanta, Georgia <i>For general support</i>	400,000		200,000	200,000
■ ETHICS AND PUBLIC POLICY CENTER Washington, D.C. <i>For general support</i>	150,000		50,000	100,000
INSTITUTE FOR INTERNATIONAL ECONOMICS Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$450,000)</i>		450,000	150,000	300,000
■ JOINT CENTER FOR POLITICAL STUDIES Washington, D.C. <i>For general support</i>	375,000			375,000
■ MASSACHUSETTS INSTITUTE OF TECHNOLOGY, COMMISSION ON INDUSTRIAL PRODUCTIVITY Cambridge, Massachusetts <i>For general support</i>	25,000		25,000	

■ Grants newly authorized in 1989 are highlighted by square boxes.

Special Projects: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
NATIONAL ACADEMY OF PUBLIC ADMINISTRATION Washington, D.C. <i>For general support</i> <i>(Awarded in 1987 for \$275,000)</i>		91,000	91,000	
■ NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For a study entitled "Scientific Responsibility and the Conduct of Science"</i>	25,000		25,000	
■ NATIONAL BUREAU OF ECONOMIC RESEARCH Cambridge, Massachusetts <i>For general support</i>	300,000		100,000	200,000
OVERSEAS DEVELOPMENT COUNCIL Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$600,000)</i>		450,000	150,000	300,000
■ PROCUREMENT ROUND TABLE Washington, D.C. <i>For general support</i>	5,000		5,000	
■ RAND CORPORATION Santa Monica, California <i>For general support</i>	300,000		100,000	200,000
ROOSEVELT CENTER FOR AMERICAN POLICY STUDIES Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$300,000)</i>	(226,000)*	300,000	74,000	
UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF PUBLIC ADMINISTRATION Sacramento, California <i>For the California Policy Choices program</i> <i>(Awarded in 1988 for \$310,000)</i>		225,000	80,000	145,000
STANFORD UNIVERSITY, CENTER FOR ECONOMIC POLICY RESEARCH Stanford, California <i>For general support</i> <i>(Awarded in 1987 for \$375,000)</i>		100,000	100,000	

*Grant cancelled.

Special Projects: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
TRILATERAL COMMISSION New York, New York <i>For general support</i> <i>(Awarded in 1986 for \$175,000)</i>		59,000		59,000
URBAN INSTITUTE Washington, D.C. <i>For general support</i> <i>(Awarded in 1987 for \$1,000,000)</i>		600,000	200,000	400,000
<i>Nonprofit Service Organizations</i>				
ASSOCIATION OF GOVERNING BOARDS OF UNIVERSITIES AND COLLEGES Washington, D.C. <i>To establish a Center for Nonprofit Directorship</i> <i>(Awarded in 1987 for \$150,000)</i>		50,000	50,000	
■ CITY UNIVERSITY RESEARCH FOUNDATION, BARUCH COLLEGE New York, New York <i>For a Nonprofit Quality Reporting Project</i> <i>(matching grant)</i>	20,000			20,000
■ INDEPENDENT SECTOR Washington, D.C. <i>For a project entitled "Daring Goals for a Caring Society"</i>	150,000		150,000	
VOLUNTEER Arlington, Virginia <i>For general support</i> <i>(Awarded in 1987 for \$200,000)</i>		120,000	40,000	80,000
■ YALE UNIVERSITY, INSTITUTE FOR SOCIAL AND POLICY STUDIES New Haven, Connecticut <i>For general support of the Program on Non-Profit Organizations</i>	300,000		100,000	200,000

Special Projects: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Prosocial Development</i>				
DEVELOPMENTAL STUDIES CENTER San Ramon, California				
<i>For Foundation-related expenses (Awarded in 1980 for \$93,000)</i>	(14,085)*	14,085		
<i>For general support of the Child Development Project (Awarded in 1988 for \$1,414,000)</i>		707,000	707,000	
■ <i>For general support of the Child Development Project</i>	1,333,000		667,000	666,000
<i>Arms Control/National Security</i>				
UNIVERSITY OF CALIFORNIA, LOS ANGELES, CENTER FOR INTERNATIONAL AND STRATEGIC STUDIES Los Angeles, California				
<i>For general support (Awarded in 1985 for \$400,000)</i>		100,000	100,000	
CENTER FOR STRATEGIC AND INTERNATIONAL STUDIES Washington, D.C.				
<i>For general support (Awarded in 1988 for \$450,000)</i>		300,000	150,000	150,000
HARVARD UNIVERSITY, CENTER FOR SCIENCE AND INTERNATIONAL AFFAIRS Cambridge, Massachusetts				
<i>For general support (Awarded in 1988 for \$300,000)</i>		200,000	100,000	100,000
■ INSTITUTE FOR EAST-WEST SECURITY STUDIES New York, New York				
<i>For general support</i>	225,000		75,000	150,000
INTERNATIONAL INSTITUTE FOR STRATEGIC STUDIES London, England				
<i>For general support (Awarded in 1988 for \$450,000)</i>		450,000	150,000	300,000

* Grant cancelled.

