The William and Flora Hewlett Foundation



ANNUAL REPORT

The William and Flora Hewlett Foundation

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Statement of Purpose

he Hewlett Foundation, incorporated as a private foundation in the State of California in 1966, was established by the Palo Alto industrialist William R. Hewlett, his late wife, Flora Lamson Hewlett, and their eldest son, Walter B. Hewlett. The Foundation's broad purpose, as stated in the articles of incorporation, is to promote the well-being of mankind by supporting selected activities of a charitable nature, as well as organizations or institutions engaged in such activities.

The Foundation concentrates its resources on activities in education, performing arts, population, environment, conflict resolution, family and community development and U.S.-Latin American relations. The latter is an extension of the Foundation's long-standing interest in U.S.-Mexico relations. Its program definition will be developed in 1997. For further information, please contact the Foundation.

Some subareas of interest to the Foundation are listed in the program descriptions that follow. Special projects outside these broad areas may from time to time be approved by the Board of Directors. Although the Hewlett Foundation is a national foundation, with no geographic limit stipulated in its charter, a proportion of disbursable funds has been earmarked for projects in the San Francisco Bay Area.

The Foundation has a strong commitment to the voluntary, nonprofit sector. It will therefore assist efforts to improve the financial base and efficiency of organizations and institutions in this category. Proposals that show promise of stimulating private philanthropy are particularly welcome.

In its grantmaking decisions as well as in its interests and activities, the Hewlett Foundation is wholly independent of the Hewlett-Packard Company and the Hewlett-Packard Company Foundation.

Contents

Statement of Purpose iii
President's Statement 1
Introduction to Programs 8
Conflict Resolution 9
Education 21
Environment 39
Family and Community Development 50
Performing Arts 60
Population 73
Special Projects 86
Interprogram Initiatives 91
Summary of 1996 Authorizations and Payments 94
Advice to Applicants 95
Financial Statements 97
Index 105

President's Statement

n 1996 three important new initiatives were undertaken by the Foundation.

The first, within the Foundation's *education* program, was a major initiative in Bay Area school reform through the Hewlett-Annenberg program, which was approved by the Board in 1995. This effort combines a \$15 million special gift from Chairman Emeritus William R. Hewlett, a \$10 million, five-year commitment of Foundation funds, and a \$25 million challenge grant from the Annenberg Foundation. These combined funds of \$50 million require a one-to-one match. When matched there will be a total of \$100 million for the project. The Bay Area School Reform Collaborative (BASRC) will implement the project in the six counties surrounding San Francisco Bay: San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa, and Marin.

This initiative, a partnership of the private and public sectors, is both a statement and a strategy. As a statement, it asserts that public education remains a cornerstone of American democracy, that failure to reform and renew public education will imperil the nation's future to a degree difficult to imagine, and that the investment made in public schools creates a solid foundation for what our children and our nation will become. As a strategy, BASRC reflects the need to do better in achieving both the egalitarian and the meritocratic aims of public education. By focusing on the Bay Area and its 1,200 schools and 740,000 public school students, BASRC is seeking reform on a regional scale. By mobilizing collaboration among a wide variety of stakeholders, BASRC reinforces the practical truth that school reform is a shared obligation-shared in the same sense that poorly performing schools and students produce shared defeats and their consequent public, as well as private, burdens, and the reverse.

BASRC is a membership organization open, after application, to those judged by their peers to share its vision and prepared to undertake authentic reform. After its first year and a half of existence, membership numbers 215, including 135 schools, fifty-five districts, and twenty-five support provider organizations (organizations able to bring to schools and districts special expertise of practical value in the difficult work of reform). To date, twenty-two of the member schools have qualified for leadership status, becoming schools that have established their capacity to undertake deep and comprehensive change and that will work with other schools to spread expertise about the reform process. Once a school has qualified for leadership status, BASRC provides substantial grant funds to support internal reform and to encourage others to engage in this demanding work.

BASRC has proceeded forcefully and respectfully. By honoring the wisdom and experience of seasoned educators, instead of subscribing to the generalized criticism of schools and teaching, BASRC has overcome some of the resistance of the battle-weary and has enlisted outstanding professional educators in the painstaking work of substantive and durable school improvement. At the same time, BASRC has been forceful and rigorous about its definition of reform and the standard for qualifying for membership and leadership status. Its voice is thus clear about the need to take strategies that have proven successful in the most innovative and effective schools in the state and nation and to make those strategies the norm rather than the exception in the Bay Area.

In addition to the work BASRC does directly, it has been instrumental in bringing together independent and corporate foundations, representatives of university schools of education, and practitioner groups. In a domain characterized by independence and fragmentation, the creation of alliances and collaborations often permits individuals and agencies to attain a level of understanding and influence more significant than what would be achievable acting alone.

The second major initiative, approved by the Foundation's Board in 1996, was the Neighborhood Improvement Initiative, a new and significant part of our *family and community development* program. The past several years have witnessed a burgeoning of experimental efforts by foundations, public officials, and communities to find more effective solutions to the persistent problems of inefficient public services, unemployment, crumbling neighborhoods, crime, increasing welfare dependency, and family dissolution, especially in our inner cities. Across the country a growing number of foundations are seeking to foster collaboration among institutions and actors from the public and private sectors engaged in strengthening the social, economic, and physical development of distressed communities and the families who live in them. These initiatives are based on the simple premise that the prosperity of our cities is interwoven with the destinies of their neighborhoods. They emphasize collaboration across programmatic boundaries and constitute a dramatic change in the way we conceive of and create sustainable opportunities in distressed communities.

The Hewlett Neighborhood Improvement Initiative is a sevenyear, cross-disciplinary demonstration aimed at improving the human and physical conditions in a selected low-income neighborhood. The goals of the initiative are to connect singular uncoordinated efforts to address poverty-related issues; to improve the capacity of community-based organizations and residents to participate fully in the planning and renewal of their communities; to improve the capacity of Bay Area community foundations to support neighborhood improvement strategies; and to leverage significant public/private resources to support neighborhood change. Planning for the initiative began in 1995. In early 1996 the Hewlett Foundation examined ten distressed neighborhoods in the Bay Area to ascertain their readiness for improvement. Simultaneously, the capacity and interest of local community foundations as potential partners in the project were also studied.

In October 1996, the Community Foundation of Santa Clara County was awarded a \$255,000 planning grant to pilot the program in the Mayfair neighborhood of San Jose. The program supports community planning, training and technical assistance, program implementation, evaluation, and administration of communitybuilding efforts. The Mayfair neighborhood of San Jose, selected for targeted attention, is characterized by high concentrations of families in poverty, deteriorated physical conditions, and poor social delivery systems, but it also offers excellent potential for revitalization based on high levels of citizen involvement, support of local government, and collaboration between and among the nonprofit, government, and private sectors. The initiative serves as the umbrella for the community development, family support and development, and affordable housing work of our family and community development program. The third major initiative of the Foundation approved in 1996 was a new *U.S.-Latin American relations* program, which will absorb the current U.S.-Mexico program. It has long been clear that U.S.-Mexico relations exist within a much broader framework than the study of only a bilateral relationship makes possible. Following the end of the Cold War, the lens through which U.S. policymakers view Mexico and its Latin American neighbors to the south has refocused from traditional security concerns to a broader interest in such emerging trends as migration, economic liberalization, democratization, trade, narcotics trafficking, and growing regionalism. While the post–World War II role of the United States in the hemisphere as the regional superpower will prove to be less and less consequential over time, new policies have been slow to emerge. This poses a challenge to American leadership and Latin American governments as well.

Although not yet fully developed, the new U.S.-Latin American relations program will most likely focus, at least at first, on policy research with a requirement that the research work be collaborative in nature, thus encouraging links between U.S. and Latin American institutions and between institutions within Latin America itself. Proposals will be considered on an invitation-only basis. The program is at an early stage and its development will continue throughout 1997.*

In addition to the program changes described above, there were board and staff changes that took place in 1996. We were deeply saddened by the death of Loret M. Ruppe, who had served on the Foundation's Board from 1993 until her death in August 1996. Ambassador Ruppe brought a unique international perspective to the Board through her past affiliations as director of the Peace Corps and as Ambassador to Norway. We will greatly miss her sense of world issues, her exceptional judgment, and her dedication.

^{*} The Foundation appointed Dr. David E. Lorey, formerly coordinator of the UCLA program on Mexico, as program officer for U.S.-Latin American Relations effective July 1, 1997, replacing Clint Smith, who served both as program officer and senior consultant in this area.

As noted in our 1995 annual report, the Board added two new members in 1996: Richard A. Hackborn, a retired vice president of the Hewlett-Packard Company whose last assignment in his thirty-three-year tenure was to oversee HP's Computer Products organization, most notably its launch of a highly successful printer business, and Mr. H. Irving Grousbeck, a cofounder and former president of Continental Cablevision, Inc., and venture capitalist, author, and currently lecturer at the Stanford Graduate School of Business.

In keeping with the Foundation's policy of term limits for program officers, Barbara Barclay, the performing arts program officer, completed her assignment with the Foundation in 1996. Ms. Barclay's work in the performing arts program was highly respected, and she was an enthusiastic and knowledgeable supporter of Bay Area music, theater, dance, and film. Her replacement is Melanie Beene, who brings seventeen years' consulting experience in the arts, both locally and nationally.

> David Pierpont Gardner March 1997

Programs

THE PROGRAM STATEMENTS that follow describe certain specific objectives of the Hewlett Foundation. Other goals are general; they underlie all the programs and all the funding choices the Foundation makes.

FIRST, the Foundation has a strong basic commitment to the voluntary, nonprofit sector that lies between industry and government. Institutions and organizations in this category serve purposes very important to our society, and their health and effectiveness are a major concern. Accordingly, the Foundation intends to assist efforts to strengthen their financial base and increase their efficiency.

SECOND, the Foundation also believes that private philanthropy is of great value to society. Support from individuals, businesses, or foundations can supplement government funding, and in some important cases can provide a benign and fruitful alternative. The Foundation considers the nation's habits of philanthropy, individual and corporate, less healthy than they could be, and therefore will be particularly receptive to proposals that show promise of stimulating private philanthropy.

A GREAT MANY excellent organizations meet both the general criteria suggested here and the specifications set forth in the statements that follow. Competition for the available funds is intense. The Foundation can respond favorably to only a small proportion of the worthwhile proposals it receives.

Conflict Resolution

he conflict resolution program supports work in a wide variety of settings. The Foundation favors general support grants intended to strengthen the institutional capacity of conflict resolution organizations and research centers. The Foundation does not typically provide funding for start-up efforts. Grants are made in six categories.

Theory Development. The Foundation is particularly interested in university-based centers that demonstrate both a strong commitment to systematic, interdisciplinary research on conflict resolution and an ability to contribute to the improvement of conflict resolution practice.

Practitioner Organizations. The Foundation is interested primarily in opportunities to help effective and stable groups increase their capacity for growth and outreach. Grants support new approaches and new applications of conflict resolution methods, the achievement of greater organizational maturity, and efforts to enhance the overall impact of practitioner organizations on the field and on the communities in which they work. Candidates must demonstrate either (1) the capacity to deliver services to low-income citizens and other communities that historically have been underserved by the conflict resolution field; or (2) the capacity to extend the benefits of federal or state policy initiatives in conflict resolution to a wide audience.

Promotion of the Field. The Foundation supports organizations that (1) educate potential users about conflict resolution techniques; (2) serve the training and support needs of professionals and volunteers in the field of conflict resolution; and/or (3) promote the field as a whole.

Consensus Building, Public Participation, and Policymaking. Recognizing that the origins of conflict can often be traced to defects in methods of communication and participation in policymaking, the Foundation assists organizations that demonstrate means of improving the processes of decision making on issues of major pubProgram Description lic importance. The Foundation's interest is focused primarily on facilitating and convening organizations that explore new ways of approaching contentious public policy issues through collaborative action that addresses the legitimate interests of all involved parties.

International Conflict Resolution (by invitation). The Foundation supports a limited number of organizations that are working on the international application of conflict resolution techniques and the development of practice-relevant theory related to ethnic, ideological, religious, racial, and other intergroup conflict around the world. Applicants in this area are expected to show significant field-level involvement with conflicts that have international ramifications.

Emerging Issues. Each year the Foundation considers a small number of proposals addressed to emerging issues in the conflict resolution field. Grants support short-term projects responsive to such critical concerns as evaluation and professional standards. Applicants must demonstrate multi-institutional involvement in the work plan and project governance, as well as compelling evidence of likely impact on the field at large.

Proposals are considered according to the timetable below. Inquiries should be received by the Foundation at least three months prior to the deadline for submission of proposals.

Application Submitted by:	For Board Action in:
January 1	April
October 1	January
July 1	October
July 1	October
January 1	April
April 1	July
	Submitted by: January 1 October 1 July 1 July 1 January 1

Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
Theory Development				
UNIVERSITY OF CALIFORNIA, LOS ANGELE Los Angeles, California	S			
For general support of the Center for Study Resolution of Interracial/Interethnic Confl (Awarded in 1994 for \$175,000)		\$90,000	\$90,000	
CITY UNIVERSITY OF NEW YORK, JOHN JAY COLLEGE OF CRIMINAL JUSTICE New York, New York	0			
For general support of the Dispute Resolution Consortium	200,000		100,000	100,000
UNIVERSITY OF COLORADO, BOULDER Boulder, Colorado				1
For the Conflict Research Consortium (Awarded in 1995 for \$200,000)		100,000	100,000	
GEORGE MASON UNIVERSITY Fairfax, Virginia				
For general support of the Institute for Conflict Analysis and Resolution	150,000		50,000	100,000
GEORGIA TECH RESEARCH CORPORATION Atlanta, Georgia	į.			
For general support of the Consortium on Negotiation and Conflict Resolution (Awarded in 1994 for \$200,000)		95,000	95,000	
HARVARD UNIVERSITY LAW SCHOOL Cambridge, Massachusetts				
For the Fellowship Program on Law and Negotiation (Awarded in 1995 for \$200,000)		200,000	180,000	20,000
UNIVERSITY OF HAWAII, MATSUNAGA INSTITUTE FOR PEACE Honolulu, Hawaii				
For general support of the Program on Conflict Resolution	120,000		40,000	80,000
UNIVERSITY OF MINNESOTA Minneapolis, Minnesota				ð
For general support of the Conflict and Change Center (Awarded in 1994 for \$125,000)		70,000	70,000	

Grants newly authorized in 1996 are highlighted by square boxes.

	Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	NORTHWESTERN UNIVERSITY, J.L. KELLOGG GRADUATE SCHOOL OF MANAGEMENT	í.			
	Evanston, Illinois				
	For general support of the Dispute Resolution Center	90,000			90,000
	OHIO STATE UNIVERSITY Columbus, Ohio				
	For general support of the Socio-Legal Program on Dispute Resolution and the Program for the Study of Conflict and Disputes within Long-Term Relationships (Awarded in 1994 for \$200,000)		100,000	100,000	
	RAND CORPORATION, INSTITUTE FOR CIVIL JUSTICE				
	Santa Monica, California For support of the program of research in alternative dispute resolution (Awarded in 1995 for \$250,000)		160,000	80,000	80,000
	RUTGERS-STATE UNIVERSITY OF NEW JERSEY New Brunswick, New Jersey				
	For general support of the Center for Negotiation and Conflict Resolution (Awarded in 1995 for \$150,000)		150,000	150,000	
•	STANFORD UNIVERSITY Stanford, California				
	For general support of the Center on Conflict and Negotiation	200,000		50,000	150,000
•	SYRACUSE UNIVERSITY, MAXWELL SCHOOL OF CITIZENSHIP AND PUBLIC AFFAIRS Syracuse, New York				
	For general support of the Program on the Analysis and Resolution of Conflict	100,000		30,000	70,000
-	WAYNE STATE UNIVERSITY Detroit, Michigan				
	For general support of the Program on Mediating Theory and Democratic Systems	150,000		50,000	100,000
	UNIVERSITY OF WISCONSIN, MADISON, INSTITUTE FOR LEGAL STUDIES Madison, Wisconsin				
	For general support of the Disputes Processing Research Program (Awarded in 1994 for \$180,000)		60,000		60,000

	Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Practitioner Organizations				
	BERKELEY DISPUTE RESOLUTION SERVICE Berkeley, California				
	For general support (Awarded in 1994 for \$120,000)		80,000	80,000	
	CATHOLIC CHARITIES OF THE EAST BAY, DIOCESE OF OAKLAND Oakland, California				
	For the Victim-Offender Reconciliation Program				
	(Awarded in 1995 for \$120,000)		70,000	40,000	30,000
	CENTER FOR EMPLOYMENT DISPUTE RESOLUTION Chicago, Illinois				
	For general support (Awarded in 1995 for \$250,000)		100,000	100,000	
	COOPERATIVE SOLUTIONS Bloomington, Minnesota				
	For general support (Awarded in 1995 for \$150,000)		75,000	75,000	
	FAMILY INSTITUTE OF CAMBRIDGE Watertown, Massachusetts				
	For general support of the Public Conversations Project (Awarded in 1995 for \$150,000)		50,000	50,000	
l.	FRIENDS OUTSIDE San Jose, California				
	For the Creative Conflict Resolutions Program	150,000		105,000	45,000
	MARTIN LUTHER KING LEGACY ASSOCIATION Los Angeles, California				
	For general support of the Martin Luther King Dispute Resolution Center (Awarded in 1994 for \$100,000)		40,000	40,000	
8	UNIVERSITY OF OREGON Eugene, Oregon				
	For general support of the Conflict Resolution Center	75,000		40,000	35,000
	SAN DIEGO MEDIATION CENTER San Diego, California				
	For pilot distribution of the Dispute Resolution Case Management System	25,000		25,000	

	Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Promotion of the Field				
	ACADEMY OF FAMILY MEDIATORS Lexington, Massachusetts				
	For general support (Awarded in 1994 for \$175,000)		100,000	100,000	
	ASSOCIATION OF FAMILY AND CONCILIATION COURTS Madison, Wisconsin				
	For general support (Awarded in 1993 for \$175,000)		35,000	35,000	
	For general support	150,000			150,000
	CENTER FOR SOCIAL GERONTOLOGY Ann Arbor, Michigan				
	For support of the Adult Guardianship Mediation Project	150,000		150,000	
•	COMMUNITY BOARD PROGRAM San Francisco, California				
	For the Juvenile Detention and Correctional Facilities Project and the Mediation Awareness Project	50,000		50,000	
	CORNELL UNIVERSITY, SCHOOL OF INDUSTRIAL AND LABOR RELATIONS Ithaca, New York				
	For the Workplace Solutions Project (Awarded in 1995 for \$50,000)		50,000	50,000	
	CREATIVE RESPONSE TO CONFLICT Nyack, New York				
	For general support (Awarded in 1995 for \$250,000)		250,000	200,000	50,000
	EDUCATORS FOR SOCIAL RESPONSIBILITY Cambridge, Massachusetts				
	For general support (Awarded in 1993 for \$200,000)		50,000	50,000	
	For general support	300,000		300,000	
	FAMILY MEDIATION CANADA Guelph, Ontario, Canada				
	For general support (Awarded in 1994 for \$70,000)		35,000	35,000	
	HARVARD UNIVERSITY, SCHOOL OF PUBLIC HEALTH Boston, Massachusetts				
	For general support of the Program for Health Care Negotiation and Conflict Resolution (Awarded in 1994 for \$225,000)		75,000	75,000	

	Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	INDIAN DISPUTE RESOLUTION SERVICES Sacramento, California				
	For general support (Awarded in 1993 for \$250,000)		50,000	50,000	
	For general support	250,000			250,000
	INSTITUTE FOR CHRISTIAN CONCILIATION Billings, Montana				
	For the Partners in Peacemaking Program	150,000		150,000	
-	KEY BRIDGE FOUNDATION FOR EDUCATION AND RESEARCH Arlington, Virginia To establish a mediation training and				
	information center for the Americans with Disabilities Act	150,000		150,000	
	UNIVERSITY OF MINNESOTA Saint Paul, Minnesota				
	For the Center for Restorative Justice and Mediation (Awarded in 1995 for \$200,000)		100,000		100,000
	NATIONAL ASSOCIATION FOR COMMUNITY MEDIATION Washington, D.C.				
	For general support (Awarded in 1994 for \$140,000)		70,000	70,000	
-	NATIONAL CONFERENCE ON PEACEMAKING AND CONFLICT RESOLUTION Fairfax, Virginia				
	For general support	60,000		40,000	20,000
	NATIONAL INSTITUTE FOR DISPUTE RESOLUTION				
	Washington, D.C. For the National Association for Mediation in Education				
	(Awarded in 1994 for \$250,000)		155,000	55,000	100,000
	For general support (Awarded in 1995 for \$375,000)		375,000	375,000	
	For general support	400,000		400,000	
	NATIONAL PEACE ACADEMY FOUNDATION Washington, D.C.				
	For general support (Awarded in 1995 for \$200,000)		110,000	60,000	50,000

Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/9
NETWORK: INTERACTION FOR				
CONFLICT RESOLUTION Waterloo, Ontario, Canada				
For general support				
(Awarded in 1994 for \$150,000)		50,000	50,000	
NEW YORK UNIVERSITY, ROBERT F. WAGNER GRADUATE SCHOOL OF PUBLIC SERVICE				
New York, New York				
For the Wagner School Initiative in Conflict Resolution				
(Awarded in 1995 for \$200,000)		75,000	75,000	
OHIO COMMISSION ON DISPUTE RESOLUTION AND CONFLICT MANAGEMENT Columbus, Ohio				
For planning to establish the National Council of Dispute Resolution Programs	15,000		15,000	
SOCIETY OF PROFESSIONALS IN DISPUTE RESOLUTION				
Washington, D.C.				
For general support (Awarded in 1995 for \$150,000)		80,000	50,000	30,00
TEACHERS COLLEGE, COLUMBIA UNIVERSIT INTERNATIONAL CENTER FOR COOPERATION AND CONFLICT RESOLUTION New York, New York				
For the Parent-Child Conflict Resolution				
Training in Day Care Project	300,000		130,000	170,00
UNITED STATES FOUNDATION FOR IIRA Washington, D.C.				
For the Project on Dispute Resolution in Employment				
(Awarded in 1995 for \$100,000)		50,000	50,000	
WORKPLACE SOLUTIONS Red Hook, New York				
For general support	270,000			270,000

Conflict Resolution:	Grants	Unpaid	Payments	Unpaid
Organizations	Authorized	Grants	Made	Grants
(by Category)	1996	12/31/95	1996	12/31/96

Consensus Building, Public Participation, and Policy Making

=	CALIFORNIA BUDGET PROJECT Sacramento, California				
	For the Budget and Governance Reform Project	60,000		20,000	40,000
-	CALIFORNIA STATE UNIVERSITY, SACRAMENTO, CENTER FOR CALIFORNIA STUDIES Sacramento, California				
	For the California Budget Simulation	60,000		30,000	30,000
	For support of the California Governance Consensus Project (Awarded in 1995 for \$150,000)		50,000	50,000	
	For the California Governance Consensus Project	300,000	2	200,000	100,000
•	UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California				
	For activities related to California governance reform conducted by the UCLA Extension Public Policy Program	150,00		100,000	50,000
	CENTER FOR THE COMMON GOOD Oakland, California				
	For general support (Awarded in 1995 for \$200,000)		100,000	100,000	
	CONSENSUS BUILDING INSTITUTE Cambridge, Massachusetts				
	For general support (Awarded in 1994 for \$150,000)		60,000	60,000	
	INTERNATIONAL ASSOCIATION OF PUBLIC PARTICIPATION PRACTITIONERS Portland, Oregon				
	For general support (Awarded in 1994 for \$120,000)		60,000	60,000	
-	LEAGUE OF WOMEN VOTERS OF CALIFORNIA, EDUCATION FUND Sacramento, California				
	For the Constitutional Reform Citizen Education Project	100,000		80,000	20,000
	NORTH DAKOTA CONSENSUS COUNCIL Bismarck, North Dakota	Y			<u>10</u>
	For general support (Awarded in 1994 for \$200,000)		100,000	100,000	

Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/9
International Conflict Resolution	on			
ASIA FOUNDATION San Francisco, California				
For conflict resolution activities (Awarded in 1994 for \$250,000)		75,000	75,000	
CARTER CENTER Atlanta, Georgia				
For general support	150,000		100,000	50,000
CENTER FOR STRATEGIC AND INTERNATIONAL STUDIES Washington, D.C.				
For the Conflict Resolution Project (Awarded in 1994 for \$300,000)		75,000	75,000	
CENTRE FOR INTERNATIONAL UNDERSTANDING Saint Louis, Missouri				
For general support (Awarded in 1995 for \$100,000)		30,000	30,000	
EASTERN MENNONITE UNIVERSITY, INSTITUTE FOR CONFLICT STUDIES AND PEACE BUILDING Harrisonburg, Virginia				
For general support of the Conflict Analysis and Transformation Program (Awarded in 1995 for \$200,000)		135,000	65,000	70,000
HARVARD UNIVERSITY, CENTER FOR INTERNATIONAL STUDIES Cambridge, Massachusetts				2005. * 100.00
For the Program on International Conflict Analysis and Resolution	200,000		200,000	
institute for east-west studies New York, New York				
 For general support (Awarded in 1995 for \$300,000)		300,000	200,000	100,000
INSTITUTE FOR MULTI-TRACK DIPLOMACY Washington, D.C.				
 For general support	150,000		150,000	
INSTITUTE OF WORLD AFFAIRS Salisbury, Connecticut				
For conflict resolution programs (Awarded in 1995 for \$100,000)		50,000	50,000	

 Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
INTERNATIONAL DISPUTE RESOLUTION ASSOCIATES				
Washington, D.C. For general support (Awarded in 1995 for \$100,000)		25,000	25,000	
JOHNS HOPKINS UNIVERSITY, SCHOOL OF ADVANCED INTERNATIONAL STUDIES Washington, D.C.				
For support of the Project on Processes of International Negotiation (Awarded in 1995 for \$200,000)		160,000	65,000	95,000
KETTERING FOUNDATION Washington, D.C.				
For the Program on International Affairs	200,000		200,000	
PARTNERS FOR DEMOCRATIC CHANGE San Francisco, California For general support	100 000		100,000	
	100,000		100,000	
SEARCH FOR COMMON GROUND Washington, D.C.				
For general support (Awarded in 1994 for \$150,000)		25,000	25,000	
UNITED NATIONS INSTITUTE FOR TRAINING AND RESEARCH Geneva, Switzerland				
For the Fellowship Programme in Peacemaking and Preventive Diplomacy	75,000		50,000	25,000
UNIVERSITY OF VIRGINIA Charlottesville, Virginia For general support of the Center for the				
Study of Mind and Human Interaction (Awarded in 1995 for \$200,000)		120,000	60,000	60,000
world conference on . Religion and peace New York, New York				
For the Standing Commission on Conflict Transformation	150,000		125,000	25,000
Emerging Issues				
HOFSTRA UNIVERSITY, SCHOOL OF LAW Hempstead, New York				
For a mediation training design project	130,000		65,000	65,000

	Conflict Resolution: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Other				
	UNIVERSITY OF CALIFORNIA, SAN DIEGO, INSTITUTE ON GLOBAL CONFLICT AND COOPERATION La Jolla, California				
	For the Research Program on Building Regional Environmental Cooperation (Awarded in 1994 for \$300,000)		175,000	175,000	
	GEORGETOWN UNIVERSITY LAW CENTER Washington, D.C.				
	For the Commission on Ethics and Standards of Practice (Awarded in 1995 for \$100,000)		100,000	50,000	50,000
	UNIVERSITY OF GEORGIA, CARL VINSON INSTITUTE OF GOVERNMENT Athens, Georgia				
	For the Mediator Evaluation Project (Awarded in 1995 for \$90,000)		90,000	90,000	
•	UNIVERSITY OF HAWAII, DEPARTMENT OF URBAN AND REGIONAL PLANNING Honolulu, Hawaii				
	For a volume entitled "Finding the Common Good: Case Studies in Consensus-Building and the Resolution of Natural Resource Controversies"	25,000			25,000
	STANFORD UNIVERSITY, STANFORD LAW SCHOOL Stanford, California				
	To help endow a chaired professorship in conflict resolution	500,000		500,000	
	TEMPLE UNIVERSITY, DEPARTMENT OF RHETORIC AND COMMUNICATION Philadelphia, Pennsylvania				
	For support of the Comprehensive Peer Mediation Evaluation Project (Awarded in 1995 for \$250,000)		50,000		50,000
	TOTAL CONFLICT RESOLUTION	\$5,855,000	\$4,930,000	\$7,780,000	\$3,005,000

Education

rants in the education program are made to promote longterm institutional development, reform, or renewal in the program areas described below. Proposals of exceptional merit that do not fit directly within the stated areas may be considered if they serve several institutions or otherwise advance the Foundation's interest in improving elementary, secondary, or higher education. Detailed guidelines are available on request for programs marked with an asterisk (*). Applicants are encouraged to submit a brief letter of inquiry for review before preparing a complete proposal. Grants are awarded on the basis of merit, educational importance, relevance to program goals, and cost-effectiveness.

Higher Education

Grantmaking in this program focuses on higher education in the United States, with the exception of U.S.-Mexico projects. Grants are generally limited to liberal arts—oriented institutions and research universities, with emphasis on established institutions with strong records of exemplary work. Ideas that can also be applied to other such institutions are preferred.

Pluralism and Unity (by invitation).* Colleges and universities play a significant role in fostering appreciation for both diversity and the common good in our society. The Foundation supports such efforts and seeks to nurture ideas and programs that unify individuals and groups while respecting the differences between and among them. Invited institutions must demonstrate a commitment to these twin goals of pluralism and unity in their own policies, practices, and aspirations.

Liberal Arts Institutions.* The Foundation supports private liberal arts colleges and small to mid-sized comprehensive private universities that engage in self-assessment, planning, and program development to enhance the teaching-learning relationship, with emphasis on programs that strengthen the connection among liberal learning, students' career potential and goals, responsible citizenship, and personal development. This program favors but is not limited to institutions in California, Oregon, and Washington. Program Description General Education in Research Universities.* The Foundation supports initiatives in research universities to rethink and improve the general education of lower-division undergraduates. Proposals that focus on student outcomes, faculty incentives, teaching innovations, and especially the general education curriculum taken as a whole will be favored over those concerned only with curriculum design.

Tools of Scholarship. A limited number of grants are made to research library "umbrella" organizations (but not to individual libraries) and similar collaborative entities that improve scholarly communication through the cost-effective use of technology.

Historically Black Private Colleges and Universities. In partnership with the Bush Foundation, the Foundation supports an ongoing program of grants for capital needs and faculty development at private black colleges and universities. This program is administered by the Bush Foundation.

U.S.-Mexico Studies (by invitation). The Foundation makes grants to strengthen comprehensive research programs in Mexico and the United States that focus on the varied relationships between these countries. Selected grants are made to specialized projects that complement the efforts of more comprehensive institutions and programs. Beginning in 1997, the U.S.-Mexico Studies category will become part of a larger separate program on U.S.-Latin American relations.

Elementary and Secondary Education

Grants in the K-12 area are generally limited to California programs, with primary emphasis on public schools in the San Francisco Bay Area. Proposals are expected to aim for systemic significance in an effort to advance educational reform. In this program the Foundation favors schools, school districts, colleges, universities, and groupings of these entities. Third parties may be considered when a school or district is an advocate and a beneficiary of their work. The Hewlett and Annenberg foundations in May 1995 jointly awarded a \$50 million, five-year matching challenge grant to the *Bay Area School Reform Collaborative for public school reform in* the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa, and Marin. Programs that reinforce the reform objectives of the Collaborative will be given highest priority in the consideration of proposals in the categories described below.

The Teaching Career. The Foundation supports programs carried out by colleges, universities, school districts, or other agencies in partnership with schools dedicated to strengthening the profession of teaching and to improving teachers' career preparation and professional development. The Foundation seeks to support new and effective approaches to preservice training, initiation into classroom practice, continued development, and professional standards to enhance teacher effectiveness and the career attractiveness of teaching.

School Site and District Leadership. The Foundation supports efforts to build leadership and management skills among public school superintendents, district staff, and school principals and, when integral to a school reform strategy, among school board members, teachers, and school teams. In adopting this emphasis, the Foundation explicitly recognizes the growing challenge of school leadership and management in sustaining school reform, the importance of building coherent strategies from a set of reform options, the value in applying skills developed in other areas to schools, and the need to strengthen leaders and managers as professionals on whom much of the success of school reform depends.

Educational Policy. The Foundation funds organizations and efforts that promise to contribute significantly to policy studies affecting school reform and improved public elementary and secondary education nationally and in California.

The Foundation will not consider requests to fund student aid, construction, equipment and computer purchases, education research, basic scientific research, health research, or health education programs. In general, the Foundation discourages requests benefiting only individual institutions except as these may explicitly relate to stated Foundation objectives.

2	Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Higher Education				
	Pluralism and Unity				
	To support pluralism and unity programs at colleges and universities				
	BARNARD COLLEGE New York, New York		¢ 41.000		¢ 41.000
	(Awarded in 1995 for \$86,000)		\$41,000		\$41,000
	BRYN MAWR COLLEGE Bryn Mawr, Pennsylvania				
	(Awarded in 1994 for \$100,000)		50,000	50,000	
	CALIFORNIA STATE UNIVERSITY, NORTHRIDGE Northridge, California				
	(Awarded in 1995 for \$90,000)		45,000	45,000	
	UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California	100,000		50,000	50,000
-	UNIVERSITY OF CALIFORNIA, DAVIS Davis, California	100,000		75,000	25,000
	UNIVERSITY OF CALIFORNIA, IRVINE Irvine, California	100,000		45,000	55,000
	UNIVERSITY OF CALIFORNIA, LOS ANGELES				
	Los Angeles, California	100,000		50,000	50,000
	UNIVERSITY OF CALIFORNIA, RIVERSIDE				
	Riverside, California	100,000		50,000	50,000
	UNIVERSITY OF CALIFORNIA, SAN DIEGO, THURGOOD MARSHALL COLLEGE				
	La Jolla, California	100,000		50,000	50,000
	UNIVERSITY OF CALIFORNIA, SAN FRANCISCO				
	San Francisco, California	90,000		45,000	45,000
	UNIVERSITY OF CALIFORNIA, SANTA BARBARA				
	Santa Barbara, California	86,000		21,000	65,000
	UNIVERSITY OF CALIFORNIA, SANTA CRUZ				
	Santa Cruz, California	125,000		64,000	61,000

Grants newly authorized in 1996 are highlighted by square boxes.

	Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	HERITAGE COLLEGE				
	Toppenish, Washington	75,000		35,000	40,000
•	HOBART AND WILLIAM SMITH COLLEGES				
	Geneva, New York	50,000		50,000	
	UNIVERSITY OF MICHIGAN				
	Ann Arbor, Michigan (Awarded in 1995 for \$100,000)		50,000		50,000
			50,000		30,000
	UNIVERSITY OF NORTH CAROLINA, CHAPEL HILL				
	Chapel Hill, North Carolina				
	(Awarded in 1995 for \$80,000)		35,000	35,000	
-	PERSEPHONE PRODUCTIONS Arlington, Virginia				
	For production of a segment on				
	the PBS program "To the Contrary"	21,000		21,000	
	POMONA COLLEGE				
	Claremont, California				
	(Awarded in 1994 for \$84,000)		30,000	30,000	
	UNIVERSITY OF REDLANDS				
	Redlands, California (Awarded in 1994 for \$100,000)		50,000		50,000
	(Awaraea in 1994 jor \$100,000)		50,000		50,000
-	SMITH COLLEGE Northampton, Massachusetts	100,000		55,000	45,000
	n en en fan fan fan fan fan en fan en fan fan fan fan fan fan fan fan fan fa	100,000		55,000	45,000
	STANFORD UNIVERSITY Stanford, California				
	(Awarded in 1995 for \$75,000)		37,000		37,000
	SWARTHMORE COLLEGE				
	Swarthmore, Pennsylvania				
	(Awarded in 1994 for \$100,000)		54,000	54,000	
	WELLESLEY COLLEGE				
	Wellesley, Massachusetts			a = -	
	(Awarded in 1995 for \$80,000)		40,000	40,000	
	WESLEYAN UNIVERSITY				
	Middletown, Connecticut				
_	(Awarded in 1994 for \$100,000)		50,000	50,000	

Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
Liberal Arts Colleges: Interna	tional Studies	ĩ		
To support multidisciplinary international studies				
BARD COLLEGE, PROGRAM IN INTERNATIONAL EDUCATION				
Annandale-on-Hudson, New York (Awarded in 1995 for \$75,000)		25,000	25,000	
		23,000	25,000	
BELOIT COLLEGE Beloit, Wisconsin				
(Awarded in 1995 for \$75,000)		35,000	35,000	
BENNINGTON COLLEGE				
Bennington, Vermont				
For the faculty development seminar (Awarded in 1994 for \$75,000)		25,000	25,000	
DREW UNIVERSITY Madison, New Jersey				
For the Second Year Seminar Program (Awarded in 1994 for \$80,000)		40,000	40,000	
FIVE COLLEGES, INC.				
Amherst, Massachusetts				
For the Program in Peace and World Security Studies				
(Awarded in 1994 for \$100,000)		50,000	50,000	
GRINNELL COLLEGE Grinnell, Iowa				
(Awarded in 1993 for \$75,000)		35,000	35,000	
MOUNT HOLYOKE COLLEGE				
South Hadley, Massachusetts				
(Awarded in 1995 for \$75,000)		37,000	37,000	
PITZER COLLEGE, OFFICE OF THE PRESIDENT				
Claremont, California (Awarded in 1995 for \$71,000)		35,000	35,000	
ROLLINS COLLEGE		55,000	22,000	
Winter Park, Florida				
(Awarded in 1995 for \$75,000)		45,000	30,000	15,000
VASSAR COLLEGE				
Poughkeepsie, New York				
(Awarded in 1995 for \$75,000)		37,000		37,000
WHEATON COLLEGE				
Norton, Massachusetts		(11) NO. 11	12723323465	
(Awarded in 1993 for \$80,000)		25,000	25,000	

	Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/9
	Research Universities: Interna	tion of and	Ange Studie	20	
			trea Stuate	3	
	To supplement discretionary fund endowmer for area and international studies	its			
	UNIVERSITY OF PITTSBURGH, UNIVERSIT CENTER FOR INTERNATIONAL STUDIES Pittsburgh, Pennsylvania	¥			
	(Awarded in 1992 for \$300,000)		300,000	50,000	250,00
	UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF INTERNATIONAL RELATIONS Los Angeles, California				
	(Awarded in 1992 for \$300,000)		116,000		116,00
	Research Universities: General	l Education			
	To support programs in general education				
	UNIVERSITY OF ARIZONA				
	Tuscon, Arizona	150,000		75,000	75,00
	UNIVERSITY OF CALIFORNIA, LOS ANGELE Los Angeles, California	s			
	(Awarded in 1994 for \$135,000)		60,000		60,00
	UNIVERSITY OF CALIFORNIA, SAN DIEGO La Jolla, California				
	(Awarded in 1994 for \$145,000)		80,000		80,00
1	UNIVERSITY OF CALIFORNIA, SANTA BARBARA, COLLEGE OF LETTERS AND SCIENCE Santa Barbara, California				
	(Awarded in 1995 for \$150,000)		150,000	75,000	75,00
63	CARNEGIE MELLON UNIVERSITY				
3	Pittsburgh, Pennsylvania				
	(Awarded in 1995 for \$150,000)		75,000		75,00
	UNIVERSITY OF CHICAGO Chicago, Illinois				
	(Awarded in 1995 for \$150,000)		75,000		75,00
	C OLUMBIA UNIVERSITY New York, New York				
	(Awarded in 1994 for \$145,000)		70,000	70,000	
	CORNELL UNIVERSITY				
	Ithaca, New York (Awarded in 1994 for \$145,000)		95,000	50,000	45,00

(Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
117-1 (6)	UNIVERSITY OF ILLINOIS Champaign, Illinois	150,000		75,000	75,000
	IOHNS HOPKINS UNIVERSITY Baltimore, Maryland				
((Awarded in 1995 for \$150,000)		150,000	75,000	75,000
	L EHIGH UNIVERSITY Bethlehem, Pennsylvania	150,000		50,000	100,000
	UNIVERSITY OF MARYLAND College Park, Maryland	150,000		75,000	75,000
	UNIVERSITY OF MIAMI Coral Gables, Florida	150,000		75,000	75,000
I	NORTHWESTERN UNIVERSITY Evanston, Illinois				
((Awarded in 1994 for \$150,000)		75,000	75,000	
	UNIVERSITY OF PITTSBURGH Pittsburgh, Pennsylvania	150,000		75,000	75,000
	PRINCETON UNIVERSITY Princeton, New Jersey	150,000		75,000	75,000
	UNIVERSITY OF ROCHESTER Rochester, New York	100,000		50,000	50,000
(RUTGERS-STATE UNIVERSITY DF NEW JERSEY	20,000		20.000	
r	Newark, New Jersey	30,000		30,000	
	UNIVERSITY OF SOUTHERN CALIFORNIA				
	(Awarded in 1994 for \$150,000)		75,000	75,000	
A	STATE UNIVERSITY OF NEW YORK, ALBANY, RESEARCH FOUNDATION Albany, New York				
	(Awarded in 1995 for \$150,000)		150,000	50,000	100,000
τ	JNIVERSITY OF UTAH, OFFICE OF JNDERGRADUATE STUDIES Salt Lake City, Utah				
	(Awarded in 1994 for \$150,000)		75,000	75,000	
	JNIVERSITY OF VIRGINIA Charlottesville, Virginia	130,000		65,000	65,000
	VASHINGTON UNIVERSITY, College of arts and sciences				
S	aint Louis, Missouri	150,000		75,000	75,000

Education:	Grants	Unpaid	Payments	Unpaid
Organizations	Authorized	Grants	Made	Grants
(by Category)	1996	12/31/95	1996	12/31/96

Liberal Arts Colleges: Self-Renewal Program

To help endow presidential discretionary funds at liberal arts colleges			
ALBION COLLEGE Albion, Michigan (Awarded in 1993 for \$250,000)	250,000	250,000	
AMHERST COLLEGE Amherst, Massachusetts (Awarded in 1993 for \$250,000)	171,000	171,000	
AUSTIN COLLEGE Sherman, Texas (Awarded in 1993 for \$250,000)	250,000	45,000	205,000
BIRMINGHAM-SOUTHERN COLLEGE Birmingham, Alabama (Awarded in 1992 for \$250,000)	84,000	84,000	
CONNECTICUT COLLEGE New London, Connecticut (Awarded in 1993 for \$250,000)	250,000	70,000	180,000
LEWIS AND CLARK COLLEGE Portland, Oregon (Awarded in 1994 for \$125,000)	125,000	33,000	92,000
MILLS COLLEGE Oakland, California (Awarded in 1993 for \$250,000)	178,000	82,000	96,000
SCRIPPS COLLEGE Claremont, California (Awarded in 1993 for \$100,000)	46,000	32,000	14,000
VASSAR COLLEGE Poughkeepsie, New York (Awarded in 1993 for \$250,000)	146,000	146,000	
WELLS COLLEGE Aurora, New York (Awarded in 1993 for \$250,000)	40,000	40,000	
wOFFORD COLLEGE Spartanburg, South Carolina (Awarded in 1994 for \$125,000)	125,000		125,000

Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
Tools of Scholarship				
COMMISSION ON PRESERVATION AND ACCESS Washington, D.C.				
For general support (Awarded in 1995 for \$250,000)		110,000		110,000
RESEARCH LIBRARIES GROUP Mountain View, California				
For research and service development				
activities (Awarded in 1994 for \$245,000)		120,000	120,000	
Historically Black Private Colleg	zes			
BUSH FOUNDATION Saint Paul, Minnesota				
For the support of black college and university capital campaign, faculty development, and the administrative leadership program				
Support provided to Talladega College, Voorhees College, Tougaloo College, Morris College, Claflin College, Dillard University, LeMoyne-Owen College,				
Saint Augustine College, Morehouse College,				
Johnson C. Smith University, and Saint Paul's College	; 189,000	832,000	730,000	291,000
U.SMexico Studies				
UNIVERSITY OF CALIFORNIA, BERKELEY, CENTER FOR LATIN AMERICAN STUDIES Berkeley, California				
For the U.SMexico Program	225,000		75,000	150,000
UNIVERSITY OF CALIFORNIA, DAVIS, INSTITUTE FOR GOVERNMENTAL AFFAIRS				
Davis, California				
For a study of the impact of NAFTA on Mexican agriculture (Awarded in 1994 for \$200,000)		100,000	100,000	
UNIVERSITY OF CALIFORNIA, LOS ANGELES, LATIN AMERICAN CENTER				
Los Angeles, California				
For the program on U.SMexico relations (Awarded in 1995 for \$525,000)		525,000	525,000	

Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
UNIVERSITY OF CALIFORNIA, SAN DIEGO, La Jolla, California				
For the Center for U.SMexican Studies				
(Awarded in 1995 for \$400,000)		200,000	200,000	
CARNEGIE MELLON UNIVERSITY Pittsburgh, Pennsylvania				
For a joint U.SMexico project				
(Awarded in 1994 for \$150,000)		75,000	75,000	
CENTER FOR STRATEGIC AND INTERNATIONAL STUDIES Washington, D.C.				
For the Mexico Project				
(Awarded in 1994 for \$300,000)		200,000	100,000	100,000
UNIVERSITY OF CHICAGO Chicago, Illinois				
For the Mexican Studies Program			57	
(Awarded in 1994 for \$450,000)		300,000	150,000	150,000
CITY UNIVERSITY OF NEW YORK, BILDNER CENTER FOR WESTERN HEMISPHERE STUDIES New York, New York				
For the program on U.SMexico relations				
(Awarded in 1995 for \$450,000)		300,000	150,000	150,000
COLUMBIA UNIVERSITY, INSTITUTE OF LATIN AMERICAN AND IBERIAN STUDIES New York, New York				
For the Mexican Studies Program				
(Awarded in 1995 for \$375,000)		250,000	250,000	
COUNCIL ON FOREIGN RELATIONS New York, New York				
For the Mexico Study Project (Awarded in 1995 for \$12,500)		12,500	12,500	
EL COLEGIO DE LA FRONTERA NORTE Chula Vista, California				
For general support (Awarded in 1994 for \$450,000)		300,000	150,000	150,000
EL COLEGIO DE MEXICO Mexico City, Mexico				
For the Mexico-U.S. Studies Program		100 000	100 000	
(Awarded in 1993 for \$300,000)		100,000	100,000	

	Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	EL PASO COMMUNITY FOUNDATION El Paso, Texas				
	For a U.SMexico collaboration to encourage philanthropy	25,000		25,000	
	FUNDACION MEXICO-ESTADOS UNIDOS PARA LA CIENCIA Deleg. Magdalena Contrera, Mexico				
	For the program of graduate fellowships for Mexican students to study in the U.S.	300,000		100,000	200,000
	GEORGETOWN UNIVERSITY, CENTER FOR LATIN AMERICAN STUDIES Washington, D.C.				
	For the Mexico Project	300,000		200,000	100,000
	HARVARD UNIVERSITY, JOHN F. KENNEDY SCHOOL OF GOVERNMENT Cambridge, Massachusetts				
	For the U.SMexico Press and Public Policy Program	25,000			25,000
L.	IAPA PRESS INSTITUTE Miami, Florida				
	For a press seminar on U.S./Mexico border issues	7,500		7,500	
	INSTITUTE FOR INTERNATIONAL ECONOMICS Washington, D.C.				
	For the project entitled "Prospects for Western Hemisphere Free Trade"	42,500		42,500	
	INSTITUTE OF INTERNATIONAL EDUCATION New York, New York				
	For fellowship grants to Mexicans to study in the United States (Awarded in 1995 for \$300,000)		200,000	100,000	100,000
	INSTITUTO TECNOLOGICO AUTONOMO DE MEXICO Mexico City, Mexico				
	For the Program on U.SMexico Policy Relations (Awarded in 1993 for \$405,000)		135,000	135,000	
	INSTITUTO TECNOLOGICO Y DE ESTUDIOS SUPERIORES DE MONTERREY, CENTER FOR STRATEGIC STUDIES				
	Monterrey, Nuevo León, Mexico For the U.SMexico Program	300,000		100,000	200,000

	Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	JOHNS HOPKINS UNIVERSITY, LATIN AMERICAN STUDIES PROGRAM Washington, D.C.				
	For the program on U.SMexico relations (Awarded in 1995 for \$450,000)		300,000	300,000	
-	UNIVERSITY OF NEW MEXICO Albuquerque, New Mexico				
	For the International Transboundary Resources Center	300,000		100,000	200,000
	NORTH AMERICAN INSTITUTE Santa Fe, New Mexico		S.		
	For general support (Awarded in 1994 for \$375,000)		125,000	125,000	
	STANFORD UNIVERSITY, INSTITUTE FOR INTERNATIONAL STUDIES Stanford, California				
	For general support and for the North American Forum (Awarded in 1993 for \$600,000)		150,000	150,000	
	UNIVERSITY OF TEXAS, AUSTIN, L.B.J. SCHOOL OF PUBLIC AFFAIRS Austin, Texas				
	For the U.SMexican Policy Studies Program	375,000		125,000	250,000
	universidad autonoma metropolitana Mexico City, Mexico				
	For the Program on U.SMexican Studies (Awarded in 1994 for \$300,000)		100,000	100,000	
	UNIVERSIDAD DE GUADALAJARA, INSTITUTO DE ESTUDIOS ECONOMICOS Y REGIONALES				1
	Guadalajara, Jalisco, Mexico				
	For the project on U.SMexico relations (Awarded in 1994 for \$300,000)		100,000	100,000	
	UNIVERSIDAD DE LAS AMERICAS PUEBLA Cholula, Puebla, Mexico				
	For the U.SMexico Program	300,000		100,000	200,000
	UNIVERSIDAD NACIONAL AUTONOMA DE MEXICO, CENTRO DE INVESTIGACIONES SOBRE AMERICA DEL NORTE Mexico City, Mexico				
	For the project on U.SCanada-Mexico relations	300,000		200,000	100,000

Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/9
Public Education/General				
COLLEGE ENTRANCE EXAMINATION BOAD	RD			
For the San Jose program of Equity 2000 (Awarded in 1993 for \$500,000)		166,000	166,000	
Elementary and Secondary I	Education			
The Teaching Career				
UNIVERSITY OF CALIFORNIA, BERKELEY, LAWRENCE HALL OF SCIENCE Berkeley, California				
For the Center for School Change	375,000		150,000	225,00
CENTER FOR THE FUTURE OF TEACHING AND LEARNING Santa Cruz, California				
For general support	300,000		100,000	200,00
GALEF INSTITUTE Los Angeles, California				
For the Different Ways of Knowing program in the Bay Area	275,000		125,000	150,00
REDWOOD CITY SCHOOL DISTRICT Redwood City, California				
For the Enhancing Student Success				
Through Teacher Collaboration Project	360,000		120,000	240,00
SAN JOSE UNIFIED EDUCATIONAL FOUNDATION				
San Jose, California				
For the New Urban Teacher Education Collaborative	325,000		125,000	200,00
SEQUOIA UNION HIGH SCHOOL DISTRICT Redwood City, California	ř			
For a project on improving the professional development of teachers	al 40,000		40,000	
TEACH FOR AMERICA New York, New York				
For TEACH! Bay Area	100,000		100,000	

Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
School Site and District Leader	ship			
CALIFORNIA STATE UNIVERSITY, HAYWARD Hayward, California				
For the Center for Educational Leadership	300,000		100,000	200,000
School Reform at Transitions				
FAR WEST LABORATORY FOR EDUCATIONAL RESEARCH AND DEVELOPMENT San Francisco, California				
For the HERALD Project at San Francisco's Balboa High School, with emphasis on the				
freshman year (Awarded in 1994 for \$205,000)		40,000		40,000
san francisco conservation corps San Francisco, California				
For the Youth Development Project (Awarded in 1994 for \$150,000)		50,000	50,000	
SAN JOSE STATE UNIVERSITY FOUNDATION San Jose, California				
For the high school counseling aspect of the Unfinished Journey program (Awarded in 1995 for \$14,000)		14,000	14,000	
School-Linked Services				
SAN FRANCISCO FOUNDATION Sacramento, California				
For the Foundation Consortium for School-Linked Services				
(Awarded in 1995 for \$500,000)		250,000		250,000
Educational Policy				
UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California				
For the Educational Administration Policy Studies' longitudinal study of California's School Restructuring Initiative (Awarded in 1995 for \$300,000)		200,000	100,000	100,000
For Policy Analysis for California Education	600,000	200,000	250,000	350,000
EDSOURCE Palo Alto, California	2002/00/1999/00/00/2012			
For general support (Awarded in 1994 for \$300,000)		200,000	200,000	

	Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	ELBRIDGE STUART FOUNDATION San Francisco, California				
	For the Public Engagement Poll (Awarded in 1995 for \$70,000)		70,000	70,000	
	FINANCE PROJECT Washington, D.C.				
	For general support (Awarded in 1994 for \$300,000)		100,000	100,000	
	FOUNDATION FOR JOINT VENTURE: SILICON VALLEY NETWORK, TWENTY- FIRST CENTURY EDUCATION INITIATIVE San Jose, California				
	For the Professional Development Innovation Program (Awarded in 1995 for \$1,000,000)		1,000,000	185,000	815,000
	Child Development Program				
	DEVELOPMENTAL STUDIES CENTER Oakland, California				
	For the spread of the child development project principles and practices nationwide, with emphasis on public policy contexts, teacher training, and linkages with other school reform movements				
	(Awarded in 1995 for \$500,000)		250,000	250,000	
	Other				
	AMERICAN ACADEMY OF ARTS AND SCIENCES Cambridge, Massachusetts				
	For publication of an issue of Daedalus entitled "Stability and Change in the Vital American Institutions"	25,000		25,000	
	AMERICAN ASSOCIATION FOR HIGHER EDUCATION Washington, D.C.				
	For a project to improve university teaching (Awarded in 1995 for \$250,000)		250,000	120,000	130,000
	ASSOCIATION OF GOVERNING BOARDS OF UNIVERSITIES AND COLLEGES Washington, D.C.				
	For distribution of the report by the National Commission on the Academic Presidency	25,000		25,000	
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Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
BAY AREA COALITION OF ESSENTIAL SCHO Redwood City, California	OLS			
For the project on building community to support school reform and restructuring (Awarded in 1994 for \$265,000)		150,000	75,000	75,000
BAY AREA SCHOOL REFORM COLLABORATI San Francisco, California	VE			
For the Hewlett-Annenberg Challenge for school reform in the Bay Area (Awarded in 1995 for \$25,000,000)		24,000,000	9,000,000	15,000,000
CENTER FOR ACADEMIC INTEGRITY Stanford, California				10,000,000
For general support (Awarded in 1995 for \$80,000)		40,000	40,000	
CONNECTICUT COLLEGE New London, Connecticut				
For support of representatives from historically Black colleges and universities to attend the conference entitled "The Future of International Studies in the				
Liberal Arts Context"	10,000		10,000	
EDUCATION WRITERS ASSOCIATION Washington, D.C.				
For a study of education reporting	25,000			25,000
KNOWLEDGE NETWORK FOR ALL AMERICA'S CHILDREN McLean, Virginia				
For a project to interview leading school reformers	50,000		50,000	
PUBLIC AGENDA FOUNDATION New York, New York				
For a survey of students' views on schools and school reform	25,000		25,000	
RAVENSWOOD CITY SCHOOL DISTRICT East Palo Alto, California				
For the purchase of native-language library materials (Awarded in 1994 for \$100,000)		50,000		50,000
SAN FRANCISCO STATE UNIVERSITY San Francisco, California				
For the University School Support for Education Reform Project (Awarded in 1995 for \$300,000)		300,000	200,000	100,000

_	Education: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	SAN JOSE CITY COLLEGE San Jose, California				
	For directors' visits to historically Black colleges and universities (Awarded in 1995 for \$20,000)		20,000	20,000	
	SAN MATEO COUNTY OFFICE OF EDUCATION Redwood City, California	T			
	For the California Center for School Restructuring Transitions Project	50,000		50,000	
	STANFORD UNIVERSITY Stanford, California				
	For the Stanford Program on International and Cross-Cultural Education's project entitl "U.SMexico Relations: A Curriculum for Middle School Students"	led 215,000		75,000	140,000
	For the School of Education's Program for Complex Instruction	320,000		100,000	220,000
	TOTAL EDUCATION	\$8,716,000	\$35,766,500	\$20,327,500	\$24,155,000

Environment

he Foundation focuses environmental grantmaking on the American West, where archaic resource management practices and surging population growth threaten fragile ecosystems from the temperate rainforests of the Pacific Northwest to the arid rangelands of the Colorado Plateau. The goals of the program are to increase the fund of policy options available for addressing resource and growth management problems in the region; to improve the quality of public debate surrounding these issues; and to promote community-based problem solving that achieves equitable and sustainable economic development without sacrificing environmental values.

The strategy for achieving these goals is fourfold: (1) support the development and dissemination of nonpartisan policy analysis that offers constructive options to contending groups; (2) promote efforts to improve public awareness of environmental conditions in the region; (3) encourage experimentation with methods other than litigation and legislative advocacy for achieving environmental solutions; and (4) emphasize sound economic development as integral to environmental preservation in the West. The Foundation retains an interest in selective land acquisition projects and reserves a portion of the environment program budget for exceptional organizations whose work does not necessarily reflect a Western focus.

Grants are directed to organizations working on issues that affect the fragile ecosystems lying west of the 100th meridian, the traditional boundary demarcating the arid West from the temperate Eastern weather zone of North America. Specifically, grants are awarded for work in Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming, British Columbia, and Alberta. Support is also considered for work on U.S.-Mexico border environmental issues in the U.S. Southwest and bordering Mexican states.

The Foundation emphasizes general support grants aimed at building the institutional capacity of highly promising nonprofits that may lack the ability to generate unrestricted support from Program Description memberships, sales of materials, and other sources. Priority is given to organizations serving the entire region or whole ecosystems within the region. The specific components of the program are as follows.

Policy Analysis. The Foundation supports organizations that produce policy-oriented studies on important environmental issues affecting the region. Candidates for support should present the following characteristics: a reputation for intellectual rigor and objectivity, an interdisciplinary staff, a variety of widely circulated publications and other products, and a demonstrable capability to influence policy outcomes.

Education of Decision Makers and the General Public. The Foundation supports organizations engaged in the broad dissemination of nonpartisan information on Western environmental issues to decision makers and the general public.

Decision-Making Processes. The Foundation assists organizations that demonstrate, document, or study how environmental decision-making processes could be improved in the West. Support is focused primarily on organizations engaged in brokering, facilitating, or mediating negotiations between contending interests.

Rural Communities and the Environment. The Foundation supports organizations working on the integration of rural community development and environmental protection through a combination of scientific research, economic development strategies, and conservation activities of regional significance.

Growth Management. Recognizing that unchecked patterns of growth in the urban and suburban West have accelerated the degradation of biological and physical systems throughout the region, the Foundation awards grants to organizations that seek to improve growth management policies and practices through strategies involving natural resource protection.

Land Preservation. In exceptional cases, the Foundation supports efforts on a national scale to acquire or preserve unique, ecologically significant land in the West.

In order to obviate unprofitable effort on the part of applicants, we emphasize that the environment program does not support proposals in the following areas: basic research; capital construction; conferences, symposia, or workshops; environmental education curricula (K-12 or adult); and museum facilities, exhibits, or programs. Similarly, this program does not make awards to individuals, organizations outside the United States, local land trusts, or groups that utilize advocacy or litigation as a central strategy for achieving organizational aims.

Environment: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
Policy Analysis				
AMERICAN RIVERS Washington, D.C.				
For the Western Water Resources Program (Awarded in 1994 for \$200,000)		\$60,000	\$60,000	
BAY INSTITUTE OF SAN FRANCISCO San Rafael, California				
For policy analysis and negotiation activities related to the implementation of the Bay/Delta Accord	20,000		20,000	
UNIVERSITY OF CALIFORNIA, DAVIS, INSTITUTE OF TRANSPORTATION STUDIES Davis, California				
For general support (Awarded in 1994 for \$200,000)		110,000		110,000
CENTER FOR ENERGY EFFICIENCY AND RENEWABLE TECHNOLOGIES Sacramento, California				
For the California Regulatory Research Project (Awarded in 1995 for \$250,000)		50,000	50,000	
UNIVERSITY OF COLORADO, BOULDER, NATURAL RESOURCES LAW CENTER Boulder, Colorado				
For the Western Lands Program (Awarded in 1994 for \$200,000)		130,000	65,000	65,000
ENVIRONMENTAL AND ENERGY STUDY INSTITUTE Washington, D.C.				
For general support (Awarded in 1995 for \$150,000)		80,000	40,000	40,000
ENVIRONMENTAL DEFENSE FUND New York, New York				
For the Western Water Program (Awarded in 1994 for \$250,000)		80,000	80,000	
INSTITUTE FOR THE NATURAL HERITAGE San Francisco, California				
To support programs in Western water policy reform and environmental problem solving (Awarded in 1995 for \$150,000)	×	75,000	50,000	25,000
NATIONAL CONFERENCE OF STATE LEGISLATURES Denver, Colorado				
For the Western Water Policy Program (Awarded in 1995 for \$75,000)		30,000	30,000	

Grants newly authorized in 1996 are highlighted by square boxes.