Special Projects: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
MASSACHUSETTS INSTITUTE OF TECHNOLOGY, ARMS CONTROL AND DEFENSE POLICY PROGRAM Cambridge, Massachusetts <i>For general support</i> <i>(Awarded in 1985 for \$800,000)</i>		200,000	200,000	
■ <i>For general support</i>	600,000			600,000
STANFORD UNIVERSITY, CENTER FOR INTERNATIONAL SECURITY AND ARMS CONTROL Stanford, California <i>(Awarded in 1987 for \$800,000)</i>		600,000	200,000	400,000
<i>Literacy</i>				
■ BUSINESS COUNCIL FOR EFFECTIVE LITERACY New York, New York <i>For general support (matching grant)</i>	100,000		28,000	72,000
■ FRIENDS OF THE SAN FRANCISCO PUBLIC LIBRARY/PROJECT READ San Francisco, California <i>For general support</i>	5,000		5,000	
■ MODERN LANGUAGE ASSOCIATION OF AMERICA New York, New York <i>For support of the project entitled</i> <i>"Responsibilities for Literacy"</i>	15,000		15,000	
SOUTHPORT INSTITUTE FOR POLICY ANALYSIS Southport, Connecticut				
■ <i>To complete the project on the federal role in</i> <i>adult literacy</i>	100,000		100,000	
■ <i>For general support of the literacy program</i>	200,000		200,000	
■ SOUTHWESTERN UNIVERSITY Georgetown, Texas <i>For general support of the "Partners in</i> <i>Reading" project</i>	150,000		50,000	100,000
■ WORK IN AMERICA INSTITUTE Scarsdale, New York <i>For the "Job-Linked Literacy Programs" study</i>	300,000		100,000	200,000

Special Projects: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
<i>Other</i>				
ACADEMY FOR STATE AND LOCAL GOVERNMENT, ELECTION CENTER Washington, D.C. <i>For general support</i> <i>(Awarded in 1987 for \$100,000)</i>		10,000	10,000	
■ AMERICAN ACADEMY OF ARTS AND SCIENCES Cambridge, Massachusetts <i>For general support</i>	600,000		120,000	480,000
EXPLORATORIUM San Francisco, California <i>For partial support of planning efforts for a capital campaign</i> <i>(Awarded in 1988 for \$500,000)</i>		258,000		258,000
■ FELLOWSHIP ACADEMY San Francisco, California <i>For the purchase of property and renovation of school site and buildings</i>	100,000		100,000	
■ GRADUATE THEOLOGICAL UNION Berkeley, California <i>For support of the automation project of the Flora Lamson Hewlett Library</i>	300,000		100,000	200,000
■ KQED San Francisco, California <i>For the Capital Fund</i>	100,000		100,000	
■ MENLO SCHOOL AND COLLEGE Atherton, California <i>For general support of the faculty development program</i>	300,000		100,000	200,000
■ NATIONAL COMMISSION ON THE PUBLIC SERVICE Washington, D.C. <i>For support of activities prior to the appoint- ment of the Advisory Council on Public Service</i>	15,000		15,000	
NATIONAL PUBLIC RADIO Washington, D.C. <i>For general support</i> <i>(Awarded in 1988 for \$150,000)</i>		100,000	50,000	50,000

Special Projects: Organizations (by Category)	Grants Authorized 1989	Unpaid Grants 12/31/88	Payments Made 1989	Unpaid Grants 12/31/89
NORTHERN CALIFORNIA GRANTMAKERS, HISTORY OF BAY AREA PHILANTHROPY PROJECT San Francisco, California <i>For general support</i> <i>(Awarded in 1988 for \$8,000)</i>		5,000		5,000
■ RESEARCH CORPORATION Tucson, Arizona <i>For support of faculty research in the natural sciences at liberal arts colleges</i>	450,000		150,000	300,000
■ SAN FRANCISCO MUSEUM OF MODERN ART San Francisco, California <i>Toward construction of a new facility</i>	250,000		250,000	
TOTAL SPECIAL PROJECTS	\$7,222,915*	\$5,589,085	\$5,822,000	\$6,990,000
SUBTOTAL: 1989 GROSS AUTHORIZATIONS AND PAYMENTS	\$39,989,500		\$36,952,640	
<i>Less Cancellations</i>	(440,085)			
<i>Less Refunds</i>	(4,907)		(4,907)	
GRAND TOTAL: ALL PROGRAM AREAS	\$39,544,508	\$40,570,725	\$36,947,733	\$43,167,500

* 1989 authorizations (\$7,463,000) minus cancellations (\$240,085).