Environment: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/9
PACIFIC INSTITUTE FOR STUDIES IN DEVELOPMENT, ENVIRONMENT, AND SECURITY				
Oakland, California				
For general support (Awarded in 1994 for \$200,000)		60,000	60,000	
PACIFIC RIVERS COUNCIL Eugene, Oregon				
For general support	120,000		40,000	80,000
PINCHOT INSTITUTE FOR CONSERVATION Washington, D.C.				
For general support of the activities in the western United States	100,000		50,000	50,000
RESOURCES FOR THE FUTURE Washington, D.C.				
For general support (Awarded in 1992 for \$250,000)		135,000	70,000	65,000
UNIVERSITY OF WASHINGTON, GRADUATE SCHOOL OF PUBLIC AFFAIRS Seattle, Washington				
For general support of the Northwest Policy Center				
(Awarded in 1995 for \$150,000)		115,000		115,000
western governors'association Denver, Colorado				
For the Trade and the Environment				
Program (Awarded in 1994 for \$150,000)		90,000	90,000	

AMERICAN FARMLAND TRUST Washington, D.C.			
For a growth management consensus- building process and an inventory of policies affecting development in the Central Valley	75,000	75,000	
ASSOCIATION OF FOREST SERVICE EMPLOYEES FOR ENVIRONMENTAL ETHICS Eugene, Oregon			
For the Conflict Resolution and Security Training Program and for the Green Grazing Program	100,000	75,000	25,000
CALIFORNIA OAK FOUNDATION Oakland, California			
For the Conservation Circuit Riders project	100,000	100,000	

_	Environment: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
•	EDGE: THE ALLIANCE OF ETHNIC AND ENVIRONMENTAL ORGANIZATIONS San Francisco, California				
	For general support	150,000		125,000	25,000
	LOCAL GOVERNMENT COMMISSION Sacramento, California				
	For general support (Awarded in 1995 for \$120,000)		80,000	80,000	
-	MOUNTAIN STATES GROUP Boise, Idaho				
	For a documentary on the conflict resolution and community-building project in Catron County, New Mexico	50,000		50,000	
	NORTHWEST ENVIRONMENT WATCH Seattle, Washington				
	For general support (Awarded in 1994 for \$120,000)		40,000	40,000	
	PACIFIC GIS				
	Portland, Oregon For the Conservation GIS Consortium, with partners Desktop Assistance and the Sierra Biodiversity Institute		150.000	150.000	
	(Awarded in 1994 for \$300,000)		150,000	150,000	
	TRUST FOR PUBLIC LAND San Francisco, California				
	For a project to develop new sources of public funding for land conservation in the western United States	200,000		200,000	
	WORLD MEDIA FOUNDATION Cambridge, Massachusetts				
	For the San Francisco bureau of Living on Earth	200,000		150,000	50,000
	ZOOLOGICAL SOCIETY OF SAN DIEGO San Diego, California				
	For public education about the Natural Communities Conservation Planning Process				
	(Awarded in 1995 for \$140,000)		50,000		50,000

_	Environment: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Decision-Making Processes				
	UNIVERSITY OF ALASKA, ANCHORAGE, ENVIRONMENTAL AND NATURAL RESOURCES INSTITUTE Anchorage, Alaska				
	For support of the Environmental Conflict Resolution Program	200,000		150,000	50,000
	CLEAN SITES, INC. San Francisco, California				
	For general support (Awarded in 1994 for \$100,000)		40,000	40,000	
	COALITION FOR UTAH'S FUTURE PROJECT 2000 Salt Lake City, Utah				
	For the Community and Wild Lands Futures Project (Awarded in 1995 for \$125,000)		25,000	25,000	
	COLORADO CENTER FOR ENVIRONMENTAL MANAGEMENT				
	Denver, Colorado	200.000		125 000	75 000
	For general support	200,000		125,000	75,000
	COMMITTEE FOR THE NATIONAL INSTITUTES FOR THE ENVIRONMENT Washington, D.C.				
	For the outreach and education programs	150,000		150,000	
	INSTITUTE FOR FISHERIES RESOURCES San Francisco, California	50	e.		
	For the Upper Butte Creek Salmon Habitat Restoration Project	20,000			20,000
	MANAGEMENT INSTITUTE FOR ENVIRONMENT AND BUSINESS Washington, D.C.				
	For the Environmental Partnerships Initiative (Awarded in 1993 for \$150,000)		25,000	25,000	
	MISSOURI BOTANICAL GARDEN Saint Louis, Missouri				
	For the Flora of North America program	100,000		50,000	50,000
	NATURE CONSERVANCY Arlington, Virginia				
	For the Natural Communities Conservation Planning and the Pyramid Lake/Stillwater Marsh projects				
	Marsh projects (Awarded in 1995 for \$600,000)		300,000	300,000	

Environment: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
NORTHERN LIGHTS INSTITUTE Missoula, Montana				
For general support	150,000		100,000	50,000
RIVER NETWORK Portland, Oregon				
For the Western component of the Watershed 2000 program	200,000		70,000	130,000
RIVERS COUNCIL OF WASHINGTON Seattle, Washington				
For the Sixty-Two Watersheds of Washington project	100,000		100,000	
THOREAU INSTITUTE Oak Grove, Oregon				
For the Public Policy Reform and Community Outreach Program	50,000		50,000	
TIDES CENTER San Francisco, California				
For general support of Sustainable Conservation (Awarded in 1994 for \$150,000)		50,000	50,000	
UNIVERSITY OF WYOMING Laramie, Wyoming				
For the Institute for Environment and Natural Resource Research Policy	150,000		75,000	75,000
Rural Communities and the I	Environment			
CENTER FOR HOLISTIC RESOURCE MANAGEMENT				
Albuquerque, New Mexico For general support	100,000		50,000	50,000
COMMUNITY ALLIANCE WITH FAMILY FARMERS FOUNDATION Davis, California				
For general support (Awarded in 1995 for \$100,000)		50,000	50,000	
ECOTRUST Portland, Oregon				
For general support and for support of affiliated organizations in the Pacific Northwest	500,000		500,000	
GRAND CANYON TRUST Flagstaff, Arizona				
For general support (Awarded in 1994 for \$300,000)		100,000	100,000	

Environment: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
HOOPA VALLEY TRIBAL COUNCIL				
Hoopa, California				
For support of the Integrated Resource Management Plan project (Awarded in 1995 for \$80,000)		30,000	30,000	
MALPAI BORDERLANDS GROUP Douglas, Arizona				
For general support (Awarded in 1995 for \$100,000)		50,000	50,000	
PACIFIC FOREST TRUST Boonville, California				
For general support (Awarded in 1995 for \$150,000)		100,000	100,000	
RAILS TO TRAILS CONSERVANCY Washington, D.C.				
For the California field office	130,000		70,000	60,000
ROGUE INSTITUTE FOR ECOLOGY AND ECONOMY Ashland, Oregon	ŭ.			
For general support (Awarded in 1995 for \$80,000)	-	40,000		40,000
sonoran institute Tucson, Arizona				
For general support (Awarded in 1994 for \$150,000)		100,000	100,000	
TIDES CENTER San Francisco, California				
For the Forest Trust's Better				
Decisions Program (Awarded in 1995 for \$80,000)		30,000	30,000	
For general support of the Sierra Business Council (Awarded in 1995 for \$100,000)		40,000	40,000	
Environmental Studies Center	~S			
UNIVERSITY OF CALIFORNIA, LOS ANGELE ENVIRONMENTAL SCIENCE AND ENGINEER PROGRAM Los Angeles, California				
To help endow a discretionary trust fund (Awarded in 1992 for \$250,000)		50,000	50,000	
CORNELL UNIVERSITY Ithaca, New York				
<i>To help endow a discretionary fund for the Center for the Environment</i>				
(Awarded in 1993 for \$250,000)		50,000	50,000	

_	Environment: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	UNIVERSITY OF WASHINGTON Seattle, Washington				
	To help endow a discretionary trust fund for the Institute for Marine Studies and the Institute for Environmental Studies (Awarded in 1990 for \$250,000)		25,000	25,000	
	YALE UNIVERSITY New Haven, Connecticut				
	To help endow a discretionary fund for the School of Forestry and Environmental Studie (Awarded in 1993 for \$250,000)	25	110,000	110,000	
	Growth Management in Metro	politan Are	eas		
	CLAREMONT UNIVERSITY CENTER Claremont, California	175 000		100 000	75.000
	For the Sustainable Communities Program	175,000		100,000	75,000
	UNIVERSITY OF DENVER, CENTER FOR PUBL POLICY AND CONTEMPORARY ISSUES Denver, Colorado	IC			
	For production of the documentary entitled "The West at Risk"	50,000			50,000
2	EARTH TRUST FOUNDATION Santa Monica, California				
	For the Southern California Council on Environment and Development	95,000		50,000	45,000
•	GREENBELT ALLIANCE San Francisco, California				
	For general support	200,000		75,000	125,000
	Other				
•	UNIVERSITY OF CALIFORNIA, BERKELEY, ECOLOGY LAW QUARTERLY Berkeley, California				
	For the 1997 symposium entitled "The Ecosystem Approach: New Departures for Land and Water"	10,000			10,000
	LAND INSTITUTE Salina, Kansas				
	For general support	210,000		140,000	70,000
	NEW YORK BOTANICAL GARDEN Bronx, New York				
	For support of the Intermountain Flora Project				
	(Awarded in 1995 for \$150,000)		80,000	40,000	40,000

Environment: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
ONE THOUSAND FRIENDS OF OREGON				
Portland, Oregon				
For general support (Awarded in 1994 for \$250,000)		70,000	70,000	
ORGANIZATION FOR TROPICAL STUDIES Durham, North Carolina	10 (m/10) - 1			
For endowment support of the U.S. Decision Makers Program (Awarded in 1994 for \$250,000)		150,000	150,000	
		130,000	150,000	
RESOLVE, CENTER FOR ENVIRONMENTAL DISPUTE RESOLUTION				
Washington, D.C.				
For research, publication, and				
outreach activities				
(Awarded in 1994 for \$100,000)		60,000	30,000	30,000
ROCKY MOUNTAIN INSTITUTE Snowmass, Colorado				
For general support	250,000		250,000	
woods Hole RESEARCH CENTER Woods Hole, Massachusetts				
For general support	150,000		150,000	
WORLD RESOURCES INSTITUTE Washington, D.C.				
For general support (Awarded in 1995 for \$250,000)		150,000	150,000	
TOTAL ENVIRONMENT	\$4,305,000	\$3,060,000	\$5,620,000	\$1,745,000

Family and Community Development

he Foundation's family and community development program supports primarily organizations that serve San Francisco Bay Area communities. In addition, it provides assistance to a limited number of national support organizations whose work directly benefits local and regional efforts. Through its work, the Foundation places priority on activities that improve the functioning of families and the livability of neighborhoods in the Bay Area. Grants are made in five categories.

Neighborhood Improvement. The Foundation supports multiyear, comprehensive, cross-disciplinary efforts of community-based partnerships aimed at improving the human and physical conditions in selected neighborhoods. Involving a range of key stakeholders—such as families and individuals, civic and fraternal organizations, religious institutions, community-based organizations, private industry, and public officials—support of neighborhood-improvement programs is designed to revitalize low-income communities through a concentration of flexible resources to be invested in local plans that address critical neighborhood issues. The Foundation's interest in programs related to the development of affordable housing, the strengthening of family support structures, and the creation of jobs is restricted to targeted neighborhoods.

Community Service. The Foundation supports both local and community-based K-12 service and a limited number of higher education programs that involve young people in strengthening a neighborhood's ability to respond to critical human development, public safety, and environmental issues. It also extends support to program models that enhance the development of the community service field through coalition-building, quality assurance, and resource coordination.

Responsible Fatherhood and Male Involvement. The Foundation supports programs that engage or re-engage fathers in parenting and the support of the family and that promote adult male involvement in the lives of children and youth. Emphasis is placed on efforts that prevent too-early parenthood for young men, prepare men for the responsibilities of fatherhood, and foster the emotional connection between fathers and their children.

Program Description Bridge Grants. The Foundation supports efforts that enable organizations affected by changes in its program priorities to continue program services without interruption while obtaining alternative sources of organizational support.

Families in Transition. The Foundation supports programs that help to mitigate the impact of the reduction or elimination of social safety-net benefits to poor and very poor families. The Foundation is particularly interested in programs that emphasize a comprehensive approach responding to a range of needs, including employment, education and training, and child care, that enable families to make the transition from public benefit programs to increased self-sufficiency.

Limited program funds dictate that only a few of the requests reviewed can be supported. To help avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not make grants in the following fields: physical or mental health; law and related fields; criminal justice or juvenile delinquency; drug and alcohol addiction; or the problems of the elderly and the handicapped. These exclusions derive not from a lack of sympathy with the needs in these fields but from the Foundation's determination to focus its resources.

	Family and Community Development: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Community Development				
	ASIAN NEIGHBORHOOD DESIGN San Francisco, California				
	For the Self-Sufficiency Project	\$100,000		\$100,000	
	CALIFORNIA COMMUNITY ECONOMIC DEVELOPMENT ASSOCIATION Oakland, California				
	For Bay Area activities (Awarded in 1995 for \$125,000)		60,000	60,000	
	CALIFORNIA REINVESTMENT COMMITTEE San Francisco, California				
	For general support (Awarded in 1994 for \$100,000)		30,000	30,000	
Ĵ.	CENTER FOR COMMUNITY CHANGE Washington, D.C.				
	For the Bay Area and national offices (Awarded in 1995 for \$ 225,000)		150,000	75,000	75,000
100	CHINATOWN NEIGHBORHOOD IMPROVEMENT RESOURCE CENTER San Francisco, California				
	For general support (Awarded in 1995 for \$100,000)		50,000	50,000	
100	COMMUNITY DEVELOPMENT CORPORATION OF OAKLAND Oakland, California				
	For general support (Awarded in 1995 for \$49,000)		49,000	49,000	
	COMMUNITY FOUNDATION OF SANTA CLARA COUNTY San Jose, California				
	For the Neighborhood Grants Program	160,000		60,000	100,000
	EAST PALO ALTO COMMUNITY ALLIANCE AND NEIGHBORHOOD DEVELOPMENT ORGANIZATION East Palo Alto, California				
	For general support (Awarded in 1995 for \$80,000)		40,000	40,000	
1	EDUCATIONAL MEDIA ASSOCIATES Rockville, Maryland				
	For the Block-by-Block Project	15,000		15,000	
- 2	U BILEE WEST Oakland, California				÷
	For general support (Awarded in 1995 for \$150,000)		75,000	37,500	37,500

Grants newly authorized in 1996 are highlighted by square boxes.

Family and Community Development: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/90
LOCAL INITIATIVES SUPPORT CORPORATION New York, New York				
For general support of the national and Ba offices, and for Bay Area activities of the National Community Development Initiative (Awarded in 1995 for \$500,000)	y Area	330,000	170,000	160,00
MARIN CITY COMMUNITY DEVELOPMENT CORPORATION				
Marin City, California For general support	50,000		50,000	
NATIONAL ASSOCIATION OF COMMUNITY DEVELOPMENT LOAN FUNDS Philadelphia, Pennsylvania For Bay Area activities and for the training initiative of the Coalition of				
<i>Community Development Financial</i> <i>Institutions</i> <i>(Awarded in 1995 for \$125,000)</i>		60,000	60,000	
NATIONAL ECONOMIC DEVELOPMENT AND LAW CENTER Oakland, California				
For general support	250,000		250,000	
NEIGHBORHOOD FUNDERS GROUP McLean, Virginia			2	
For general support	35,000		35,000	
SACRAMENTO VALLEY ORGANIZING COMMITTEE Sacramento, California		13		
For the Solano and Napa County projects	50,000		50,000	
SAN FRANCISCO FOUNDATION San Francisco, California				
For the Base Conversion Working Group project	10,000		10,000	
SOUTH BERKELEY NEIGHBORHOOD DEVELOPMENT CORPORATION Berkeley, California				
For general support	40,000		40,000	
UNITED INDIAN NATIONS Oakland, California				
For the American Indian Community Development Corporation	120,000		40,000	80,000
women's initiative for self-employment San Francisco, California				
our ritureiseo, ourrornia				

	Family and Community Development: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Family Support and Developm	ent			
	CALIFORNIA PUBLIC HEALTH FOUNDATION Berkeley, California				
	For the project entitled "Monitoring the Effects of Welfare Reform"	30,000		30,000	
	CENTER FOR A NEW GENERATION Menlo Park, California				
	For the Parent Education Center (Awarded in 1995 for \$190,000)		95,000	95,000	
	CENTER ON BUDGET AND POLICY PRIORITIES				
	Washington, D.C.				
	For the Bay Area expansion of the WIC Medicaid and the Earned Income Tax				
	Credit outreach campaigns				
	(Awarded in 1994 for \$225,000)		150,000	75,000	75,000
	CHILD CARE LAW CENTER				
	San Francisco, California				
	For the Welfare Debate Project (Awarded in 1994 for \$90,000)		45,000	45,000	
	CHILDREN NOW Oakland, California				
	For general support (Awarded in 1995 for \$200,000)		100,000	100,000	
	CHRONICLE SEASON OF SHARING FUND San Francisco, California				
	For general support (Awarded in 1995 for \$50,000)		50,000	50,000	
	For general support	50,000			50,000
	For evaluation	7,500		7,500	
	COLEMAN CHILDREN AND YOUTH SERVICES San Francisco, California				
	For general support		175 000	125 000	50.000
	(Awarded in 1995 for \$175,000)		175,000	125,000	50,000
	COMMUNITY FOUNDATION OF SANTA CLARA COUNTY				
	San Jose, California				
	<i>For the</i> Palo Alto Weekly <i>Holiday Fund</i> (<i>Awarded in 1995 for \$25,000</i>)		25,000	25,000	
×.	For the Palo Alto Weekly Holiday Fund	30,000	23,000	30,000	
	EAST BAY COMMUNITY FOUNDATION	12190701 9 76707977			
	Oakland, California				
	For the Interagency Children's Policy Council				
	of Alameda County		50 000		50 000
	(Awarded in 1995 for \$100,000)		50,000		50,000

-	Family and Community Development: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
-	FAMILY SCHOOL San Francisco, California				
	For general support	35,000		35,000	
-	FAMILY SERVICE AGENCY OF SAN FRANCISCO San Francisco, California				3
	For the Visitacion Valley and Haight- Ashbury Family Support Centers	375,000		125,000	250,000
	GOOD SAMARITAN FAMILY RESOURCE CENTER OF SAN FRANCISCO San Francisco, California		х.		
	For general support	80,000		40,000	40,000
	NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California				
	For the Emergency Fund Committee	50,000		50,000	
	PARENT SERVICES PROJECT Fairfax, California				
	For expansion efforts in San Mateo and Santa Clara counties (Awarded in 1995 for \$80,000)		40,000	40,000	
	PENINSULA COMMUNITY FOUNDATION San Mateo, California				
	For the Peninsula Partnership for Children, Youth, and Families (Awarded in 1995 for \$225,000)		150,000		150,000
	SAN FRANCISCO FOUNDATION San Francisco, California For the Greater Bay Area Family				
	Resource Network (Awarded in 1995 for \$75,000)		35,000	35,000	
•	SAN JOSE MERCURY NEWS WISH BOOK FUND San Jose, California				
	For general support	10,000			10,000
	SANTA CLARA COUNTY, SOCIAL SERVICES AGENCY San Jose, California				
	For the Administrative Practices Improvement Project (Awarded in 1994 for \$100,000)	2	65,000	65,000	
	URBAN STRATEGIES COUNCIL Oakland, California				
	For general support (Awarded in 1993 for \$300,000)		75,000	75,000	
•	For general support	325,000		125,000	200,000

Family and Community Development: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
Affordable Housing				
BRIDGE HOUSING CORPORATION San Francisco, California				
For general support (Awarded in 1994 for \$150,000)		50,000	50,000	
CALIFORNIA HOUSING PARTNERSHIP CORPORATION Oakland, California				
For Bay Area Activities	100,000		40,000	60,000
COMMUNITY HOUSING DEVELOPMENT CORPORATION OF NORTH RICHMOND Richmond, California				
For general support	35,000		35,000	
CORPORATION FOR SUPPORTIVE HOUSING New York, New York				
For Bay Area operations and for the revolving loan and grant fund (Awarded in 1994 for \$200,000)		100,000	100,000	
CORPORATION FOR SUPPORTIVE HOUSING Oakland, California				
For general support	225,000		225,000	
LOCAL INITIATIVES SUPPORT CORPORATION New York, New York	1			
For the Bay Area Housing Support Collaborative	150,000		150,000	
LOCAL INITIATIVES SUPPORT CORPORATION San Francisco, California	Ĩ			
For the Bay Area Housing Support Collaborative (Awarded in 1994 for \$300,000)		150,000	150,000	
LOW-INCOME HOUSING FUND San Francisco, California		100,000	150,000	
For Bay Area activities (Awarded in 1995 for \$200,000)		130,000	65,000	65,000
For the Bay Area Affordable Housing Study	5,000		5,000	
NON-PROFIT HOUSING ASSOCIATION OF NORTHERN CALIFORNIA San Francisco, California				
For general support (Awarded in 1994 for \$125,000)		25,000	25,000	

Family and Community Development: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/90
Homelessness				
CENTER FOR COMMON CONCERNS, HOMEBASE				
San Francisco, California				
For general support (Awarded in 1995 for \$125,000)		60,000	60,000	
FAMILY EMERGENCY SHELTER COALITION Hayward, California				
For general support (Awarded in 1994 for \$40,000)		20,000	20,000	
RAPHAEL HOUSE OF SAN FRANCISCO San Francisco, California				
For the Aftercare Program (Awarded in 1994 for \$100,000)		30,000	30,000	
san francisco state university San Francisco, California				
For the Bay Area Homelessness Program (Awarded in 1994 for \$150,000)		75,000	75,000	
Community Service				
CITY YEAR Boston, Massachusetts				
For the San Jose program (Awarded in 1995 for \$150,000)		75,000	75,000	
JUST SAY NO INTERNATIONAL Oakland, California				
For expansion of the Youth Power program into San Francisco and San Jose, and for adult training activities	50,000		50,000	
MID-PENINSULA YWCA YOUTH COMMUNITY SERVICE Palo Alto, California				
For general support (Awarded in 1995 for \$60,000)		30,000	30,000	
NATIONAL ASSOCIATION OF SERVICE AND CONSERVATION CORPS				
Washington, D.C.				
For general support (Awarded in 1995 for \$100,000)		50,000		50,000
NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California			85	
For the National Service Task Force and Collaborative Fund	100,000		100,000	
PARTNERS IN SCHOOL INNOVATION San Francisco, California				
For general support	50,000		50,000	

	Family and Community Development: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	POINTS OF LIGHT FOUNDATION Washington, D.C.				
	For the California sites of the Communities as Places of Learning Project (Awarded in 1993 for \$300,000)		100,000	100,000	
-	SAN FRANCISCO STATE UNIVERSITY San Francisco, California		-		
	For the Bay Area Homelessness Program	150,000		75,000	75,000
	SAN FRANCISCO URBAN SERVICE PROJECT San Francisco, California				
	For general support (Awarded in 1995 for \$60,000)		30,000	30,000	
•	SHELTER NETWORK OF SAN MATEO COUNTY San Mateo, California				*
	For the Stanford University/Menlo-Atherton High School Service-Learning Project	22,500		22,500	
	STANFORD UNIVERSITY, HAAS CENTER FOR PUBLIC SERVICE Stanford, California				
	For the program to integrate public service with academic study	200,000		80,000	120,000
•	VOLUNTEER CENTER OF SAN MATEO COUNTY San Mateo, California	ť			
	For the San Mateo County Youth Service Collaborative	45,000		45,000	
	YOUTH SERVICE CALIFORNIA San Anselmo, California				
	For general support (Awarded in 1994 for \$125,000)		60,000	60,000	
	For Bay Area activities	125,000		125,000	
	Neighborhood Improvement				
	COMMUNITY FOUNDATION OF SANTA CLARA COUNTY San Jose, California				
	For the Neighborhood Improvement Initiative	255,000		255,000	
	Responsible Fatherhood				
	COMMUNITY DEVELOPMENT INSTITUTE Palo Alto, California				
	For the Black Male Rebirth Program	85,000		45,000	40,000

	Family and Community Development: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	EARLY CHILDHOOD MENTAL HEALTH	3.1910			
	PROGRAM Richmond, California				
	For the Time-for-Dads Program	60,000		30,000	30,000
-	FAIRFAX–SAN ANSELMO CHILDREN'S CENTER Fairfax, California				
	For the Bay Area Male Involvement Network	80,000		40,000	40,000
	FAMILIES AND WORK INSTITUTE New York, New York				
	For the Bay Area Fatherhood Project	50,000		50,000	
-	INSTITUTE FOR THE ADVANCED STUDY OF BLACK FAMILY LIFE AND CULTURE Oakland, California				
	For the HAWK Federation	50,000		25,000	25,000
	JEWISH FAMILY AND CHILDREN'S SERVICES San Francisco, California				
	For the Fathers Support Project	75,000		40,000	35,000
	OAKLAND MEN'S PROJECT Oakland, California				
	For the Responsible Fatherhood/Male Involvement Planning Project	35,000		35,000	
	SIMBA				
	Oakland, California			25.000	25 000
	For general support	50,000		25,000	25,000
	Other				
	CALIFORNIA ASSOCIATION OF NONPROFITS				
	Santa Cruz, California For the 1996 annual conference	5,000		5,000	
	CENTER FOR ECONOMIC CONVERSION Mountain View, California				
	For the Bay Area Base Conversion Project	200,000		200,000	
	NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California				
	For the AIDS Task Force	150,000		75,000	75,000
	TOTAL FAMILY AND COMMUNITY DEVELOPMENT	\$4,175,000	\$2,959,000	\$5,166,500	\$1,967,500

Performing Arts

he Hewlett Foundation's performing arts program entertains applications from professional dance, music, opera/musical theater, and theater companies as well as organizations that present the performing arts. In addition, the Foundation supports arts councils that serve San Francisco Bay Area communities and service organizations that assist arts organizations in all disciplines. It also makes grants to support Bay Area nonprofit film and video service organizations.

The focus of Foundation support is on long-term artistic development and managerial stability achieved, primarily, through a strategy of multi-year general operating support to organizations of programmatic merit that operate without incurring annual deficits. Where appropriate, the Foundation may recommend a matching requirement and, additionally, that a portion of matching funds be applied to endowments or cash reserves to help ensure the long-term financial stability of its grantees.

The Foundation gives preference to independent nonprofit Bay Area organizations with an established record of artistic achievement, administrative capacity, audience support, and realistic planning for artistic and organizational development. Artistic training programs, particularly those focused on young people, continue to be of interest to the Foundation.

The Foundation does not support one-time events, such as seminars, conferences, festivals, or touring costs for performing companies. It regrets that it cannot currently consider requests from individual artists or from organizations in the following areas: the visual or literary arts; radio, film, or video production; the humanities; elementary or secondary school programs; college or university proposals; community art classes; recreational, therapeutic, and social service arts programs; and cultural foreign exchange programs.

Program Description To familiarize itself with the ongoing needs and characteristics of each discipline, the Foundation groups its proposal review by performing arts category for presentation to its Board of Directors. This also assists in planning and in the consistent application of criteria. While the Foundation does not expect to be able to adhere rigidly to the following schedule, it will make every effort to do so.

	Application Submitted by:	For Board Action in:
Music	January 6	April
Theater	6	1020
Opera/Musical Theater	April 1	July
Dance	July 1	October
Film/Video Service		
Organizations	July 1	October

Presenting organizations, arts councils, and multidisciplinary service organizations should contact the Foundation to determine the appropriate deadline.

(Performing Arts: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
4	Music				
	AMERICAN BACH SOLOISTS Belvedere, California				
-	For general support	\$40,000		\$40,000	
5	AMERICAN COMPOSERS FORUM Saint Paul, Minnesota				
	For the Bay Area chapter and for general support	10,000			10,000
	BAY AREA WOMEN'S PHILHARMONIC San Francisco, California				
	For general support	60,000		30,000	30,000
	BERKELEY SYMPHONY ORCHESTRA Berkeley, California				
	For general support	180,000		60,000	120,000
	CABRILLO MUSIC FESTIVAL Santa Cruz, California				
	For general support (Awarded in 1994 for \$105,000)		35,000	35,000	
	CALIFORNIA BACH SOCIETY Menlo Park, California				
	For general support	5,000			5,000
	C ALIFORNIA SUMMER MUSIC, INC. San Francisco, California				
	For general support	20,000		20,000	
	C ALIFORNIA SYMPHONY ORCHESTRA Drinda, California				
	For general support	15,000		15,000	
	UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California				
	For the Young Musicians Program (Awarded in 1995 for \$500,000)		325,000	175,000	150,000
	CARMEL BACH FESTIVAL Carmel-by-the-Sea, California				
	For general support (Awarded in 1994 for \$105,000)		35,000	35,000	
	CAZADERO PERFORMING ARTS CAMP Berkeley, California				
	For general support	20,000		20,000	
	CHAMBER MUSIC AMERICA New York, New York				
	For general support	5,000		5,000	

Grants newly authorized in 1996 are highlighted by square boxes.

Orga	orming Arts: anizations Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	MUNITY MUSIC CENTER Francisco, California				
For g (Aw	general support arded in 1994 for \$120,000)		40,000	40,000	
Mou	MUNITY SCHOOL OF MUSIC AND ARTS ntain View, California	6. F.			
Forg	general support	60,000		30,000	30,000
Berk	sspulse eley, California				
Forg	general support	20,000		20,000	
EARI San I	PLAY Francisco, California				
For g	general support	10,000		10,000	
PERI	BAY CENTER FOR THE FORMING ARTS mond, California				
	general support	120,000		40,000	80,000
FREN	IONT SYMPHONY ORCHESTRA ont, California				
	eneral support	50,000		25,000	25,000
	ANITIES WEST Francisco, California				
	eneral support arded in 1995 for \$60,000)		40,000	20,000	20,000
	NOS PERFORMING ARTS ASSOCIATION Francisco, California				
For g (Awa	eneral support arded in 1995 for \$120,000)		80,000	40,000	40,000
San F	SUMMER MOZART Francisco, California				
For g	eneral support	25,000		25,000	
San F	TCAL TRADITIONS Francisco, California				
	he Paul Dresher Ensemble arded in 1995 for \$90,000)		60,000	30,000	30,000
	VALLEY SYMPHONY ASSOCIATION , California				
For g	eneral support	75,000		15,000	60,000
	LAND EAST BAY SYMPHONY and, California				
For g	eneral support	80,000		40,000	40,000

Organ	ming Arts: izations tegory)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	IARMONIA BAROQUE ORCHESTRA ancisco, California				
For ge (Awai	neral support ded in 1993 for \$150,000)		25,000	25,000	
For ge	neral support	180,000		60,000	120,000
	SAXOPHONE QUARTET ancisco, California				
For ge	neral support	20,000		20,000	
	RANCISCO CHANTICLEER ancisco, California				
For ge	neral support	135,000		45,000	90,000
	RANCISCO CONSERVATORY OF MUSIC ancisco, California				
	neral support and for library ions and automation	300,000		300,000	
MUSIC	RANCISCO CONTEMPORARY 2 PLAYERS ancisco, California				
For ge	neral support ded in 1994 for \$105,000)		35,000	35,000	
SOCIE					
	ey, California neral support				
(Awar	ded in 1995 for \$30,000)		20,000	10,000	10,000
	RANCISCO GIRLS' CHORUS ancisco, California				
	neral support ded in 1994 for \$75,000)		25,000	25,000	
San Fra	ANCISCO SYMPHONY ancisco, California				
	uth education programs ded in 1994 for \$450,000)		225,000	150,000	75,000
	e, California				
	neral support ded in 1995 for \$75,000)	(40,000)*	40,000	*	
ASSOC	CRUZ COUNTY SYMPHONY IATION				
	Cruz, California neral support				
(Awar	ded in 1994 for \$45,000)		15,000	15,000	

*Unused portion of grant canceled at request of grantee.

Performing Arts: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
SCHOLA CANTORUM				
Mountain View, California	20.000		10 000	
For general support	30,000		10,000	20,000
STANFORD JAZZ WORKSHOP Stanford, California				
For general support	20,000		20,000	
Theater and Opera				
AMERICAN CONSERVATORY THEATRE San Francisco, California				
For the Advanced Training Program (Awarded in 1995 for \$160,000)		120,000	80,000	40,000
AMERICAN MUSICAL THEATRE OF SAN JOSE				
San Jose, California For general support, with a focus				
on educational programs (Awarded in 1994 for \$45,000)		15,000	15,000	
AURORA THEATRE COMPANY Berkeley, California				
For general support	10,000		10,000	
BERKELEY REPERTORY THEATRE Berkeley, California				
For general support (Awarded in 1995 for \$200,000)		100,000	100,000	
BRAVA! FOR WOMEN IN THE ARTS San Francisco, California				
For general support	50,000		25,000	25,000
CALIFORNIA SHAKESPEARE FESTIVAL Berkeley, California				
For general support (Awarded in 1994 for \$150,000)		50,000	50,000	
UNIVERSITY OF CALIFORNIA, SANTA CRUZ SHAKESPEARE SANTA CRUZ Santa Cruz, California	,			
For general support (Awarded in 1994 for \$120,000)		40,000		40,000
EL TEATRO DE LA ESPERANZA San Francisco, California				
For the Isadora Aguirre Playwriting Lab and for Festival Latino				
(Awarded in 1994 for \$30,000)		20,000	20,000	

Performing Arts: Organizations (by Category)		Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	20 20				
EXIT THEATRE San Francisco, Calif	ornia			2	
For general suppor (Awarded in 1995			20,000	10,000	10,000
GEORGE COATES P San Francisco, Calif	erformance works				
For general suppor		120,000		60,000	60,000
MAGIC THEATRE San Francisco, Calif	ornia				
For general suppor	rt	100,000		50,000	50,000
OPERA SAN JOSE San Jose, California					
For general suppor on the Resident Ar (Awarded in 1995	tist Program		50,000	50,000	
OREGON SHAKESP Ashland, Oregon	PEARE FESTIVAL				
For general suppor (Awarded in 1995	rt for \$140,000)		70,000	70,000	
PENINSULA CIVIC San Mateo, Californ					
For general suppor	rt	40,000		20,000	20,000
PERSONA GRATA P San Francisco, Calif					
For general suppor	rt	20,000		20,000	
PLAYWRIGHTS FO San Francisco, Calif					
For general suppor (Awarded in 1995			20,000	20,000	
POCKET OPERA San Francisco, Calif	ornia				Ϊ.
For general suppor (Awarded in 1995			40,000	40,000	
SAN FRANCISCO M San Francisco, Calif					
For general suppor	t	10,000		10,000	
SAN FRANCISCO O San Francisco, Calif	PERA ASSOCIATION ornia				
For general suppor (Awarded in 1995	t of the Opera Center for \$450,000)		300,000	100,000	200,000
SAN JOSE REPERTO San Jose, California	DRY THEATRE				
For general suppor	t	175,000		100,000	75,000

	Performing Arts: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	SEW PRODUCTIONS/LORRAINE HANSBERRY THEATRE San Francisco, California				
	For general support (Awarded in 1995 for \$50,000)		25,000	25,000	
-	SHAKESPEARE SAN FRANCISCO San Francisco, California				
	For general support	150,000		50,000	100,000
	soon 3 THEATRE San Francisco, California	20			
	For general support (Awarded in 1994 for \$60,000)		20,000	20,000	
	THEATRE BAY AREA San Francisco, California				
	For general support (Awarded in 1995 for \$40,000)		20,000	20,000	
	THEATRE OF YUGEN San Francisco, California			15.000	20.000
	For general support	45,000		15,000	30,000
	THEATREWORKS Palo Alto, California				
	For general support (Awarded in 1995 for \$150,000)		100,000	50,000	50,000
	WEST BAY OPERA ASSOCIATION Palo Alto, California				
	For general support	80,000		40,000	40,000
	Dance				
	BERKELEY CITY BALLET Berkeley, California				
	For general support	35,000		12,500	22,500
-	CIRCUIT NETWORK San Francisco, California				
	For general support	40,000		20,000	20,000
-	DANCERS' GROUP/FOOTWORK STUDIO San Francisco, California				
	For general support	60,000		20,000	40,000
	DANCE THROUGH TIME San Francisco, California				
	For general support (Awarded in 1994 for \$75,000)		25,000	25,000	

Performing Arts: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
DANCE/USA Washington, D.C.				
For general support (Awarded in 1995 for \$40,000)		20,000	20,000	
DELLA DAVIDSON DANCE COMPANY San Francisco, California				
For general support (Awarded in 1995 for \$35,000)		15,000	15,000	
DIMENSIONS DANCE THEATER Oakland, California				
For general support (Awarded in 1993 for \$45,000)		15,000	15,000	
For general support	45,000		45,000	
ELLEN WEBB DANCE FOUNDATION Oakland, California				
For the Talking Dance Project and for general support (Awarded in 1994 for \$30,000)		20,000	10,000	10,000
FRIENDS OF OLYMPIA STATION, TANDY BEAL AND COMPANY/NEW PICKLE CIRCUS Santa Cruz, California				
For general support (Awarded in 1995 for \$60,000)		30,000	30,000	
JOE GOODE PERFORMANCE GROUP San Francisco, California				
For general support (Awarded in 1995 for \$40,000)		20,000	20,000	
JOSE LIMON DANCE FOUNDATION New York, New York				
For Limón West	10,000		10,000	
JUNE WATANABE DANCE COMPANY San Rafael, California				
For general support	25,000		25,000	
LINES CONTEMPORARY BALLET San Francisco, California				
For general support	120,000		120,000	
MARGARET JENKINS DANCE COMPANY San Francisco, California				
For general support (Awarded in 1994 for \$135,000)		45,000	45,000	
NEW YORK PUBLIC LIBRARY, DANCE HERITAGE COALITION Pelham, New York				
For the Access to Dance Research Resources Project				
(Awarded in 1995 for \$50,000)		50,000	50,000	

PERFORMING ARTS

_	Performing Arts: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	OAKLAND BALLET COMPANY AND GUILD Oakland, California				
	For general support (Awarded in 1995 for \$200,000)		150,000	100,000	50,000
	OBERLIN DANCE COLLECTIVE San Francisco, California				
	For general support (Awarded in 1995 for \$150,000)		100,000	50,000	50,000
	PENINSULA BALLET THEATRE San Mateo, California				
	For general support (Awarded in 1994 for \$40,000)		20,000	20,000	
	For general support	40,000		20,000	20,000
	SAN FRANCISCO BALLET ASSOCIATION San Francisco, California				
	For the San Francisco Ballet School (Awarded in 1995 for \$300,000)		300,000	225,000	75,000
	For general support while displaced from the War Memorial Opera House	750,000		750,000	
	SAN JOSE CLEVELAND BALLET San Jose, California				
	For general support	150,000		150,000	
	zосно Palo Alto, California				
	For general support	90,000		30,000	60,000
•	Film and Video BAY AREA VIDEO COALITION San Francisco, California				
	For general support	175,000		175,000	
	FILM ARTS FOUNDATION San Francisco, California For general support and to help defray				
	overhead expenses for the media organizations that constitute the Ninth				
	Street Media Arts Center	150,000		150,000	
	MILL VALLEY FILM FESTIVAL, FILM INSTITUTE OF NORTHERN CALIFORNIA Mill Valley, California				
	For general support	25,000			25,000
	SAN FRANCISCO CINEMATHEQUE San Francisco, California				
	For general support				

-	Performing Arts: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Supporting Services				
-	ARTS COUNCIL OF SANTA CLARA COUNTY San Jose, California For general support and for the regranting program	120,000		60,000	60,000
	BUSINESS-ARTS COUNCIL San Francisco, California				
	For general support of Business Volunteers for the Arts/San Francisco and for the affiliate programs in the East Bay and in Marin County, and for general support of the Arts Management Institute program	175,000		175,000	
	UNIVERSITY OF CALIFORNIA, BERKELEY, CAL PERFORMANCES Berkeley, California				
	For general support, with a focus on music programs and on the Berkeley Festival and Exhibition (Awarded in 1995 for \$200,000)		100,000	100,000	
	CALIFORNIA LAWYERS FOR THE ARTS San Francisco, California				
	For general support of the San Francisco and Oakland offices (Awarded in 1995 for \$60,000)		40,000	20,000	20,000
	CITY CELEBRATION, WORLD ARTS WEST San Francisco, California				
	For general support	120,000		40,000	80,000
	CLIMATE THEATRE San Francisco, California				
	For general support with a focus on the Solo Mio Festival	20,000		20,000	
	CULTURAL COUNCIL OF SANTA CRUZ COUNTY Aptos, California For general support and for the regranting				
	program (Awarded in 1995 for \$100,000)		50,000	50,000	
	EIGHTY LANGTON STREET/ NEW LANGTON ARTS San Francisco, California				
	For general support and for the regranting program (Awarded in 1995 for \$40,000)		20,000	20,000	
	FORT MASON FOUNDATION San Francisco, California				
	For the Cowell Theater's In Performance Series	15,000		15,000	

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	Performing Arts: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
-	GRANTMAKERS IN THE ARTS New York, New York				
	For general support	10,000		10,000	
	HEADLANDS ARTS CENTER Sausalito, California				
	For the performance series	30,000		10,000	20,000
-	INTERSECTION FOR THE ARTS San Francisco, California				
	For general support	50,000		25,000	25,000
	JAZZ IN THE CITY, SAN FRANCISCO JAZZ FESTIVAL San Francisco, California For general support, with a focus			ŝ.	
	on the Jazz Masters Program (Awarded in 1995 for \$70,000)		35,000	35,000	
-	KONCEPTS CULTURAL GALLERY Oakland, California				
	For general support	10,000		10,000	
-	MARSH, A BREEDING GROUND FOR NEW PERFORMANCE San Francisco, California				
	For general support	45,000		15,000	30,000
	MONTALVO ASSOCIATION, VILLA MONTALVO Saratoga, California For general support, with a focus on classical music concerts and the Discovery Series (Awarded in 1995 for \$75,000)	5	50,000	25,000	25,000
	MUSIC AT KOHL MANSION				
	Burlingame, California For general support	15,000		15,000	
	NONPROFIT FACILITIES FUND San Francisco, California For the Bay Area Cultural Facilities Fund				
	(Awarded in 1994 for \$110,000)		20,000	20,000	
	OLD FIRST CENTER FOR THE ARTS, OLD FIRST CONCERTS San Francisco, California				
	For general support	45,000		15,000	30,000
	san francisco performances San Francisco, California				œ
	For general support and for the Alexander String Quartet residency program				

	Performing Arts: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	SAN FRANCISCO PERFORMING ARTS LIBRARY AND MUSEUM San Francisco, California				
	For general support (Awarded in 1994 for \$150,000)		50,000	50,000	
	STANFORD UNIVERSITY Stanford, California				
	For the Lively Arts at Stanford	60,000		30,000	30,000
	STERN GROVE FESTIVAL San Francisco, California				
	For general support (Awarded in 1994 for \$60,000)		20,000	20,000	
	THE.ART.RE.GRÜP, THE LAB San Francisco, California			1.2	
	For general support	40,000		20,000	20,000
	THEATER ARTAUD San Francisco, California				
_	For general support (Awarded in 1994 for \$200,000)		80,000	80,000	
	TOTAL PERFORMING ARTS	\$4,710,000*	\$3,400,000	\$5,682,500	\$2,427,500

*1996 authorizations (\$4,750,000) minus cancellation (\$40,000).