Advice to Applicants



Because the foregoing program descriptions are brief and are under continuing review, the most efficient means of initial contact with the Hewlett Foundation is a letter of inquiry, addressed to the President. The letter should contain a brief statement of the applicant's need for funds and enough factual information to enable the staff to determine whether or not the application falls within the Foundation's areas of preferred interest or warrants consideration as a special project. There is no fixed minimum or maximum with respect to the size of grants; applicants should provide a straightforward statement of their needs and aspirations for support, taking into account other possible sources of funding.

Letters of application will be briefly acknowledged upon their receipt. But because the Foundation prefers to operate with a small staff, a more detailed response will in some cases be delayed. Applicants who have not had a substantive reply after a reasonable period of time should feel free to make a follow-up inquiry.

The Foundation recognizes that significant programs require time to demonstrate their value. It is therefore willing to consider proposals covering several years of support. While the Foundation will entertain specific projects in its areas of interest and will on occasion provide general support for organizations of special interest, it expects to work primarily through support of organizations active in its main programs. One exception is the regional grants program, under which the Foundation will make some small grants for specific projects that meet an immediate community need. Like most foundations, the Hewlett Foundation is unwilling to assume responsibility for the long-term support of any organization or activity.

All inquiries are reviewed first by the relevant program officer. He or she will either (1) in consultation with the President, decline those requests that seem unlikely to result in a project the Foundation can support; (2) request further information if a decision cannot be made on the basis of the initial inquiry; or (3) present the request to the rest of the staff for discussion.

Applicants who receive a favorable response to their initial inquiry will be invited to submit a formal proposal. Special supporting materials may be requested in some cases, but normally the proposal should include:

1. A concise statement of the purpose of the request, its significance or uniqueness in relation to other work being done in the field, and the results sought.
2. A budget for the program; an indication of other prospective funding sources and the amount requested of each; and a statement of the sponsoring organization's total budget and financial position. Applicants should indicate how they would continue a successful program once support from the Hewlett Foundation ceases.
3. *The identity and qualifications of the key personnel to be involved.*
4. A list of members of the governing body.
5. Evidence of tax-exempt status.
6. A statement to the effect that the proposal has been reviewed by the applicant's governing body and specifically approved for submission to the William and Flora Hewlett Foundation.

Normally the Foundation will not consider grants or loans to individuals; grants for basic research; capital construction funds; grants in the medical or health-related fields; or general fund-raising drives. It will not make grants intended directly or indirectly to support candidates for political office or to influence legislation.

Grants must be approved by the Board of Directors, which meets quarterly. Meeting dates are available upon request, but applicants should realize that even proposals which are to be recommended for Board approval cannot in every case be reviewed at the first meeting following their receipt. All inquiries and proposals are reported to the Board, including those declined at the staff level.

Financial Statements

THE WILLIAM AND FLORA HEWLETT FOUNDATION

Balance Sheet

	December 31	
	1989	1988
<i>ASSETS</i>		
Investment assets at market value:		
Hewlett-Packard Company common stock	\$368,077,000	\$350,917,000
Other equities	67,279,000	44,062,000
Fixed income securities	244,467,000	222,871,000
Money market fund	3,170,000	170,000
Receivables for interest, dividends, and pending security transactions	4,189,000	3,529,000
	<u>687,182,000</u>	<u>621,549,000</u>
Cash	60,000	34,000
Other assets	<u>422,000</u>	<u>459,000</u>
	<u>\$687,664,000</u>	<u>\$622,042,000</u>
<i>LIABILITIES AND FOUNDATION PRINCIPAL</i>		
Accounts payable and other liabilities	\$ 209,000	\$ 233,000
Grants payable	43,168,000	40,571,000
Deferred federal excise tax	5,028,000	5,004,000
	<u>48,405,000</u>	<u>45,808,000</u>
Foundation principal	<u>639,259,000</u>	<u>576,234,000</u>
	<u>\$687,664,000</u>	<u>\$622,042,000</u>

See accompanying notes to financial statements on pp. 86-87.