Population

apid population growth continues to be a significant worldwide problem, despite the impact organized family planning programs have had in reducing fertility. The Foundation has three primary goals in this area: to increase the involvement of the public and private sectors, the media, and educational institutions in population issues; to improve the delivery of family planning and related reproductive health services; and to evaluate and help replicate the impact of educational and economic development activities on fertility. U.S. population issues are also of concern but represent a smaller proportion of the Foundation's annual program budget.

Within these three priorities, the Foundation supports a range of activities. Specific interests include the following areas:

- Policy-oriented research and educational activities that inform policymakers both in the U.S. and abroad about the importance of population issues and the relevance of demographic change to other aspects of human welfare. The Foundation emphasizes efforts to expand the availability of financial resources and, through training, human resources to address population issues.
- Programs that develop and disseminate the knowledge and techniques needed to improve the quality and effectiveness of family planning activities. Support is also provided to evaluate the cost and practicality of programs that address broader reproductive health concerns in conjunction with family planning.
- Human development activities and interventions that affect fertility, such as programs that enhance women's economic and educational opportunities, improve their legal rights, diminish gender inequities, and foster female self-determination. Preference will be given to programs that include assessment of the cost and practicality of larger scale replication and evaluation of their impact on fertility behavior.
- Carefully selected research and development activities with the purpose of developing new and improved fertility control methods. The applied research and field testing needed to speed the development and availability of promising methods of fertility regulation is supported, rather than basic research.

Program Description Grants are made primarily to U.S.-based organizations, but there are no geographic limitations on support for research, family planning projects, or training. While the focus of such activities will be on developing countries, selected U.S. organizations that engage in highly leveraged domestic family planning activities also remain eligible for support.

The Foundation generally provides organizational, rather than project, support and favors those organizations that seek to bridge the gap between research, policy formulation, and program implementation.

Population:	Grants	Unpaid	Payments	Unpaid
Organizations	Authorized	Grants	Made	Grants
(by Category)	1996	12/31/95	1996	12/31/96

Increasing Commitment to Address Population Issues

-	AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE Washington, D.C.				
	For the Population and Sustainable				
	Development Program	\$50,000			\$50,000
	AUSTRALIAN REPRODUCTIVE HEALTH FOUNDATION				
	Canberra, Australia For general support	300,000		200,000	100,000
		500,000		200,000	100,000
	CATHOLICS FOR A FREE CHOICE Washington, D.C.				
	For general support (Awarded in 1995 for \$450,000)		300,000	150,000	150,000
•	CENTER FOR REPRODUCTIVE LAW AND POLICY New York, New York				
	For the International Program	550,000		200,000	350,000
	CHILD TRENDS, INC. Washington, D.C.				
	For disseminating information regarding children and families (Awarded in 1994 for \$300,000)		200,000	200,000	
	DEFENDERS OF WILDLIFE Washington, D.C.			11 424088 39(B)	
	For population activities related to policy development and public education (Awarded in 1995 for \$7,500)		7,500	7,500	
	DEUTSCHE STIFTUNG WELTBEVOLKERUNG Hannover, Germany				
	For general support (Awarded in 1995 for \$200,000)		135,000	75,000	60,000
	earth summit watch Washington, D.C.				
	For the Cairo Implementation Project (Awarded in 1995 for \$150,000)		150,000	150,000	
	EDUCATIONAL COMMUNICATIONS CORPORATION				
	Los Angeles, California				
	For general support (Awarded in 1995 for \$22,500)		22,500	22,500	

Grants newly authorized in 1996 are highlighted by square boxes.

Population: Organizations (by Category)		Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
EQUILIBRES ET POPULATION Levallois-Perret Cedex, France	s				
For international population family planning programs (Awarded in 1995 for \$200,00			130,000		130,000
FAMILY PLANNING ASSOCIAT OF DENMARK Hellerup, Denmark	TION				
For the Advocacy and Institut Capacity Development for Yo Reproductive Health Program	outh	250,000		250,000	
FAMILY PLANNING ASSOCIAT OF NEW ZEALAND		50,01150,012,012,00350,00			
Wellington, New Zealand For a public education and information project		150,000		100,000	50,000
INDEPENDENT COMMISSION POPULATION AND QUALITY (Paris, France					
For the preparation and distr of reports on population and availability		20,000		20,000	
INTERNATIONAL FOUNDATIO EDUCATION AND SELF-HELP Phoenix, Arizona	ON FOR				
For the family planning initia the African–African America (Awarded in 1994 for \$450,00	n Summit		250,000	250,000	
INTERNATIONAL RESCUE CON New York, New York					
For the Women's Commission Refugee Women and Children		250,000		170,000	80,000
NATIONAL ISSUES FORUMS IN Dayton, Ohio					
For a research project entitled Public's Attitudes on Foreign (Awarded in 1995 for \$5,000)	Aid"		5,000	5,000	
PLANET 21 London, England				ab	
<i>For</i> The People and the Plane (<i>Awarded in 1995 for \$15,000</i>)))		15,000	15,000	
For The People and the Plane	et	50,000		50,000	
POPULATION ACTION INTERM Washington, D.C.	NATIONAL				
For general support (Awarded in 1994 for \$225,00	00)		75,000	75,000	

	Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
-	POPULATION COMMUNICATIONS INTERNATIONAL				
	South Burlington, Vermont For general support	500,000		200,000	300,000
-	REPRODUCTIVE HEALTH TECHNOLOGIES PROJECT Washington, D.C.				
	For general support	150,000		50,000	100,000
	SEXUALITY INFORMATION AND EDUCATION COUNCIL OF THE UNITED STATES, INC. New York, New York				
	For international activities (Awarded in 1995 for \$450,000)		300,000	150,000	150,000
	SOCIETY OF PHYSICIANS FOR REPRODUCTIVE CHOICE AND HEALTH New York, New York				
	For general support (Awarded in 1994 for \$150,000)		75,000	75,000	
	TIDES CENTER San Francisco, California				
	For the COLLAGE: Comics, Literacy, and Gender Project (Awarded in 1995 for \$10,000)		10,000	10,000	
	UNITED NATIONS POPULATION FUND New York, New York				
	For general support	375,000		375,000	
	women's policy Washington, D.C.				
	For strengthening policy development and informational programs relating to reproductive health, population, and				
	family planning	50,000		50,000	
	world population foundation Hilversum, The Netherlands				
	For general support (Awarded in 1995 for \$350,000)		225,000	225,000	
	ZERO POPULATION GROWTH Washington, D.C.				
	For the Population Education Program (Awarded in 1995 for \$300,000)		200,000	100,000	100,000

Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
International Family Plannir	ig and Devel	opment		
ACADEMIA MEXICANA DE INVESTIGACIO EN DEMOGRAFIA MEDICA Mexico City, Mexico	N			
For general support (Awarded in 1993 for \$225,000)		75,000	75,000	
ADVOCATES FOR YOUTH Washington, D.C.				
For general support (Awarded in 1995 for \$300,000)		200,000	100,000	100,000
AFRICAN MEDICAL AND RESEARCH FOUNDATION New York, New York				
For the Family Health Unit (Awarded in 1994 for \$600,000)		200,000	200,000	
ASIA FOUNDATION San Francisco, California				
For family planning activities in Pakistan and Nepal (Awarded in 1995 for \$320,000)		160,000	160,000	
AVSC INTERNATIONAL New York, New York				
For general support (Awarded in 1995 for \$425,000)		425,000	125,000	300,000
CENTRE FOR DEVELOPMENT AND POPULATION ACTIVITIES Washington, D.C.				
For family planning services and related activities (Awarded in 1994 for \$500,000)		166,000	166,000	
FAMILY CARE INTERNATIONAL New York, New York				
For general support	50,000		50,000	
FEDERACION MEXICANA DE ASOCIACION PRIVADAS DE SALUD Y DESARROLLO COMUNITARIO Cuidad Juarez, Chihuahua, Mexico	ES			
For general support (Awarded in 1994 for \$200,000)		100,000		100,000
FUNDACION MEXICANA PARA LA PLANEACION FAMILIAR Tlalpan, Mexico City, Mexico	-			
For general support (Awarded in 1994 for \$300,000)		200,000	100,000	100,000

	Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	INSTITUTO NACIONAL DE NUTRICION Chiapas, Mexico				
	For family planning and reproductive health activities of the Centro de Capacitación en Ecologia y Salud para Campesinos (Awarded in 1995 for \$50,000)		25,000	25,000	
	INTERNATIONAL PLANNED PARENTHOOD FEDERATION, WESTERN HEMISPHERE REGION New York, New York				
	For general support (Awarded in 1995 for \$300,000)		300,000	200,000	100,000
	INTERNATIONAL WOMEN'S HEALTH COALITION New York, New York				
	For general support (Awarded in 1994 for \$405,000)		135,000	135,000	
-	IPAS Carrboro, North Carolina				
	For general support MANAGEMENT SCIENCES FOR HEALTH, POPULATION PROGRAM Newton, Massachusetts For family planning programs in Egypt, Morocco, and Tunisia	900,000		300,000	600,000
	(Awarded in 1995 for \$350,000)		175,000	175,000	
	MARIE STOPES INTERNATIONAL New York, New York				
	For international family planning and reproductive health programs (Awarded in 1995 for \$600,000)		400,000		400,000
•	PARTNERS OF THE AMERICAS Washington, D.C.				
	For family planning information and services for women	200,000		100,000	100,000
	PATHFINDER INTERNATIONAL Watertown, Massachusetts				
	For projects in Ethiopia, Tanzania, Uganda, and South Africa (Awarded in 1994 for \$750,000)		500,000	250,000	250,000
	PLANNED PARENTHOOD FEDERATION OF AMERICA New York, New York				
	For the international programs (Awarded in 1994 for \$550,000)		300,000	300,000	

Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
PLANNED PARENTHOOD OF NEW YORK CITY, MARGARET SANGER CENTER INTERNATIONAL				
New York, New York				
For the South Africa Initiative (Awarded in 1994 for \$450,000)		150,000		150,000
PLANNING ASSISTANCE Washington, D.C.				
For the Population Program (Awarded in 1994 for \$450,000)		300,000	150,000	150,000
POPULATION SERVICES INTERNATIONAL Washington, D.C.				
For general support (Awarded in 1992 for \$770,000)		191,000	191,000	
For general support	750,000		750,000	
PROJECT CONCERN INTERNATIONAL San Diego, California				•
For general support (Awarded in 1995 for \$200,000)		100,000	100,000	
SAVE THE CHILDREN FEDERATION Westport, Connecticut				
For a family planning project in The Gambi (Awarded in 1992 for \$185,000)	а	61,000	61,000	
For general support of the Health/ Population/Nutrition office (Awarded in 1995 for \$150,000)		100,000		100,000
WORLD NEIGHBORS Oklahoma City, Oklahoma				
For reproductive health and family planning activities	250,000		100,000	150,000
WORLD POPULATION SOCIETY Washington, D.C.				
To provide technical assistance and training for Vietnam's family planning program				
(Awarded in 1995 for \$200,000)		130,000	70,000	60,000
WORLD WILDLIFE FUND Washington, D.C.				
For the Women in Environment Bhutan Project				
(Awarded in 1995 for \$45,000)		45,000	45,000	

-	Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96		
	Domestic Family Planning						
•	UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California						
	For a study of incentives in family planning and reproductive health services	30,000		30,000			
	NATIONAL FAMILY PLANNING AND REPRODUCTIVE HEALTH ASSOCIATION Washington, D.C.						
	For general support (Awarded in 1995 for \$450,000)		300,000	150,000	150,000		
	PLANNED PARENTHOOD FEDERATION OF AMERICA						
	New York, New York						
	For general support (Awarded in 1995 for \$430,000)		430,000	430,000			
	PLANNED PARENTHOOD FEDERATION OF AMERICA, WESTERN REGION OFFICE San Francisco, California						
	For a multi-affiliate program to recruit clients and increase financial stability (Awarded in 1993 for \$450,000)		150,000	150,000			
•	PLANNED PARENTHOOD FEDERATION OF AMERICA, AFFILIATE SERVICES CENTER/ SAN FRANCISCO	85					
	San Francisco, California	((0.000		200.000	370.000		
	For the improved marketing system PROGRAM FOR APPROPRIATE TECHNOLOGY	660,000		290,000	370,000		
	IN HEALTH Seattle, Washington						
	For general support						
	(Awarded in 1995 for \$900,000)		600,000	300,000	300,000		
	Population and Human Development						
	ALAN GUTTMACHER INSTITUTE New York, New York						
	For policy analysis (Awarded in 1993 for \$1,000,000)		330,000	330,000			
	For general support	1,200,000		400,000	800,000		
	BROWN UNIVERSITY, POPULATION STUDIES AND TRAINING CENTER Providence, Rhode Island						
	For general support (Awarded in 1994 for \$525,000)		350,000	350,000			

	Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, INSTITUTE FOR HEALTH POLICY STUDIES San Francisco, California				
	For the Center for Reproductive Health Policy Research (Awarded in 1993 for \$400,000)		133,000	133,000	
-	For the Center for Reproductive Health Policy Research	340,000		120,000	220,000
	CENTER FOR CULTURAL AND TECHNICAL INTERCHANGE BETWEEN EAST AND WEST Honolulu, Hawaii				
	For the Program on Population's Summer Seminar (Awarded in 1995 for \$215,000)		150,000	75,000	75,000
-	For the research project entitled "Population and the Asian Economic Miracle"	100,000		50,000	50,000
	CENTRO BRASILEIRO DE ANALISE E PLANEJAMENTO São Paulo, Brazil				
	For the Consortium for Research on Television and Reproductive Behavior (Awarded in 1994 for \$400,000)		200,000		200,000
	UNIVERSITY OF CHICAGO, POPULATION RESEARCH CENTER Chicago, Illinois				
	For training and research activities (Awarded in 1993 for \$220,000)		110,000	110,000	
	CHULALONGKORN UNIVERSITY, INSTITUTE OF POPULATION STUDIES Bangkok, Thailand				
	For general support (Awarded in 1994 for \$75,000)		25,000	25,000	
	COLUMBIA UNIVERSITY, SCHOOL OF PUBLIC HEALTH New York, New York		3		
	For the Center for Population and Family Health	450,000		150,000	300,000
	CORNELL UNIVERSITY Ithaca, New York				
	For the Population and Development Program (Awarded in 1993 for \$420,000)		140,000	140,000	
	For the Population and Development Program in the Department of Rural Sociology	330,000	50000000000000000000000000000000000000	 CONSTRUCTION AND ADDRESS AND ADDRE ADDRESS AND ADDRESS AND ADDRES	330,000

Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
UNIVERSITY OF COSTA RICA San José, Costa Rica				
For the Central American Population				
Program (Awarded in 1995 for \$135,000)		135,000	45,000	90,000
GLOBAL FUND FOR WOMEN Palo Alto, California				
To evaluate the importance of women's				
programs on fertility (Awarded in 1995 for \$225,000)		100,000	100,000	
JOHNS HOPKINS UNIVERSITY, HOPKINS POPULATON CENTER Baltimore, Maryland			Meso in	
For general support				
(Awarded in 1995 for \$270,000)		270,000	90,000	180,000
JSI RESEARCH AND TRAINING INSTITUTE				
Arlington, Virginia For the Empowerment of Women				
research program				
(Awarded in 1995 for \$200,000)		100,000	100,000	
MAHIDOL UNIVERSITY, INSTITUTE FOR POPULATION AND SOCIAL RESEARCH Nakhon Pathom, Thailand				
For general support (Awarded in 1994 for \$150,000)		50,000	50,000	
UNIVERSITY OF MARYLAND College Park, Maryland				
For the Center on Population, Gender, and Social Inequality	240,000		160,000	80,000
UNIVERSITY OF MICHIGAN Ann Arbor, Michigan				
For general support of the Population				
Studies Center (Awarded in 1995 for \$225,000)		150,000		150,000
For the Center for Population Planning (Awarded in 1995 for \$120,000)		120,000	40,000	80,000
NATIONAL ACADEMY OF SCIENCES, COMMITTEE ON POPULATION Washington, D.C.				
For international activities	350,000		125,000	225,000
UNIVERSITY OF NORTH CAROLINA, CHAPEL HILL				
Chapel Hill, North Carolina	100 000		200 000	100 000
For the Carolina Populaton Center	400,000		300,000	100,000

	Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	PENNSYLVANIA STATE UNIVERSITY University Park, Pennsylvania				
	For the Population Research Institute	330,000		110,000	220,000
	UNIVERSITY OF PENNSYLVANIA, GRADUATE GROUP IN DEMOGRAPHY Philadelphia, Pennsylvania				
	For training and research (Awarded in 1991 for \$750,000)		150,000	150,000	
	POPULATION ASSOCIATION OF AMERICA Silver Spring, Maryland				
	For general support	150,000		50,000	100,000
	POPULATION COUNCIL Mexico City, Mexico				
	For the Gender, Family, and Development Program		250.000	150.000	100 000
	(Awarded in 1994 for \$400,000)		250,000	150,000	100,000
	POPULATION COUNCIL New York, New York				
	For the Research Division (Awarded in 1993 for \$1,095,000)		365,000	365,000	
	POPULATION REFERENCE BUREAU Washington, D.C.				
	For international policy analysis activities (Awarded in 1993 for \$300,000)		100,000	100,000	
	For general support	500,000		170,000	330,000
	POPULATION RESOURCE CENTER Princeton, New Jersey				
	For general support (Awarded in 1995 for \$300,000)		200,000	100,000	100,000
	PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH Princeton, New Jersey				
	For general support (Awarded in 1995 for \$375,000)	81	250,000		250,000
	RAND CORPORATION Santa Monica, California				
	For the Labor and Population Program	1,200,000		800,000	400,000
5505	UNIVERSITY OF SOUTHERN CALIFORNIA, DEPARTMENT OF SOCIOLOGY Los Angeles, California				
	I OS A DIGELES E GIITOPHIG				

Population: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
UNIVERSITY OF TEXAS, AUSTIN, POPULATION RESEARCH CENTER Austin, Texas				
For research in or on developing countries and for foreign student training (Awarded in 1992 for \$650,000)		130,000	130,000	
UNIVERSIDADE FEDERALE DE MINAS GERAIS, CEDEPLAR Minas Gerais, Brazil				
For general support (Awarded in 1994 for \$150,000)		50,000	50,000	
UNIVERSITY OF WASHINGTON Seattle, Washington				
For the Center for Studies in Demography and Ecology	300,000		200,000	100,000
WESTERN CONSORTIUM FOR PUBLIC HEALTH, PACIFIC INSTITUTE FOR WOMEN'S HEALTH Los Angeles, California				
For a research program entitled "Demographic and Health Outcomes of Economic Integration in the Americas" (Awarded in 1994 for \$450,000)		300,000	150,000	150,000

TOTAL POPULATION

\$11,650,000 \$12,176,000 \$13,946,000 \$9,880,000



	Special Projects: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Public Policy				
	AMERICAN ENTERPRISE INSTITUTE FOR PUBLIC POLICY RESEARCH Washington, D.C.				
	For general support (Awarded in 1995 for \$300,000)		\$200,000	\$100,000	\$100,000
	BROOKINGS INSTITUTION Washington, D.C.				
	For general support	350,000		200,000	150,000
	UNIVERSITY OF CALIFORNIA, BERKELEY, CONSORTIUM FOR THE STUDY OF SOCIETY AND EDUCATION Berkeley, California				
	(Awarded in 1993 for \$150,000)		50,000	50,000	
	UNIVERSITY OF SOUTHERN CALIFORNIA CENTER FOR INTERNATIONAL STUDIES Los Angeles, California				
	For the Pacific Council on International F (Awarded in 1994 for \$250,000)	Policy	125,000	125,000	
	STANFORD UNIVERSITY Stanford, California				
	For the Center for Economic Policy				
	Research (Awarded in 1995 for \$300,000)		150,000		150,000
	Nonprofit Service Organizati	ons			
	COUNCIL ON FOUNDATIONS Washington, D.C.				
	For the international grantmaking program	25,000		25,000	
•	FOUNDATION CENTER New York, New York				477
	For general support	150,000		50,000	100,000
	INDEPENDENT SECTOR Washington, D.C.				
	For general support	400,000		134,000	266,000

Grants newly authorized in 1996 are highlighted by square boxes.