*Statement of Income, Expenses, and
Changes in Foundation Principal*

	Year Ended December 31	
	1989	1988
Revenue:		
Interest	\$ 22,084,000	\$ 20,661,000
Dividends	4,860,000	3,232,000
	<u>26,944,000</u>	<u>23,893,000</u>
Expenses:		
Administrative expenses	1,937,000	1,820,000
Investment management expenses	909,000	680,000
	<u>2,846,000</u>	<u>2,500,000</u>
Excess of revenue over expenses	24,098,000	21,393,000
Net loss on investment portfolio	(30,356,000)	(28,096,000)
Federal excise tax credit on investment income	146,000	157,000
	<u>(6,112,000)</u>	<u>(6,546,000)</u>
Grants authorized	<u>(39,545,000)</u>	<u>(33,677,000)</u>
Excess of expenses over income for the year	(45,657,000)	(40,223,000)
Contribution received	108,682,000	
Foundation principal at beginning of year	<u>576,234,000</u>	<u>616,457,000</u>
Foundation principal at end of year	<u>\$639,259,000</u>	<u>\$576,234,000</u>

See accompanying notes to financial statements on pp. 86–87.

*Statement of Changes
in Cash*

	Year Ended December 31	
	1989	1988
<i>SOURCES OF CASH</i>		
Excess of revenue over expenses	\$24,098,000	\$21,393,000
Net liquidation of securities, including gain thereon	13,509,000	11,262,000
Other	74,000	73,000
	<u>37,681,000</u>	<u>32,728,000</u>
 <i>USES OF CASH</i>		
Payments on grants	\$36,948,000	\$31,925,000
Payment of federal excise tax on income	644,000	499,000
Capital asset additions	63,000	354,000
	<u>37,655,000</u>	<u>32,778,000</u>
 Increase (Decrease) in cash	<u>\$ 26,000</u>	<u>(\$50,000)</u>

See accompanying notes to financial statements on pp. 86-87.

Notes to Financial Statements
December 31, 1989 and 1988

NOTE 1

Contribution

On June 6, 1989 the Foundation received a contribution of 2,000,000 shares of Hewlett-Packard Company stock. The contribution has been recorded based on the fair market value of the stock, \$109,500,000 at \$54.75 per share, less related deferred excise tax of \$818,000.

NOTE 2

Investments

Investments are carried at market value. The unrealized increase (decrease) in the market value of investments held at year end is determined by using market values at the beginning and end of the year (or on the date acquired if purchased or contributed to the Foundation during the year). Realized gains (losses) on sales are determined based on cost, with cost being determined on a specific identification basis.

The Foundation held 7,790,000 shares of Hewlett-Packard Company stock (approximately 3.3% of that Company's total outstanding shares) with a market price of \$47.25 per share at December 31, 1989. At December 31, 1988 the Foundation held 6,590,000 shares with a market price of \$53.25 per share.

The fixed income portfolio at December 31, 1989 consisted primarily of U.S. Government and government agencies securities.

The cost of investments held at the end of each year was \$492,628,000 in 1989 and \$387,195,000 in 1988. Net loss on investment portfolio includes realized gains of \$30,813,000 in 1989 and \$20,765,000 in 1988.

NOTE 3

Grants Payable

Grant requests are recorded as grants payable when they are approved by the Board of Directors. Some of the grants are payable in installments, generally over a three-year period. Grants authorized but unpaid at December 31, 1989 are payable as follows:

<u>Year Payable</u>	<u>Amount</u>
1990	\$25,469,000
1991	15,827,000
1992 and thereafter	1,872,000
	<u>\$43,168,000</u>

The Foundation ordinarily makes its grants to organizations that qualify as public charities under the Internal Revenue Code. When distributions are made to non-qualifying organizations, the Foundation assumes the responsibility for ultimate public charity use.

NOTE 4

Federal Excise Tax

The Foundation qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. However, the Foundation is classified as a private foundation and is subject to federal excise tax on net investment income. Foundations may reduce their federal excise tax rate from 2% to 1% by exceeding a certain payout target for the year. The Foundation's payout was sufficient in both 1989 and 1988 to qualify for the reduced tax rate.

Deferred federal excise tax arises from unrealized gains on investments and is provided at the rate in effect at the time the unrealized gains or losses are recognized.

The provisions for federal excise tax were as follows:

	1989	1988
Current	\$647,000	\$468,000
Deferred	(793,000)	(625,000)
	<u>(\$146,000)</u>	<u>(\$157,000)</u>

REPORT OF INDEPENDENT ACCOUNTANTS

*To the Board of Directors of
The William and Flora Hewlett Foundation*

MARCH 2, 1990

In our opinion, the accompanying balance sheet and the related statements of income, expenses and changes in Foundation principal and of changes in cash present fairly, in all material respects, the financial position of The William and Flora Hewlett Foundation (the Foundation) at December 31, 1989 and 1988, and the results of its operations and its changes in cash for the years then ended, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Foundation's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

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