	Special Projects: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	Literacy				
	LITERACY SOUTH Durham, North Carolina				
	For general support (Awarded in 1993 for \$375,000)		125,000	125,000	
	Other				
	AMERICAN ASSEMBLY New York, New York				
	For the project entitled "U.S. National Interests in the Western Hemisphere"	150,000		150,000	
	AMERICAN PHILOSOPHICAL SOCIETY Philadelphia, Pennsylvania				
	For general support (Awarded in 1995 for \$50,000)		50,000	50,000	
l	AMERICAN UNIVERSITY OF BEIRUT New York, New York				
	For general support	150,000		150,000	
	ASIAN ART MUSEUM OF SAN FRANCISCO San Francisco, California				
	For the New Asian project at the Civic Center	300,000		300,000	
	BOYS AND GIRLS CLUB OF THE PENINSULA Menlo Park, California				
	For general support	25,000			25,000
	CALIFORNIA COUNCIL ON SCIENCE AND TECHNOLOGY Riverside, California				
	For the Science and Technology Fellows Program	350,000		350,000	
	UNIVERSITY OF CALIFORNIA BERKELEY FOUNDATION Berkeley, California				
	For the establishment of an endowment for the Adopt a Young Musician Program in honor of Roger and Esther Heyns				
	(Awarded in 1995 for \$250,000)		250,000	250,000	
	UNIVERSITY OF CALIFORNIA BERKELEY FOUNDATION, CALIFORNIA ALUMNI ASSOCIATION Berkeley, California				
	For alumni scholarships in honor of Roger and Esther Heyns			202 000	
	(Awarded in 1995 for \$200,000)		200,000	200,000	

Special Projects: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
UNIVERSITY OF CALIFORNIA, BERKELEY, INTERNATIONAL AND AREA STUDIES Berkeley, California				
For the American Center for German Studies in Berlin (Awarded in 1995 for \$75,000)		50,000		50,000
UNIVERSITY OF CALIFORNIA, BERKELEY, OFFICE OF THE CHANCELLOR Berkeley, California				
For doctoral fellowships (Awarded in 1995 for \$2,000,000)		2,000,000	500,000	1,500,000
UNIVERSITY OF CALIFORNIA, OFFICE OF THE PRESIDENT Oakland, California				
For an assessment of higher education and issues related to the Master Plan for Higher Education (Awarded in 1995 for \$420,000)		420,000	420,000	
CAREER ACTION CENTER Cupertino, California For the Campaign for a New Era	25,000		25,000	
CARNEGIE FOUNDATION FOR THE ADVANCEMENT OF TEACHING Princeton, New Jersey				
For a collaboration with the National Center for Education Development Research, the research arm of China's State Education Commission (Awarded in 1995 for \$50,000)		50,000	50,000	
CENTER FOR ADVANCED STUDY IN THE BEHAVIORAL SCIENCES Stanford, California				
For the Common Values as Social Process Project (Awarded in 1995 for \$500,000)		425,000	425,000	
For the endowment for international fellows (Awarded in 1995 for \$500,000)		500,000	400,000	100,000
COMMITTEE TO RESTORE THE OPERA HOUSE San Francisco, California				
For project management expenses during renovation of the War Memorial Opera House	500,000		500,000	
DJERASSI RESIDENT ARTISTS PROGRAM Woodside, California				
For general support	50,000		50,000	

	Special Projects: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
-	FAMILY FOUNDATION OF NORTH AMERICA				
	Milwaukee, Wisconsin For the Community Centered Initiative for Family Service America	300,000		100,000	200,000
	FIRST NATIONS DEVELOPMENT INSTITUTE Fredericksburg, Virginia				
	For the Funders' Collaborative for American Indian Development (Awarded in 1993 for \$450,000)		150,000	150,000	
	For the Eagle Staff Fund	700,000		700,000	
	GRADUATE THEOLOGICAL UNION Berkeley, California				
	<i>To create a presidential discretionary fund endowment (Awarded in 1992 for \$200,000)</i>		58,000	58,000	
-	HARVARD UNIVERSITY, GRADUATE SCHOOL OF EDUCATION Cambridge, Massachusetts				
	For the project on humane creativity	250,000		75,000	175,000
	KQED San Francisco, California				
	For general support	300,000		300,000	
	NATIONAL ASSOCIATION OF STATE UNIVERSITIES AND LAND-GRANT COLLEGES Washington, D.C.				
	For the National Minority Graduate Feeder Program	50,000		50,000	
	NATIONAL GALLERY OF ART Washington, D.C.				
	For the New Century Fund	250,000		250,000	
	NATIONAL PEACE GARDEN FOUNDATION Washington, D.C.				
	For the National Peace Garden (Awarded in 1994 for \$100,000)		50,000	50,000	
	For general support in memory of Loret Miller Ruppe	250,000		250,000	
	NATIONAL PUBLIC RADIO Washington, D.C.				
	For general support (Awarded in 1994 for \$300,000)		100,000	100,000	

	Special Projects: Organizations (by Category)	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/90
	PENINSULA BRIDGE PROGRAM Menlo Park, California				
	For general support (Awarded in 1995 for \$200,000)		100,000	100,000	
	SALZBURG SEMINAR Middlebury, Vermont				
r,	For development of the Universities project	100,000		100,000	
	For the Universities project	750,000		750,000	
	SAN FRANCISCO ART INSTITUTE San Francisco, California				
	For general support (Awarded in 1993 for \$150,000)		50,000	50,000	
	STANFORD UNIVERSITY Stanford, California				
	For the Stanford Introductory Studies Project	1,000,000		1,000,000	
	TOTAL SPECIAL PROJECTS	\$6,425,000	\$5,103,000	\$8,712,000	\$2,816,000

Interprogram Initiatives

_	Interprogram Initiatives: Organizations	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
-	ARIZONA-SONORAN DESERT TRAILSIDE MUSEUM ASSOCIATION				
	Tucson, Arizona				
	For the project entitled "Toward a Bioregional Transboundary Sense of Place: Linking Cultural Diversity with Biodiversity in the Arid U.S./Mexico Borderlands"	\$50,000		\$50,000	
	BAYVIEW-HUNTERS POINT FOUNDATION FOR COMMUNITY, BALBOA TEEN HEALTH CENTER San Francisco, California		15		
	For a pregnancy and STD prevention program for high-risk youth (Awarded in 1995 for \$200,000)		90,000		90,000
	CALIFORNIA LAWYERS FOR THE ARTS San Francisco, California				
	For the Arts Resolution Services (Awarded in 1994 for \$200,000)		50,000	50,000	
	EAST PALO ALTO HISTORICAL AND AGRICULTURAL SOCIETY East Palo Alto, California				
	For general support	60,000		30,000	30,000
•	LOUISIANA STATE UNIVERSITY, DEPARTMENT OF SOCIOLOGY Baton Rouge, Louisiana				
	For a research project entitled "The Health Consequences of Mexican Migration to the United States"	200,000		200,000	
-	MATERIALS FOR THE FUTURE FOUNDATION San Francisco, California				
	For general support	175,000		175,000	
	UNIVERSITY OF PENNSYLVANIA, POPULATION STUDIES CENTER Philadelphia, Pennsylvania				
	For a study of Mexican migration to the United States (Awarded in 1994 for \$400,000)		150,000		150,000
	RAND CORPORATION, CENTER FOR RESEARCH ON IMMIGRATION POLICY Santa Monica, California				
	For research on California immigration (Awarded in 1995 for \$375,000)		250,000	125,000	125,000

Grants newly authorized in 1996 are highlighted by square boxes.

	Interprogram Initiatives: Organizations	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
	SAN DIEGO STATE UNIVERSITY, INSTITUTE FOR REGIONAL STUDIES				
	San Diego, California For the environmental and public policy issue of the Mexico-U.S. border region program (Awarded in 1995 for \$210,000)	:5	140,000		140,000
	SAN FRANCISCO SCHOOL VOLUNTEERS San Francisco, California				
	For the project on community involvement in the schools		120.000	120,000	
	(Awarded in 1995 for \$240,000) SURFACE TRANSPORTATION POLICY PROJECT	r	120,000	120,000	
	Washington, D,C. For community outreach, information, dissemination, and education activities in the Bay Area	90,000		90,000	
	UNIVERSITY OF TEXAS, AUSTIN, L.B.J. SCHOOL OF PUBLIC AFFAIRS Austin, Texas				
	For the Program on Migration Studies (Awarded in 1994 for \$450,000)		300,000		300,000
	UNITED STATES COMMISSION ON IMMIGRATION REFORM Washington, D.C.				
	For the Binational Study of Migration between Mexico and the United States	100,000		100,000	
	URBAN INSTITUTE Washington, D.C.				
	For the Immigrant Policy Program (Awarded in 1995 for \$450,000)		300,000	300,000	
•	UNIVERSITY OF WISCONSIN, MADISON, CENTER FOR DEMOGRAPHY AND ECOLOGY Madison, Wisconsin				
	For a research project entitled "The Health Consequences of Mexican Migration to the United States"	175,000		175,000	
	UNIVERSITY OF WISCONSIN, MADISON, DEPARTMENT OF SOCIOLOGY Madison, Wisconsin				
	For the study entitled "The Health Consequences of Mexican Migration to the United States"				
	(Awarded in 1995 for \$5,000)		5,000	5,000	

	Interprogram Initiatives: Organizations	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
-	WORLDWATCH INSTITUTE				
	Washington, D.C. For general support	300,000		300,000	
-	YOUNG AUDIENCES OF THE BAY AREA San Francisco, California				
	For general support and for general support of Young Audiences of San Jose	120,000		40,000	80,000
	TOTAL INTERPROGRAM INITIATIVES	\$1,270,000	\$1,405,000	\$1,760,000	\$915,000

Summary of 1996 Authorizations and Payments

	Grants Authorized 1996	Unpaid Grants 12/31/95	Payments Made 1996	Unpaid Grants 12/31/96
Conflict Resolution	\$ 5,855,000	\$ 4,930,000	\$ 7,780,000	\$ 3,005,000
Education	8,716,000	35,766,500	20,327,500	24,155,000
Environment	4,305,000	3,060,000	5,620,000	1,745,000
Family and Community Development	4,175,000	2,959,000	5,166,500	1,967,500
Performing Arts	4,710,000	3,400,000	5,682,500	2,427,500
Population	11,650,000	12,176,000	13,946,000	9,880,000
Special Projects	6,425,000	5,103,000	8,712,000	2,816,000
Interprogram Initiatives	1,270,000	1,405,000	1,760,000	915,000
TOTAL: ALL PROGRAM AREAS	47,106,000	68,799,500	68,994,500	46,911,000
OTHER CHARITABLE ACTIVITIES	385,966		385,966	
TOTAL AUTHORIZATIONS	\$47,491,966	\$68,799,500	\$69,380,466	\$46,911,000

Advice to Applicants

ecause the foregoing program descriptions are brief and are under continuing review, the most efficient means of initial contact with the Hewlett Foundation is a letter of inquiry, addressed to the president. The letter should contain a brief statement of the applicant's need for funds and enough factual information to enable the staff to determine whether or not the application falls within the Foundation's areas of preferred interest or warrants consideration as a special project. There is no fixed minimum or maximum with respect to the size of grants; applicants should provide a straightforward statement of their needs and aspirations for support, taking into account other possible sources of funding.

Letters of application will be briefly acknowledged upon their receipt, but because the Foundation prefers to operate with a small staff, a more detailed response may in some cases be delayed. Applicants who have not had a substantive reply after a reasonable period of time should feel free to make a follow-up inquiry.

The Foundation recognizes that significant programs require time to demonstrate their value. It is therefore willing to consider proposals covering several years of support. While the Foundation will entertain specific projects in its areas of interest and will on occasion provide general support for organizations of special interest, it expects to work primarily through organizations active in its main programs. One exception is the family and community development program, under which the Foundation makes some small grants for specific projects that meet an immediate community need. Like most foundations, the Hewlett Foundation is unwilling to assume responsibility for the long-term support of any organization or activity.

All inquiries are reviewed first by the relevant program officer. He or she will either (1) in consultation with the president, decline a request that seems unlikely to result in a project the Foundation can support; (2) request further information if a decision cannot be made on the basis of the initial inquiry; or (3) present the request to the rest of the staff for discussion. Applicants who receive a favorable response to their initial inquiry will be invited to submit a formal proposal. Special supporting materials may be requested in some cases, but normally the proposal should include:

- A concise statement of the purpose of the request, its significance or uniqueness in relation to other work being done in the field, and the results sought.
- A budget for the program; an indication of other prospective funding sources and the amount requested of each; and a statement of the sponsoring organization's total budget and financial position. Applicants should indicate how they would continue a successful program once support from the Hewlett Foundation ceases.
- The identity and qualifications of the key personnel to be involved.
- A list of members of the governing body.
- Evidence of tax-exempt status.
- A statement to the effect that the proposal has been reviewed by the applicant's governing body and specifically approved for submission to the William and Flora Hewlett Foundation.

Normally the Foundation will not consider grants for basic research, capital construction funds, grants in the medical or healthrelated fields, or general fund-raising drives. It will not make grants or loans to individuals or grants intended directly or indirectly to support candidates for political office or to influence legislation.

Grants must be approved by the Board of Directors, which meets quarterly. Meeting dates are available upon request, but applicants should realize that even proposals which are to be recommended for Board approval cannot in every case be reviewed at the first meeting following their receipt. All inquiries and proposals are reported to the Board, including those declined at the staff level.

Financial Statements

THE WILLIAM AND FLORA HEWLETT FOUNDATION

Report of Independent Accountants

To the Board of Directors of The William and Flora Hewlett Foundation

In our opinion, the accompanying statement of financial position and the related statements of activities and changes in unrestricted net assets and of cash flows present fairly, in all material respects, the financial position of The William and Flora Hewlett Foundation (the Foundation) at December 31, 1996 and 1995, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Foundation's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

Pine Waterhouse LLP

SAN FRANCISCO, CALIFORNIA MARCH 14, 1997

Statement of Financial Position

	December 31		
	1996	1995	
ASSETS			
Investments (Note 1)			
Hewlett-Packard Company common stock			
(1996 - 5,256,000 shares @ \$50.25;			
1995 - 8,557,200 shares @ \$41.875)	\$ 264,114,000	\$ 358,333,000	
Other public equities	657,122,000	556,915,000	
Private equities	161,540,000	84,544,000	
Fixed income	408,356,000	358,149,000	
Total investments	1,491,132,000	1,357,941,000	
Cash	88,000	1,000	
Federal excise tax refundable	529,000	-0-	
Contribution receivable (Note 4)	9,328,000	15,000,000	
Program-related loan receivable	5,714,000	6,000,000	
Office equipment and other assets	329,000	278,000	
	\$ 1,507,120,000	\$ 1,379,220,000	
LIABILITIES AND NET ASSETS			
Accounts payable and accrued liabilities	\$ 1,865,000	\$ 1,361,000	
Grants payable (Note 2)	46,911,000	68,799,000	
Federal excise tax payable currently	-0-	610,000	
Deferred federal excise tax (Note 3)	5,004,000	5,996,000	
Total liabilities	53,780,000	76,766,000	
Unrestricted net assets of the Foundation	1,453,340,000	1,302,454,000	
	\$ 1,507,120,000	\$ 1,379,220,000	

See accompanying notes to financial statements on pp. 101-2.

Statement of Activities Changes in Unrestricted Net Assets

	December 31		
	1996	1995	
Net revenues and gains:			
Interest, dividend, and other	\$ 45,554,000	\$ 43,911,000	
Gain on investment portfolio	161,685,000	312,522,000	
Investment management expense	(4,086,000)	(3,274,000)	
Net investment income	203,153,000	353,159,000	
Federal excise tax expense on investment income (<i>Note 3</i>)	(1,679,000)	(5,786,000)	
Net unrestricted revenues and gains	201,474,000	347,373,000	
Expenses:			
Grants authorized, net of cancellations	(47,492,000)	(66,179,000)	
Administrative expenses	(3,096,000)	(2,906,000)	
Excess of income over expenses	150,886,000	278,288,000	
Contributions (Note 4)	0	84,910,000	
Increase in unrestricted net assets	150,886,000	363,198,000	
Unrestricted net assets at beginning of period	1,302,454,000	939,256,000	
Unrestricted net assets at end of period	\$ 1,453,340,000	\$ 1,302,454,000	

See accompanying notes to financial statements on pp. 101-2.

Statement of Cash Flows

	Year Ended December 31		
	1996	1995	
Cash flows from operating activities:			
Increase in unrestricted net assets	\$ 150,886,000	\$ 363,198,000	
Adjustments to reconcile increase in unrestricted net assets to net cash from investment income and operating expenses:			
Depreciation and other	122,000	101,000	
(Decrease) increase in deferred federal excise tax provision	(992,000)	2,551,000	
Contribution	-0-	(84,910,000)	
Net (gain) on investment portfolio	(161,685,000)	(312,522,000)	
Change in assets and liabilities:			
(Increase) in Federal excise tax refundable	(529,000)	-0-	
Decrease in contribution receivable	5,672,000	-0-	
Decrease in program-related loan receivable	286,000	-0-	
Increase in accounts payable and accrued expenses	504,000	388,000	
(Decrease) increase in Federal excise tax payable	(610,000)	132,000	
(Decrease) increase in grants payable	(21,888,000)	26,326,000	
Net cash from operating activities	(28,234,000)	(4,736,000)	
Cash flows from investing activities:	X2		
Proceeds from sales of investment assets	1,921,424,000	1,491,499,000	
Purchases of investment assets	(1,892,930,000)	(1,486,727,000)	
Capital asset additions and other	(173,000)	(77,000)	
Net cash from investing activities	28,321,000	4,695,000	
Net (decrease) increase in cash	87,000	(41,000)	
Cash at beginning of period	1,000	42,000	
Cash at end of period	\$ 88,000	\$ 1,000	

See accompanying notes to financial statements on pp. 101-2.

Notes to Financial Statements December 31, 1996 and 1995

NOTE 1 Investments	Investments represent a diversified portfolio of public and private equity and debt investments. Public equity consists of a diversified portfolio of domestic and international stocks. Private equity primarily consists of real estate and venture capital. Fixed income securities primarily consist of U.S. government, federal agency, and corporate bonds and notes.
	Public equity and fixed income securities are carried at market value as deter- mined by quoted market prices. Because no readily ascertainable market values exist for private equity investments, they are accounted for under the equity method. Management believes that this method provides a reasonable estimate of market value. These estimated values could, however, differ from those which might be available if publicly traded market values existed. Dividend and inter- est income are accrued when earned. The unrealized increase (decrease) in the market value of investments held at year end is determined by using market val- ues at the beginning and end of the year, or on the date acquired if purchased or contributed to the Foundation during the year. Realized gains (losses) on sales are determined based on cost, with cost being determined on a specific identi- fication basis. The net gain on investment portfolio includes realized gains of \$211,218,888 in 1996 and \$77,655,000 in 1995.
	The Foundation held 5,256,000 shares of Hewlett-Packard Company stock (approximately 0.5% of that Company's total outstanding shares) with a mar- ket price of \$50.25 per share at December 31, 1996. At December 31, 1995, the Foundation held 8,557,200 shares with a market price of \$41.875 per share. (Shares and market price per share have been adjusted for the two-for-one stock split in July 1996.)
	Funds in the amount of \$104,903,000 are committed for future investment in private equity.
NOTE 2 Grants Payable	Grant requests are recorded as grants payable when they are approved by the Board of Directors. Some of the grants are payable in installments, generally over a three-year period. Grants authorized but unpaid at December 31, 1996, are payable as follows:
	Year Payable Amount
	1007

Year Payable	Amount	
1997	\$ 30,843,000	
1998	12,878,000	
1999 and thereafter	3,190,00	
	\$ 46,911,000	

NOTE 3 Federal Excise Tax

The William and Flora Hewlett Foundation is a private foundation and qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Private foundations are subject to a federal excise tax on net investment income and may reduce their federal excise tax rate from 2% to 1% by exceeding a certain payout target for the year. The Foundation qualified for the 1% tax rate in 1996 and paid tax at the 2% rate in 1995. Deferred federal excise tax is provided at 1.33%, the average effective rate expected to be paid on unrealized gains on investments.

The provisions for federal excise tax were as follows:

 1996	-	1995
\$ 2,671,000	\$	3,235,000
(992,000)		2,551,000
\$ 1,679,000	\$	5,786,000
\$	\$ 2,671,000 (992,000)	\$ 2,671,000 \$ (992,000)

NOTE 4 Contributions

The Foundation received the following contributions during 1995:

One million shares of Hewlett-Packard Company stock,	
net of deferred excise tax (\$871,000)	\$ 69,910,000
Contribution receivable in connection with the	
Foundation's \$25,000,000 grant to the Bay Area	
School Reform Collaborative	15,000,000

\$ 84,910,000

Index



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Index

A

Academia Mexicana de Investigacion en Demografia Medica, 78 Academy of Family Mediators, 14 Advocates for Youth, 78 African Medical and Research Foundation, 78 Alan Guttmacher Institute, 81 Alaska, University of, Anchorage, Environmental and Natural **Resources Institute**, 45 Albion College, 29 American Academy of Arts and Sciences, 36 American Assembly, 87 American Association for Higher Education, 36 American Association for the Advancement of Science, 75 American Bach Soloists, 62 American Composers Forum, 62 American Conservatory Theater, 65 American Enterprise Institute for Public Policy Research, 86 American Farmland Trust, 43 American Musical Theatre of San Jose, 65 American Philosophical Society, 87 American Rivers, 42 American University of Beirut, 87 Amherst College, 29 Arizona, University of, 27 Arizona-Sonoran Desert Trailside Museum Association, 91 Arts Council of Santa Clara County, 70 Asia Foundation, 18, 78 Asian Art Museum of San Francisco, 87 Asian Neighborhood Design, 52 Association of Family and Conciliation Courts, 14 Association of Forest Service **Employees for Environmental** Ethics, 43 Association of Governing Boards of Universities and Colleges, 36 Aurora Theatre Company, 65 Austin College, 29

Australian Reproductive Health Foundation, 75 AVSC International, 78

В

Bard College, Program in International Education, 26 Barnard College, 24 Bay Area Coalition of Essential Schools, 37 Bay Area School Reform Collaborative, 1-2, 22, 37 Bay Area Video Coalition, 69 Bay Area Women's Philharmonic, 62 Bay Institute of San Francisco, 42 **Bayview-Hunters Point Foundation** for Community, Balboa Teen Health Center, 91 Beloit College, 26 Bennington College, 26 Berkeley City Ballet, 67 **Berkeley Dispute Resolution** Service, 13 Berkeley Repertory Theatre, 65 Berkeley Symphony Orchestra, 62 Birmingham-Southern College, 29 Boys and Girls Club of the Peninsula, 87 Brava! For Women in the Arts, 65 Bridge Housing Corporation, 56 **Brookings Institution**, 86 Brown University, Population Studies and Training Center, 81 Bryn Mawr College, 24 **Bush Foundation**, 30 Business-Arts Council, 70

C

Cabrillo Music Festival, 62 California, University of, Berkeley, 24, 35, 62, 81; Cal Performances, 70; Center for Latin American Studies, 30; Consortium for the Study of Society and Education, 86; Ecology Law Quarterly, 48; Foundation, 87; International and Area Studies, 88; Lawrence Hall of Science, 34; Office of the Chancellor, 88

Institute for Governmental Affairs, 30; Institute of Transportation Studies, 42 California, University of, Irvine, 24 California, University of, Los Angeles, 11, 17, 24, 27; Environmental Science and Engineering Program, 47; Latin American Center, 30 California, University of, Office of the President, 88 California, University of, Riverside, 24 California, University of, San Diego, 27, 31; Institute on Global Conflict and Cooperation, 20; Thurgood Marshall College, 24 California, University of, San Francisco, 24; Institute for Health Policy Studies, 82 California, University of, Santa Barbara, 24; College of Letters and Sciences, 27 California, University of, Santa Cruz, 24; Shakespeare Santa Cruz, 65 California Association of Nonprofits, 59 California Bach Society, 62 California Budget Project, 17 California Community Economic Development Association, 52 California Council on Science and Technology, 87 California Housing Partnership Corporation, 56 California Lawyers for the Arts, 70, 91 California Oak Foundation, 43 California Public Health Foundation, 54 California Reinvestment Committee, 52 California Shakespeare Festival, 65 California State University, Hayward, 35

California, University of, Davis, 24;

California State University, Northridge, 24 California State University, Sacramento, Center for California Studies, 17 California Summer Music, Inc., 62 California Symphony Orchestra, 62 Career Action Center, 88 Carmel Bach Festival, 62 Carnegie Foundation for the Advancement of Teaching, 88 Carnegie Mellon University, 27, 31 Carter Center, 18 Catholic Charities of the East Bay, Diocese of Oakland, 13 Catholics for a Free Choice, 75 Cazadero Performing Arts Camp, 62 Center for Academic Integrity, 37 Center for Advanced Study in the Behavioral Sciences, 88 Center for a New Generation, 54 Center for Common Concerns, Homebase, 57 Center for Community Change, 52 Center for Cultural and Technical Interchange between East and West, 82 Center for Economic Conversion, 59 Center for Employment Dispute Resolution, 13 Center for Energy Efficiency and Renewable Technologies, 42 Center for Holistic Resource Management, 46 Center for Reproductive Law and Policy, 75 Center for Social Gerontology, 14 Center for Strategic and International Studies, 18, 31 Center for the Common Good, 17 Center for the Future of Teaching and Learning, 34 Center on Budget and Policy Priorities, 54 Centre for Development and Population Activities, 78 Centre for International Understanding, 18

Centro Brasiliero de Analise e Planejamento, 82 Chamber Music America, 62 Chicago, University of, 27, 31; Population Research Center, 82 Child Care Law Center, 54 Children Now, 54 Child Trends, Inc., 75 Chinatown Neighborhood Improvement Resource Center, 52 Chronicle Season of Sharing Fund, 54 Chulalongkorn University, Institute of Population Studies, 82 Circuit Network, 67 City Celebration, World Arts West, 70 City University of New York: Bildner Center for Western Hemisphere Studies, 31; John Jay College of Criminal Justice, 11 City Year, 57 Claflin College, 30 Claremont University Center, 48 Clean Sites, Inc., 45 Climate Theatre, 70 Coalition for Utah's Future, Project 2000,45 Coleman Children and Youth Services, 54 **College Entrance Examination** Board, 34 Colorado, University of, Boulder, 11; Natural Resources Law Center, 42 Colorado Center for Environmental Management, 45 Columbia University, 27; Institute of Latin American and Iberian Studies, 31; School of Public Health, 82; Teachers College, International Center for Cooperation and Conflict Resolution, 16 Commission on Preservation and Access, 30 Committee for the National Institutes for the Environment, 45

Committee to Restore the Opera House, 88 Community Alliance with Family Farmers Foundation, 46 Community Board Program, 14 **Community Development** Corporation of Oakland, 52 Community Development Institute, 58 Community Foundation of Santa Clara County, 52, 54, 58 Community Housing Development Corporation of North Richmond, 56 Community Music Center, 63 Community School of Music and Arts, 63 Connecticut College, 29, 37 **Consensus Building Institute**, 17 Cooperative Solutions, 13 Cornell University, 27, 47, 82; School of Industrial and Labor Relations, 14 Corporation for Supportive Housing, 56 Costa Rica, University of, 83 Council on Foreign Relations, 31 Council on Foundations, 86 Creative Response to Conflict, 14 Crosspulse, 63 Cultural Council of Santa Cruz County, 70

D

Dancers' Group/Footwork Studio, 67 Dance Through Time, 67 Dance/USA, 68 Defenders of Wildlife, 75 Della Davidson Dance Company, 68 Denver, University of, Center for Public Policy and Contemporary Issues, 48 Deutsche Stiftung Weltbevolkerung, 75 Developmental Studies Center, 36 Dillard University, 30 Dimensions Dance Theater, 68 Djerassi Resident Artists Program, 88 Drew University, 26

E

Early Childhood Mental Health Program, 59 Earplay, 63 Earth Summit Watch, 75 Earth Trust Foundation, 48 East Bay Center for the Performing Arts, 63 East Bay Community Foundation, 54 Eastern Mennonite University, Institute for Conflict Studies and Peace Building, 18 East Palo Alto Community Alliance and Neighborhood Development Organization, 52 East Palo Alto Historical and Agricultural Society, 91 Ecotrust, 46 Edge: The Alliance of Ethnic and Environmental Organizations, 44 Edsource, 35 **Educational Communications** Corporation, 75 Educational Media Associates, 52 Education Writers Association, 37 Educators for Social Responsibility, 14 Eighty Langton Street/New Langton Arts, 70 Elbridge Stuart Foundation, 36 El Colegio de la Frontera Norte, 31 El Colegio de Mexico, 31 Ellen Webb Dance Foundation, 68 El Paso Community Foundation, 32 El Teatro de la Esperanza, 65 Environmental and Energy Study Institute, 42 Environmental Defense Fund, 42 Equilibres et Populations, 76 Exit Theatre, 66 F

Fairfax-San Anselmo Children's Center, 59 Families and Work Institute, 59 Family Care International, 78 Family Emergency Shelter Coalition, 57

Family Foundation of North America, 89 Family Institute of Cambridge, 13 Family Mediation Canada, 14 Family Planning Association of Denmark, 76 Family Planning Association of New Zealand, 76 Family School, 55 Family Service Agency of San Francisco, 55 Far West Laboratory for Educational Research and Development, 35 Federacion Mexicana de Asociaciones Privadas de Salud y Desarrollo Comunitario, 78 Film Arts Foundation, 69 Finance Project, 36 First Nations Development Institute, 89 Five Colleges, Inc., 26 Fort Mason Foundation, 70 Foundation Center, 86 Foundation for Joint Venture: Silicon Valley Network, Twenty-First Century Education Initiative, 36 Fremont Symphony Orchestra, 63 Friends of Olympia Station, Tandy Beal & Company/New Pickle Circus, 68 Friends Outside, 13 Fundacion Mexicana para la Planeacion Familiar, 78 Fundacion Mexico-Estados Unidos Para la Ciencia, 32 GH

GH

Galef Institute, 34 George Coates Performance Works, 66 George Mason University, 11 Georgetown University: Center for Latin American Studies, 32; Law Center, 20 Georgia, University of, Carl Vinson Institute of Government, 20 Georgia Tech Research Corporation, 11 Global Fund for Women, 83

Good Samaritan Family Resource Center of San Francisco, 55 Graduate Theological Union, 89 Grand Canyon Trust, 46 Grantmakers in the Arts, 71 Greenbelt Alliance, 48 Grinnell College, 26 Harvard University: Center for International Studies, 18; Graduate School of Education, 89; John F. Kennedy School of Government, 32; Law School, 11; School of Public Health, 14 Hawaii, University of: Department of Urban and Regional Planning, 20; Matsunaga Institute for Peace, 11 Headlands Arts Center, 71 Heritage College, 25 Hobart and William Smith Colleges, 25 Hofstra University, School of Law, 19 Hoopa Valley Tribal Council, 47

I

Humanities West, 63

IAPA Press Institute, 32 Illinois, University of, 28 Independent Commission on Population and Quality of Life, 76 Independent Sector, 86 Indian Dispute Resolution Services, 15 Institute for Christian Conciliation, 15 Institute for East-West Studies, 18 Institute for Fisheries Resources, 45 Institute for International Economics, 32 Institute for Multi-Track Diplomacy, 18 Institute for the Advanced Study of Black Family Life and Culture, 59 Institute for the Natural Heritage, 42 Institute of International Education, 32 Institute of World Affairs, 18 Instituto Nacional de Nutricion, 79

Instituto Tecnologico Autonomo de Mexico, 32

Instituto Tecnologico y de Estudios Superiores de Monterrey, Center for Strategic Studies, 32

International Association of Public Participation Practitioners, 17

International Dispute Resolution Associates, 19

International Foundation for Education and Self-Help, 76

International Planned Parenthood Federation, Western Hemisphere Region, 79 International Rescue Committee, 76

International Women's Health Coalition, 79 Intersection for the Arts, 71

IPAS, 79

JK

Jazz in the City, San Francisco Jazz Festival, 71 Jewish Family and Children's Services, 59 Joe Goode Performance Group, 68 Johns Hopkins University, 28; Hopkins Population Center, 83; Latin American Studies Program, 33; School of Advanced International Studies, 19 Jose Limon Dance Foundation, 68 JSI Research and Training Institute, 83 Jubilee West, 52 June Watanabe Dance Company, 68 Just Say No International, 57 Kettering Foundation, 19 Key Bridge Foundation for Education and Research, 15 Knowledge Network for All, 37 Koncepts Cultural Gallery, 71 KQED, 89 **Kronos Performing Arts** Association, 63

L

Land Institute, 48 League of Women Voters of California, Education Fund, 17 Lehigh University, 28 LeMoyne-Owen College, 30 Lewis and Clark College, 29 Lines Contemporary Ballet, 68 Literacy South, 87 Local Government Commission, 44 Local Initiatives Support Corporation, 53, 56 Louisiana State University, Department of Sociology, 91 Low-Income Housing Fund, 56

M

Magic Theatre, 66 Mahidol University, Institute for Population and Social Research, 83 Malpai Borderlands Group, 47 Management Institute for Environment and Business, 45 Management Sciences for Health, Population Program, 79 Margaret Jenkins Dance Company, 68 Marie Stopes International, 79 Marin City Community Development Corporation, 53 Marsh, a Breeding Ground for New Performance, 71 Martin Luther King Legacy Association, 13 Maryland, University of, 28, 83 Materials for the Future Foundation, 91 Miami, University of, 28 Michigan, University of, 25, 83 Mid-Peninsula YWCA Youth Community Service, 57 Midsummer Mozart, 63 Mills College, 29 Mill Valley Film Festival, Film Institute of Northern California, 69 Minnesota, University of, 11, 15 Missouri Botanical Garden, 45

Montalvo Association, Villa Montalvo, 71 Morehouse College, 30 Morris College, 30 Mountain States Group, 44 Mount Holyoke College, 26 Musical Traditions, 63 Music at Kohl Mansion, 71

N

Napa Valley Symphony Association, 63 National Academy of Sciences, Committee on Population, 83 National Association for Community Mediation, 15 National Association of Community Development Loan Funds, 53 National Association of Service and Conservation Corps, 57 National Association of State Universities and Land-Grant Colleges, 89 National Conference of State Legislatures, 42 National Conference on Peacemaking and Conflict Resolution, 15 National Economic Development and Law Center, 53 National Family Planning and **Reproductive Health** Association, 81 National Gallery of Art, 89 National Institute for Dispute Resolution, 15 National Issues Forums Institute, 76 National Peace Academy Foundation, 15 National Peace Garden Foundation, 89 National Public Radio, 89 Nature Conservancy, 45 Neighborhood Funders Group, 53 Neighborhood Improvement Initiative, 2-3 Network: Interaction for Conflict Resolution, 16 New Mexico, University of, 33

THE WILLIAM AND FLORA HEWLETT FOUNDATION

New York Botanical Garden, 48 New York Public Library, Dance Heritage Coalition, 68 New York University, Robert E. Wagner Graduate School of Public Service, 16 Nonprofit Facilities Fund, 71 Non-Profit Housing Association of Northern California, 56 North American Institute, 33 North Carolina, University of, Chapel Hill, 25, 83 North Dakota Consensus Council, 17 Northern California Grantmakers, 55, 57, 59 Northern Lights Institute, 46 Northwest Environment Watch, 44 Northwestern University, 28; J.L. Kellogg Graduate School of Management, 12

0

Oakland Ballet Company and Guild, 69 Oakland East Bay Symphony, 63 Oakland Men's Project, 59 Oberlin Dance Collective, 69 Ohio Commission on Dispute Resolution and Conflict Management, 16 Ohio State University, 12 Old First Center for the Arts, 71 One Thousand Friends of Oregon, 49 Opera San Jose, 66 Oregon, University of, 13 Oregon Shakespeare Festival, 66 Organization for Tropical Studies, 49

P

Pacific Forest Trust, 47 Pacific GIS, 44 Pacific Institute for Studies in Development, Environment, and Security, 43 Pacific Rivers Council, 43 Parent Services Project, 55 Partners for Democratic Change, 19 Partners in School Innovation, 57

Partners of the Americas, 79 Pathfinder International, 79 Peninsula Ballet Theatre, 69 Peninsula Bridge Program, 90 Peninsula Civic Light Opera, 66 Peninsula Community Foundation, 55 Pennsylvania, University of: Graduate Group in Demography, 84; Population Studies Center, 91 Pennsylvania State University, 84 Persephone Productions, 25 Persona Grata Productions, 66 Philharmonia Baroque Orchestra, 64 Pinchot Institute for Conservation, 43 Pittsburgh, University of, 28; University Center for International Studies, 27 Pitzer College, Office of the President, 26 Planet 21, 76 Planned Parenthood Federation of America, 79, 81; Affiliate Services Center/San Francisco, 81; Western Region, 81 Planned Parenthood of New York City, Margaret Sanger Center International, 80 Planning and Conservation League Foundation, 50 Planning Assistance, 80 Playwrights Foundation, 66 Pocket Opera, 66 Points of Light Foundation, 58 Pomona College, 25 Population Action International, 76 Population Association of America, 84 Population Communications International, 77 Population Council, 84 Population Reference Bureau, 84 Population Resource Center, 84 Population Services International, 80 Princeton University, 28; Office of Population Research, 84 Program for Appropriate Technology in Health, 81

Project Concern International, 80 Public Agenda Foundation, 37

R

Rails to Trails Conservancy, 47 Rand Corporation, 84; Center for Research on Immigration Policy, 91; Institute for Civil **Justice**, 12 Raphael House of San Francisco, 57 Ravenswood City School District, 37 Redlands, University of, 25 Redwood City School District, 34 **Reproductive Health Technologies** Project, 77 Research Libraries Group, 30 RESOLVE, Center for **Environmental Dispute** Resolution, 49 Resources for the Future, 43 River Network, 46 Rivers Council of Washington, 46 Rochester, University of, 28 Rocky Mountain Institute, 49 Rogue Institute for Ecology and Economy, 47 Rollins College, 26 Rova Saxophone Quartet, 64 Rutgers-State University of New Jersey, 12, 28

S

Sacramento Valley Organizing Committee, 53 Saint Augustine College, 30 Saint Paul's College, 30 Salzburg Seminar, 90 San Diego Mediation Center, 13 San Diego State University, Institute for Regional Studies, 92 San Francisco Art Institute, 90 San Francisco Ballet Association, 69 San Francisco Chanticleer, 64 San Francisco Cinematheque, 69 San Francisco Conservation Corps, 35 San Francisco Conservatory of Music, 64 San Francisco Contemporary Music Players, 64

THE WILLIAM AND FLORA HEWLETT FOUNDATION

San Francisco Early Music Society, 64 San Francisco Foundation, 35, 53, 55 San Francisco Girls' Chorus, 64 San Francisco Mime Troupe, 66 San Francisco Opera Association, 66 San Francisco Performances, 71 San Francisco Performing Arts Library and Museum, 72 San Francisco School Volunteers, 92 San Francisco State University, 37, 57, 58 San Francisco Symphony, 64 San Francisco Urban Service Project, 58 San Jose City College, 38 San Jose Cleveland Ballet, 69 San Jose Mercury News Wish Book Fund, 55 San Jose Repertory Theatre, 66 San Jose State University Foundation, 35 San Jose Symphony, 64 San Jose Unified Educational Foundation, 34 San Mateo County Office of Education, 38 Santa Clara County, Social Services Agency, 55 Santa Cruz County Symphony Association, 64 Save the Children Federation, 80 Schola Cantorum, 65 Scripps College, 29 Search for Common Ground, 19 Sequoia Union High School District, 34 Sew Productions/Lorraine Hansberry Theatre, 67 Sexuality Information and Education Council of the United States, Inc., 77 Shakespeare San Francisco, 67 Shelter Network of San Mateo County, 58 SIMBA, 59 Smith, Johnson C., University, 30

Smith College, 25 Society of Physicians for Reproductive Health and Choice,77 Society of Professionals in Dispute Resolution, 16 Sonoran Institute, 47 Soon 3 Theatre, 67 South Berkeley Neighborhood **Development Corporation**, 53 Southern California, University of, 28; Center for International Studies, 86; Department of Sociology, 84; School of International Relations, 27 Stanford Jazz Workshop, 65 Stanford University, 12, 25, 38, 72, 86, 90; Haas Center for Public Service, 58; Institute for International Studies, 33; Law School, 20 State University of New York, Albany, Research Foundation, 28 Stern Grove Festival, 72 Surface Transportation Policy Project, 92 Swarthmore College, 25 Syracuse University, Maxwell School of Citizenship and Public Affairs, 12

Т

Talladega College, 30 Teach for America, 34 Temple University, Department of Rhetoric and Communication. 20 Texas, University of, Austin: L.B.J. School of Public Affairs, 33, 92; Population Research Center, 85 The.art.re.grüp, the LAB, 72 Theater Artaud, 72 Theatre Bay Area, 67 Theatre of Yugen, 67 Theatreworks, 67 Thoreau Institute, 46 Tides Center, 46, 47, 77 Tougaloo College, 30 Trust for Public Land, 44

UV

United Indian Nations, 53 United Nations Institute for Training and Research, 19 United Nations Population Fund, 77 United States Commission on Immigration Reform, 92 United States Foundation for IIRA, 16 Universidad Autonoma Metropolitana, 33 Universidad de Guadalajara, Instituto de Estudios Economicos y Regionales, 33 Universidad de las Americas Puebla, 33 Universidade Federale de Minas Gerais, CEDEPLAR, 85 Universidad Nacional Autonoma de Mexico, Centro de Investigaciones Sobre America del Norte, 33 Urban Institute, 92 Urban Strategies Council, 55 Utah, University of, Office of Undergraduate Studies, 28 Vassar College, 26, 29 Virginia, University of, 19, 28 Volunteer Center of San Mateo County, 58 Voorhees College, 30

W

Washington, University of, 48, 85; Graduate School of Public Affairs, 43
Washington University, College of Arts and Sciences, 28
Wayne State University, 12
Wellesley College, 25
Welles College, 29
Wesleyan University, 25
West Bay Opera Association, 67
Western Consortium for Public Health, Pacific Institute for Women's Health, 85
Western Governors' Association, 43
Wheaton College, 26

INDEX

Wisconsin, University of, Madison: Center for Demography and Ecology, 92; Department of Sociology, 92; Institute for Legal Studies, 12 Wofford College, 29 Women's Initiative for Self-Employment, 53 Women's Policy, 77 Woods Hole Research Center, 49 Workplace Solutions, 16 World Conference on Religion and Peace, 19 World Media Foundation, 44 World Neighbors, 80 World Population Foundation, 77 World Population Society, 80 World Resources Institute, 49 Worldwatch Institute, 93 World Wildlife Fund, 80 Wyoming, University of, 46

YZ

Yale University, 48 Young Audiences of the Bay Area, 93 Youth Service California, 58 Zero Population Growth, 77 Zocho, 69 Zoological Society of San Diego, 44

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